

Section 1: 10-Q (FORM 10-Q)

[Table of Contents](#)

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended March 31, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from _____ to _____.

Commission file number 001-33099

BlackRock, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of
Incorporation or Organization)

32-0174431
(I.R.S. Employer
Identification No.)

55 East 52nd Street, New York, NY 10055
(Address of Principal Executive Offices)
(Zip Code)

(212) 810-5300
(Registrant's Telephone Number, Including Area Code)

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer a non-accelerated filer or, a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer
Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of April 30, 2011, there were 132,318,957 shares of the registrant's common stock outstanding.

[Table of Contents](#)

BlackRock, Inc.
Index to Form 10-Q

PART I
FINANCIAL INFORMATION

	<u>Page</u>
Item 1. Financial Statements (unaudited)	
Condensed Consolidated Statements of Financial Condition	1
Condensed Consolidated Statements of Income	3
Condensed Consolidated Statements of Comprehensive Income	4
Condensed Consolidated Statements of Changes in Equity	5
Condensed Consolidated Statements of Cash Flows	7
Notes to Condensed Consolidated Financial Statements	9
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	46
Item 3. Quantitative and Qualitative Disclosures About Market Risk	88
Item 4. Controls and Procedures	90

PART II
OTHER INFORMATION

Item 1. Legal Proceedings	91
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	91
Item 6. Exhibits	92

[Table of Contents](#)

PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

BlackRock, Inc.

Condensed Consolidated Statements of Financial Condition
(Dollar amounts in millions, except per share data)
(unaudited)

	March 31, 2011	December 31, 2010
Assets		
Cash and cash equivalents	\$ 2,779	\$ 3,367
Accounts receivable	2,223	2,095
Due from related parties	136	150
Investments	1,528	1,540
Assets of consolidated variable interest entities		
Cash and cash equivalents	133	93
Bank loans and other investments	1,274	1,312
Separate account assets	121,903	121,137
Collateral held under securities lending agreements	17,236	17,638
Deferred sales commissions, net	60	66
Property and equipment (net of accumulated depreciation of \$460 and \$426 at March 31, 2011 and December 31, 2010, respectively)	479	428
Intangible assets (net of accumulated amortization of \$655 and \$615 at March 31, 2011 and December 31, 2010, respectively)	17,472	17,512
Goodwill	12,804	12,805
Other assets	395	316
Total assets	<u>\$178,422</u>	<u>\$ 178,459</u>
Liabilities		
Accrued compensation and benefits	\$ 538	\$ 1,520
Accounts payable and accrued liabilities	1,366	1,068
Due to related parties	26	57
Short-term borrowings	—	100
Liabilities of consolidated variable interest entities		
Borrowings	1,297	1,278
Other liabilities	7	7
Convertible debentures	63	67
Long-term borrowings	3,192	3,192
Separate account liabilities	121,903	121,137
Collateral liabilities under securities lending agreements	17,236	17,638
Deferred income tax liabilities	5,526	5,477
Other liabilities	552	584
Total liabilities	<u>151,706</u>	<u>152,125</u>
Commitments and contingencies (Note 11)		
Temporary equity		
Redeemable non-controlling interests	4	6

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

BlackRock, Inc.

Condensed Consolidated Statements of Financial Condition (continued)
(Dollar amounts in millions, except per share data)
(unaudited)

	<u>March 31,</u> <u>2011</u>	<u>December 31,</u> <u>2010</u>
Permanent Equity		
BlackRock, Inc. stockholders' equity		
Common stock, \$0.01 par value;	1	1
Shares authorized: 500,000,000 at March 31, 2011 and December 31, 2010;		
Shares issued: 132,282,360 and 131,923,624 at March 31, 2011 and December 31, 2010, respectively;		
Shares outstanding: 132,268,423 and 131,216,561 at March 31, 2011 and December 31, 2010, respectively		
Preferred stock (Note 14)	1	1
Additional paid-in capital	22,455	22,502
Retained earnings	4,019	3,723
Appropriated retained earnings	58	75
Accumulated other comprehensive loss	(52)	(96)
Escrow shares, common, at cost (3,603 shares held at March 31, 2011 and December 31, 2010)	(1)	(1)
Treasury stock, common, at cost (10,334 and 703,460 shares held at March 31, 2011 and December 31, 2010, respectively)	(2)	(111)
Total BlackRock, Inc. stockholders' equity	26,479	26,094
Nonredeemable non-controlling interests	188	189
Nonredeemable non-controlling interests of consolidated variable interest entities	45	45
Total permanent equity	<u>26,712</u>	<u>26,328</u>
Total liabilities, temporary equity and permanent equity	<u>\$178,422</u>	<u>\$ 178,459</u>

See accompanying notes to condensed consolidated financial statements.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

BlackRock, Inc.
Condensed Consolidated Statements of Income
(Dollar amounts in millions, except per share data)
(unaudited)

	Three Months Ended March 31,	
	2011	2010
Revenue		
Investment advisory, administration fees and securities lending revenue		
Related parties	\$ 1,357	\$ 1,149
Other third parties	627	604
Investment advisory, administration fees and securities lending revenue	1,984	1,753
Investment advisory performance fees	83	50
<i>BlackRock Solutions</i> and advisory	128	113
Distribution fees	28	28
Other revenue	59	51
Total revenue	<u>2,282</u>	<u>1,995</u>
Expenses		
Employee compensation and benefits	830	773
Distribution and servicing costs		
Related parties	1	64
Other third parties	108	36
Amortization of deferred sales commissions	22	26
Direct fund expenses	143	113
General and administration	340	289
Amortization of intangible assets	40	40
Total expenses	<u>1,484</u>	<u>1,341</u>
Operating income	798	654
Non-operating income (expense)		
Net gain (loss) on investments	59	37
Net gain (loss) on consolidated variable interest entities	(15)	1
Interest and dividend income	9	4
Interest expense	(38)	(40)
Total non-operating income (expense)	<u>15</u>	<u>2</u>
Income before income taxes	813	656
Income tax expense	249	228
Net income	564	428
Less:		
Net income (loss) attributable to nonredeemable non-controlling interests	(4)	5
Net income attributable to BlackRock, Inc.	<u>\$ 568</u>	<u>\$ 423</u>
Earnings per share attributable to BlackRock, Inc. common stockholders:		
Basic	\$ 2.92	\$ 2.20
Diluted	\$ 2.89	\$ 2.17
Cash dividends declared and paid per share	\$ 1.375	\$ 1.00
Weighted-average common shares outstanding:		
Basic	191,797,365	189,676,023
Diluted	194,296,504	192,152,251

See accompanying notes to condensed consolidated financial statements.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

BlackRock, Inc.
Condensed Consolidated Statements of Comprehensive Income
(Dollar amounts in millions)
(unaudited)

	Three Months Ended	
	March 31,	
	2011	2010
Net income	\$ 564	\$ 428
Other comprehensive income:		
Change in net unrealized gains (losses) from available-for-sale investments, net of tax		
Unrealized holding gains (losses), net of tax	1	3
Less: reclassification adjustment included in net income	(1)	1
Net change from available-for-sale investments, net of tax ⁽¹⁾	—	2
Minimum pension liability adjustment	—	(1)
Foreign currency translation adjustments	44	(70)
Comprehensive income	608	359
Less: Comprehensive income (loss) attributable to non-controlling interests	(4)	5
Comprehensive income attributable to BlackRock, Inc.	\$ 612	\$ 354

⁽¹⁾ The tax benefit (expense) on unrealized holding gains (losses) was zero and (\$1) million during the three months ended March 31, 2011 and 2010, respectively.

See accompanying notes to condensed consolidated financial statements.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

BlackRock, Inc.
Condensed Consolidated Statements of Changes in Equity
(Dollar amounts in millions)
(unaudited)

	Additional Paid-in Capital ⁽¹⁾	Retained Earnings	Appropriated Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Common Shares Held in Escrow	Treasury Stock Common	Total Stockholders' Equity	Nonredeemable Non-controlling Interests	Nonredeemable Non-controlling Interests of Consolidated VIEs	Total Permanent Equity	Redeemable Non-controlling Interests / Temporary Equity
December 31, 2010	\$ 22,504	\$ 3,723	\$ 75	(\$ 96)	(\$ 1)	(\$ 111)	\$ 26,094	\$ 189	\$ 45	\$ 26,328	\$ 6
Net income	—	568	—	—	—	—	568	11	(15)	564	—
Allocation of losses of consolidated collateralized loan obligations	—	—	(17)	—	—	—	(17)	—	17	—	—
Dividends paid, net of dividend expense for unvested RSUs	—	(272)	—	—	—	—	(272)	—	—	(272)	—
Stock-based compensation	137	—	—	—	—	—	137	—	—	137	—
Merrill Lynch capital contribution	8	—	—	—	—	—	8	—	—	8	—
Net issuance of common shares related to employee stock transactions	(205)	—	—	—	—	109	(96)	—	—	(96)	—
Net tax benefit (shortfall) from stock-based compensation	13	—	—	—	—	—	13	—	—	13	—
Subscriptions/ (redemptions/distributions) - non-controlling interest holders	—	—	—	—	—	—	—	(12)	(2)	(14)	—
Net consolidations (deconsolidations) of sponsored investment funds	—	—	—	—	—	—	—	—	—	—	(2)
Foreign currency translation adjustments	—	—	—	44	—	—	44	—	—	44	—
March 31, 2011	<u>\$ 22,457</u>	<u>\$ 4,019</u>	<u>\$ 58</u>	<u>(\$ 52)</u>	<u>(\$ 1)</u>	<u>(\$ 2)</u>	<u>\$ 26,479</u>	<u>\$ 188</u>	<u>\$ 45</u>	<u>\$ 26,712</u>	<u>\$ 4</u>

⁽¹⁾ Includes \$1 million of common stock and \$1 million of preferred stock at both March 31, 2011 and December 31, 2010.

See accompanying notes to condensed consolidated financial statements.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

BlackRock, Inc.
Condensed Consolidated Statements of Changes in Equity
(Dollar amounts in millions)
(unaudited)

	Additional Paid-in Capital ⁽¹⁾	Retained Earnings	Appropriated Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Common Shares Held in Escrow	Treasury Stock Common	Total Stockholders' Equity	Nonredeemable Non-controlling Interests	Nonredeemable Non-controlling Interests of Consolidated VIEs	Total Permanent Equity	Redeemable Non-controlling Interests / Temporary Equity
December 31, 2009	\$ 22,129	\$ 2,436	\$ —	(\$ 96)	(\$ 137)	(\$ 3)	\$ 24,329	\$ 224	\$ —	\$ 24,553	\$ 49
January 1, 2010 initial recognition of ASU 2009-17	—	—	114	—	—	—	114	(49)	49	114	—
Net income	—	423	—	—	—	—	423	4	1	428	—
Dividends paid, net of dividend expense for unvested RSUs	—	(196)	—	—	—	—	(196)	—	—	(196)	—
Stock-based compensation	108	—	—	—	—	—	108	—	—	108	—
PNC LTIP capital contribution	5	—	—	—	—	—	5	—	—	5	—
Exchange of common stock for preferred shares series B	128	—	—	—	—	(128)	—	—	—	—	—
Net issuance of common shares related to employee stock transactions	(171)	—	—	—	—	64	(107)	—	—	(107)	—
Convertible debt conversions, net of tax	(64)	—	—	—	—	64	—	—	—	—	—
Net tax benefit (shortfall) from stock-based compensation	41	—	—	—	—	—	41	—	—	41	—
Minimum pension liability adjustment	—	—	—	(1)	—	—	(1)	—	—	(1)	—
Subscriptions/ (redemptions/distributions) - non-controlling interest holders	—	—	—	—	—	—	—	(6)	(4)	(10)	19
Net consolidations (deconsolidations) of sponsored investment funds	—	—	—	—	—	—	—	—	—	—	11
Other changes in non- controlling interests	—	—	—	—	—	—	—	1	—	1	—
Foreign currency translation adjustments	—	—	—	(70)	—	—	(70)	—	—	(70)	—
Change in net unrealized gain (loss) from available-for-sale investments, net of tax	—	—	—	2	—	—	2	—	—	2	—
March 31, 2010	\$ 22,176	\$ 2,663	\$ 114	(\$ 165)	(\$ 137)	(\$ 3)	\$ 24,648	\$ 174	\$ 46	\$ 24,868	\$ 79

⁽¹⁾ Includes \$1 million of common stock and \$1 million of preferred stock at both March 31, 2010 and December 31, 2009.

See accompanying notes to condensed consolidated financial statements.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

BlackRock, Inc.
Condensed Consolidated Statements of Cash Flows
(Dollar amounts in millions)
(unaudited)

	Three Months Ended March 31,	
	2011	2010
Cash flows from operating activities		
Net income	\$ 564	\$ 428
Adjustments to reconcile net income to cash from operating activities:		
Depreciation and amortization	73	78
Amortization of deferred sales commissions	22	26
Stock-based compensation	137	108
Deferred income tax expense (benefit)	48	55
Net (gains) losses on non-trading investments	(22)	(12)
Purchases of investments within consolidated funds	(1)	(8)
Proceeds from sales and maturities of investments within consolidated funds	9	14
Assets and liabilities of consolidated VIEs:		
Change in cash and cash equivalents	(40)	(42)
Net (gains) losses within consolidated VIEs	15	—
Net (purchases)/proceeds within consolidated VIEs	42	36
(Earnings) losses from equity method investees	(41)	(35)
Distributions of earnings from equity method investees	5	4
Other adjustments	—	(1)
Changes in operating assets and liabilities:		
Accounts receivable	(130)	(157)
Due from related parties	—	11
Deferred sales commissions	(16)	(23)
Investments, trading	(1)	(59)
Other assets	(68)	149
Accrued compensation and benefits	(982)	(863)
Accounts payable and accrued liabilities	292	203
Due to related parties	(31)	(99)
Other liabilities	(31)	23
Cash flows from operating activities	<u>(156)</u>	<u>(164)</u>
Cash flows from investing activities		
Purchases of investments	(53)	(28)
Purchases of assets held for sale	—	(1)
Proceeds from sales and maturities of investments	104	29
Distributions of capital from equity method investees	17	20
Net consolidations (deconsolidations) of sponsored investment funds	—	2
Acquisitions, net of cash acquired	—	(8)
Purchases of property and equipment	(83)	(44)
Cash flows from investing activities	<u>(15)</u>	<u>(30)</u>

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

BlackRock, Inc.
Condensed Consolidated Statements of Cash Flows (continued)
(Dollar amounts in millions)
(unaudited)

	Three Months Ended	
	March 31,	
	2011	2010
Cash flows from financing activities		
Repayments of short-term borrowings	(100)	(1,354)
Repayments of convertible debt	(4)	(148)
Cash dividends paid	(272)	(196)
Proceeds from stock options exercised	9	6
Proceeds from issuance of common stock	1	1
Repurchases of common stock	(106)	(114)
Merrill Lynch capital contribution	8	—
Net (redemptions/distributions paid)/subscriptions received from non-controlling interests holders	(14)	9
Excess tax benefit from stock-based compensation	13	41
Cash flows from financing activities	<u>(465)</u>	<u>(1,755)</u>
Effect of exchange rate changes on cash and cash equivalents	48	(56)
Net increase (decrease) in cash and cash equivalents	(588)	(2,005)
Cash and cash equivalents, beginning of period	3,367	4,708
Cash and cash equivalents, end of period	<u>\$ 2,779</u>	<u>\$ 2,703</u>
Supplemental disclosure of cash flow information is as follows:		
Cash paid for:		
Interest	\$ 24	\$ 26
Interest on borrowings of consolidated VIEs	\$ 15	\$ 12
Income taxes	\$ 132	\$ 67
Supplemental schedule of non-cash investing and financing transactions is as follows:		
Issuance of common stock	\$ 206	\$ 230
Increase (decrease) in borrowings due to consolidation of VIEs	\$ —	\$ 1,157

See accompanying notes to condensed consolidated financial statements.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

BlackRock, Inc.

**Notes to Condensed Consolidated Financial Statements
(unaudited)**

1. Business Overview

BlackRock, Inc. (together, with its subsidiaries, unless the context otherwise indicates, “BlackRock” or the “Company”) provides diversified investment management to institutional clients, intermediary and individual investors through various investment vehicles. Investment management services primarily consist of the management of equity, fixed income, multi-asset class, alternative investment and cash management products. BlackRock offers its investment products in a variety of vehicles, including open-end and closed-end mutual funds, *iShares*® exchange-traded funds (“ETFs”), collective investment trusts and separate accounts. In addition, BlackRock provides market risk management, financial markets advisory and enterprise investment system services to a broad base of clients. Financial markets advisory services include valuation services relating to illiquid securities, dispositions and workout assignments (including long-term portfolio liquidation assignments), risk management and strategic planning and execution.

On March 31, 2011, equity ownership of BlackRock was as follows:

	Voting Common Stock	Capital Stock⁽¹⁾
The PNC Financial Services Group, Inc. (“PNC”)	25.1%	20.2%
Barclays Bank PLC (“Barclays”)	2.3%	19.5%
Bank of America Corporation (“Bank of America”)/Merrill Lynch & Co., Inc.	— %	7.1%
Other	72.6%	53.2%
	<u>100.0%</u>	<u>100.0%</u>

⁽¹⁾ Includes outstanding common and non-voting preferred stock.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

2. Significant Accounting Policies

Basis of Presentation

These condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”) and include the accounts of the Company and its controlled subsidiaries. Non-controlling interests on the condensed consolidated statements of financial condition include the portion of consolidated sponsored investment funds in which the Company does not have direct equity ownership. Significant accounts and transactions between consolidated entities have been eliminated.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. Certain financial information that normally is included in annual financial statements, including certain financial statement footnotes, is not required for interim reporting purposes and has been condensed or omitted herein. These financial statements should be read in conjunction with the Company’s consolidated financial statements and notes related thereto included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2010, which was filed with the Securities and Exchange Commission (“SEC”) on February 28, 2011.

The interim financial information at March 31, 2011 and for the three months ended March 31, 2011 and 2010 is unaudited. However, in the opinion of management, the interim information includes all normal recurring adjustments necessary for the fair presentation of the Company’s results for the periods presented. The results of operations for interim periods are not necessarily indicative of results to be expected for the full year.

Reclassifications

Certain items previously reported have been reclassified to conform to the current period presentation.

Fair Value Measurements

Accounting Standards Codification (“ASC”) 820-10, *Fair Value Measurements and Disclosures* (“ASC 820-10”), requires among other things, disclosures about assets and liabilities that are measured and reported at fair value.

Hierarchy of Fair Value Inputs

The provisions of ASC 820-10 establish a hierarchy that prioritizes inputs to valuation techniques used to measure fair value and require companies to disclose the fair value of their financial instruments according to the fair value hierarchy (i.e., Level 1, 2 and 3 inputs, as defined). The fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. Additionally, companies are required to provide additional disclosure regarding instruments in the Level 3 category (which have inputs to the valuation techniques that are unobservable and require significant management judgment), including a reconciliation of the beginning and ending balances separately for each major class of assets and liabilities and new disclosures with regards to significant transfers into and out of Levels 1 and 2. See Accounting Policies Adopted in the Three Months Ended March 31, 2011 below for more information on additional fair value disclosure requirements adopted in 2011.

Assets and liabilities measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1 Inputs:

Quoted prices (unadjusted) in active markets for identical assets or liabilities at the reporting date.

- Level 1 assets may include listed mutual funds (including those accounted for under the equity method of accounting as these mutual funds are investment companies that have publicly available net asset values (“NAVs”) which, in accordance with GAAP, are calculated under fair value measures and are equal to the earnings of such funds), ETFs, equities and certain derivatives.

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

2. Significant Accounting Policies (continued)

Fair Value Measurements (continued)

Level 2 Inputs:

Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities that are not active; quotes from pricing services or brokers, for which the Company can determine that orderly transactions took place at the quoted price or that the inputs used to arrive at the price were observable; and inputs other than quoted prices that are observable, such as models or other valuation methodologies. As a practical expedient, the Company relies on the NAV (or its equivalents) of certain investments as their fair value.

- Level 2 assets in this category may include debt securities, bank loans, short-term floating rate notes and asset-backed securities, securities held within consolidated hedge funds, certain equity method limited partnership interests in hedge funds and mutual funds valued based on NAV where the Company has the ability to redeem at the measurement date or within the near term without redemption restrictions, restricted public securities valued at a discount, as well as over the counter derivatives, including interest and inflation rate swaps and foreign currency exchange contracts that have inputs to the valuations that generally can be corroborated by observable market data.

Level 3 Inputs:

Unobservable inputs for the valuation of the asset or liability, which may include non-binding broker quotes. Level 3 assets include investments for which there is little, if any, market activity. These inputs require significant management judgment or estimation. Certain investments that are valued using a NAV and are subject to current redemption restrictions that will not be lifted in the near term are included in Level 3.

- Level 3 assets in this category include general and limited partnership interests in private equity funds, funds of private equity funds, real estate funds, hedge funds, and funds of hedge funds, direct private equity investments held within consolidated funds and bank loans.

Level 3 inputs include BlackRock capital accounts for its partnership interests in various alternative investments, including distressed credit hedge funds, real estate and private equity funds, which may be adjusted by using the returns of certain market indices. The various partnerships are investment companies, which record their underlying investments at fair value based on fair value policies established by management of the underlying fund. Fair value policies at the underlying fund generally require the fund to utilize pricing/valuation information, including independent appraisals, from third party sources. However, in some instances, current valuation information for illiquid securities or securities in markets that are not active may not be available from any third party source or fund management may conclude that the valuations that are available from third party sources are not reliable. In these instances, fund management may perform model-based analytical valuations that may be used as an input to value these investments.

- Level 3 liabilities included in this category include borrowings of consolidated collateralized loan obligations valued based upon non-binding single broker quotes.

Significance of Inputs

The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the financial instrument.

Fair Value Option

ASC 825-10, *Financial Instruments* ("ASC 825-10"), provides a fair value option election that allows companies to irrevocably elect fair value as the initial and subsequent accounting measurement attribute for certain financial assets and liabilities. ASC 825-10 permits entities to elect to measure eligible financial assets and liabilities at fair value on an ongoing basis. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. The decision to elect the fair value option is determined on an instrument by instrument basis, must be applied to an entire instrument and is irrevocable once elected. Assets and liabilities measured at fair value pursuant to ASC 825-10 are required to be reported separately from those instruments measured using another accounting method.

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

2. Significant Accounting Policies (continued)

Collateral Assets Held and Liabilities Under Securities Lending Agreements

The Company facilitates securities lending arrangements whereby securities held by separate account assets maintained by the life insurance companies are lent to third parties. In exchange, the Company receives collateral, principally cash and securities, with minimums generally ranging from approximately 102% to 112% of the value of the securities lent in order to reduce counterparty risk. Under the Company's securities lending arrangements, the Company can resell or re-pledge the collateral and the borrower can re-sell or re-pledge the loaned securities. The securities lending transactions entered into by the Company are accompanied by an agreement that entitles the Company to request the borrower to return the securities at any time; therefore these transactions are not reported as sales under ASC 860, *Transfers and Servicing*.

As a result of the Company's ability to resell or re-pledge the collateral, the Company records on its condensed consolidated statements of financial condition the collateral received under these arrangements (both cash and non-cash), as its own asset in addition to an equal and offsetting collateral liability for the obligation to return the collateral. At March 31, 2011, the fair value of loaned securities held by separate account assets was approximately \$15.9 billion and the collateral held under these securities lending agreements was approximately \$17.2 billion. During the three months ended March 31, 2011 and 2010, the Company had not sold or repledged any of the collateral received under these arrangements.

Appropriated Retained Earnings

Upon adoption of Accounting Standards Update ("ASU") 2009-17 on January 1, 2010, BlackRock consolidated three collateralized loan obligations ("CLOs") and recorded a cumulative effect adjustment to appropriated retained earnings on the condensed consolidated statement of financial condition equal to the difference between the fair value of the CLOs' assets and the fair value of their liabilities. Such amounts are recorded as appropriated retained earnings as the CLO noteholders, not BlackRock, ultimately will receive the benefits or absorb the losses associated with the CLOs' assets and liabilities. Subsequent to adoption of ASU 2009-17, the net change in the fair value of the CLOs' assets and liabilities has been recorded as net income (loss) attributable to nonredeemable non-controlling interests and as an adjustment to appropriated retained earnings.

Comprehensive Income Attributable to BlackRock

Prior to the issuance of BlackRock's third quarter 2010 Form 10-Q, the Company determined that pursuant to ASC 810, *Consolidation*, in the first quarter 2010 it should have presented the amount of comprehensive income attributable to non-controlling interests and comprehensive income attributable to BlackRock in its condensed consolidated statements of comprehensive income and it mislabeled total comprehensive income as being attributable to BlackRock. Therefore, the accompanying condensed consolidated statement of comprehensive income for the interim period ended March 31, 2010 has been corrected to include the required information.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

2. Significant Accounting Policies (continued)

*Accounting Policies Adopted in the Three Months Ended March 31, 2011**Additional Level 3 Fair Value Rollforward Disclosures*

ASU 2010-06, *Fair Value Measurements and Disclosures*, requires separate disclosures about purchases, sales, issuances and other settlements in the rollforward of activity in Level 3 fair value measurements, which are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The adoption on January 1, 2011 of the additional Level 3 rollforward disclosure requirements did not materially impact BlackRock's financial statement disclosures.

3. Investments

A summary of the carrying value of total investments is as follows:

<i>(Dollar amounts in millions)</i>	March 31, 2011	December 31, 2010
Available-for-sale investments	\$ 59	\$ 45
Held-to-maturity investments	90	100
Trading investments:		
Consolidated sponsored investment funds	76	60
Other equity securities	2	22
Deferred compensation plan mutual fund investments	52	49
Total trading investments	130	131
Other investments:		
Consolidated sponsored investment funds	348	337
Equity method investments	528	556
Deferred compensation plan hedge fund equity method investments	25	27
Carried interest	13	13
Cost method investments	335	331
Total other investments	1,249	1,264
Total investments	<u>\$ 1,528</u>	<u>\$ 1,540</u>

At March 31, 2011, the Company consolidated \$424 million of investments held by consolidated sponsored investment funds (non-VIEs) of which \$76 million and \$348 million were classified as trading investments and other investments, respectively.

At December 31, 2010, the Company consolidated \$397 million of investments held by consolidated sponsored investment funds (non-VIEs) of which \$60 million and \$337 million were classified as trading investments and other investments, respectively.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

3. Investments (continued)

Available-for-Sale Investments

A summary of the cost and carrying value of investments classified as available-for-sale is as follows:

(Dollar amounts in millions)

<u>March 31, 2011</u>	<u>Cost</u>	<u>Gross Unrealized</u>		<u>Carrying Value</u>
		<u>Gains</u>	<u>Losses</u>	
Available-for-sale investments:				
<u>Equity securities:</u>				
Sponsored investment funds	\$48	\$ 3	(\$ 1)	\$ 50
Collateralized debt obligations (“CDOs”)	1	1	—	2
<u>Debt securities:</u>				
Mortgage debt	4	1	—	5
Asset-backed debt	1	1	—	2
Total available-for-sale investments	<u>\$54</u>	<u>\$ 6</u>	<u>(\$ 1)</u>	<u>\$ 59</u>
<u>December 31, 2010</u>	<u>Cost</u>	<u>Gross Unrealized</u>		<u>Carrying Value</u>
Available-for-sale investments:				
<u>Equity securities:</u>				
Sponsored investment funds	\$33	\$ 4	(\$ 1)	\$ 36
Collateralized debt obligations	2	—	—	2
<u>Debt securities:</u>				
Mortgage debt	4	2	—	6
Asset-backed debt	1	—	—	1
Total available-for-sale investments	<u>\$40</u>	<u>\$ 6</u>	<u>(\$ 1)</u>	<u>\$ 45</u>

Available-for-sale investments include seed investments in BlackRock sponsored investment funds and debt securities received upon closure of certain funds in lieu of the Company’s remaining investment in the funds.

The Company did not record any other-than-temporary impairments on available-for-sale debt or equity securities during the three months ended March 31, 2011 and 2010.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

3. Investments (continued)

Available-for-Sale Investments (continued)

The cost and fair value of debt securities classified as available-for-sale at March 31, 2011 and December 31, 2010 by maturity date were as follows:

<i>(Dollar amounts in millions)</i>	1 Year or less	After 1 Year through 5 Years	After 5 Years through 10 Years	After 10 Years	Total
March 31, 2011					
Mortgage debt	\$ —	\$ —	\$ 1	\$ 3	\$ 4
Asset-backed debt	—	—	—	1	1
Cost	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 1</u>	<u>\$ 4</u>	<u>\$ 5</u>
Fair value	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 1</u>	<u>\$ 6</u>	<u>\$ 7</u>
December 31, 2010					
Mortgage debt	\$ —	\$ —	\$ 1	\$ 3	\$ 4
Asset-backed debt	—	—	—	1	1
Cost	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 1</u>	<u>\$ 4</u>	<u>\$ 5</u>
Fair value	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 1</u>	<u>\$ 6</u>	<u>\$ 7</u>

Held-to-Maturity Investments

A summary of the carrying value of held-to-maturity investments is as follows:

<i>(Dollar amounts in millions)</i>	Carrying Value	
	March 31, 2011	December 31, 2010
Held-to-maturity investments:		
Foreign government debt	\$ 90	\$ 100

Held-to-maturity investments include debt instruments held for regulatory purposes. The amortized cost (the carrying value) of these investments approximates fair value.

The amortized cost and fair value of debt securities classified as held-to-maturity at March 31, 2011 and December 31, 2010 by maturity date were as follows:

<i>(Dollar amounts in millions)</i>	1 Year or less	After 1 Year through 5 Years	After 5 Years through 10 Years	After 10 Years	Total
March 31, 2011					
Amortized cost	\$ 45	\$ 39	\$ —	\$ 6	\$ 90
Fair value	<u>\$ 45</u>	<u>\$ 39</u>	<u>\$ —</u>	<u>\$ 6</u>	<u>\$ 90</u>
December 31, 2010					
Amortized cost	\$ 18	\$ 76	\$ —	\$ 6	\$100
Fair value	<u>\$ 18</u>	<u>\$ 76</u>	<u>\$ —</u>	<u>\$ 6</u>	<u>\$100</u>

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

3. Investments (continued)

Trading Investments

A summary of the cost and carrying value of trading investments is as follows:

<i>(Dollar amounts in millions)</i>	March 31, 2011		December 31, 2010	
	Cost	Carrying Value	Cost	Carrying Value
Trading investments:				
Deferred compensation plan mutual fund investments	\$ 45	\$ 52	\$ 45	\$ 49
Equity securities	37	39	37	45
Debt securities:				
Municipal debt	8	8	10	10
Corporate debt	31	31	25	27
Total trading investments	<u>\$121</u>	<u>\$ 130</u>	<u>\$117</u>	<u>\$ 131</u>

At March 31, 2011, trading investments include \$38 million of equity and \$38 million of debt securities held by consolidated sponsored investment funds, \$52 million of certain deferred compensation plan mutual fund investments and \$2 million of equity securities held in separate investment accounts for the purpose of establishing an investment history in various investment strategies before being marketed to investors.

Other Investments

A summary of the cost and carrying value of other investments is as follows:

<i>(Dollar amounts in millions)</i>	March 31, 2011		December 31, 2010	
	Cost	Carrying Value	Cost	Carrying Value
Other investments:				
Consolidated sponsored investment funds	\$ 316	\$ 348	\$ 319	\$ 337
Equity method	515	528	569	556
Deferred compensation plan hedge fund equity method investments	17	25	20	27
Carried interest	—	13	—	13
Cost method investments:				
Federal Reserve Bank stock	326	326	325	325
Other	9	9	6	6
Total cost method investments	<u>335</u>	<u>335</u>	<u>331</u>	<u>331</u>
Total other investments	<u>\$1,183</u>	<u>\$ 1,249</u>	<u>\$1,239</u>	<u>\$ 1,264</u>

Consolidated sponsored investment funds include investments in third party private equity funds, direct investments in private companies and third party hedge funds held by BlackRock sponsored investment funds.

Equity method investments include BlackRock's direct investment in BlackRock sponsored investment products.

Carried interest represents allocations to BlackRock general partner capital accounts for certain funds. These balances are subject to change upon cash distributions, additional allocations, or reallocations back to limited partners within the respective funds.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

3. Investments (continued)

Other Investments (continued)

Cost method investments include non-marketable securities, including \$326 million of Federal Reserve Bank stock at March 31, 2011, which is held for regulatory purposes and is restricted from sale. As of March 31, 2011, there were no indicators of impairments on these investments.

4. Consolidated Sponsored Investment Funds

The Company consolidates certain sponsored investment funds primarily because it is deemed to control such funds in accordance with GAAP. The investments that are owned by these consolidated sponsored investment funds are classified as other or trading investments. At March 31, 2011 and December 31, 2010, the following table presents the balances related to these consolidated funds that were included on the condensed consolidated statements of financial condition as well as BlackRock's net interest in these funds:

<i>(Dollar amounts in millions)</i>	March 31, 2011	December 31, 2010
Cash and cash equivalents	\$ 42	\$ 65
Investments:		
Trading investments	76	60
Other investments	348	337
Other assets	11	3
Other liabilities	(26)	(10)
Non-controlling interests	(192)	(195)
BlackRock's net interests in consolidated investment funds	<u>\$ 259</u>	<u>\$ 260</u>

At March 31, 2011 and December 31, 2010, one other consolidated sponsored investment fund and three consolidated CLOs, which are deemed to be variable interest entities ("VIEs"), were excluded from the balances in the table above as the balances for these investment products are reported separately on the condensed consolidated statements of financial condition. See Note 6, Variable Interest Entities, for further discussion on these consolidated products.

BlackRock's total exposure to consolidated sponsored investment funds of \$259 million and \$260 million at March 31, 2011 and December 31, 2010, respectively, represents the value of the Company's economic ownership interest in these sponsored investment funds. Valuation changes associated with these consolidated investment funds are reflected in non-operating income (expense) and partially offset in net income (loss) attributable to non-controlling interests for the portion not attributable to BlackRock.

The Company may not be readily able to access cash and cash equivalents held by consolidated sponsored investment funds to use in its operating activities. In addition, the Company may not be readily able to sell investments held by consolidated sponsored investment funds in order to obtain cash for use in its operations.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

5. Fair Value Disclosures

Fair Value Hierarchy

Total assets measured at fair value on a recurring basis of \$140,726 million at March 31, 2011 were as follows:

	Assets measured at fair value				March 31, 2011
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Other Assets Not Held at Fair Value ⁽¹⁾	
<i>(Dollar amounts in millions)</i>					
Assets:					
Investments					
Available-for-sale:					
Equity securities (funds and CDOs)	\$ 50	\$ —	\$ 2	\$ —	\$ 52
Debt securities	—	7	—	—	7
Total available-for-sale	50	7	2	—	59
Held-to-maturity:					
Debt securities	—	—	—	90	90
Trading:					
Deferred compensation plan mutual fund investments	52	—	—	—	52
Equity securities	35	4	—	—	39
Debt securities	—	39	—	—	39
Total trading	87	43	—	—	130
Other investments:					
Consolidated sponsored investment funds:					
Hedge funds / Funds of funds	—	1	20	—	21
Private / public equity	22	—	305	—	327
Total consolidated sponsored investment funds	22	1	325	—	348
Equity method:					
Hedge funds / Funds of hedge funds	—	45	227	42	314
Private equity investments	—	—	70	20	90
Real estate funds	—	12	41	13	66
Fixed income mutual funds	51	—	—	—	51
Equity / Multi-asset class mutual funds	7	—	—	—	7
Total equity method	58	57	338	75	528
Deferred compensation plan hedge fund equity method investments	—	25	—	—	25
Carried interest	—	—	—	13	13
Cost method investments	—	—	—	335	335
Total investments	217	133	665	513	1,528
Separate account assets:					
Equity securities	79,539	3	41	—	79,583
Debt securities	—	36,872	108	—	36,980
Derivatives	21	1,570	—	—	1,591
Money market funds	3,035	—	—	—	3,035
Other	—	—	—	714	714
Total separate account assets	82,595	38,445	149	714	121,903
Collateral held under securities lending agreements:					
Equity securities	12,578	—	—	—	12,578
Debt securities	—	4,658	—	—	4,658
Total collateral held under securities lending agreements	12,578	4,658	—	—	17,236
Other assets ⁽²⁾	—	12	—	—	12
Assets of consolidated VIEs:					
Bank loans	—	1,081	38	—	1,119
Bonds	—	116	—	—	116
Private / public equity	4	3	32	—	39
Total assets of consolidated VIEs	4	1,200	70	—	1,274
Total assets measured at fair value	\$ 95,394	\$ 44,448	\$ 884	\$ 1,227	\$141,953

⁽¹⁾ Comprised of investments held at cost, amortized cost, carried interest and equity method investments, which include investment companies and other assets, which in accordance with GAAP are not accounted for under a fair value measure. In accordance with GAAP, certain equity method investees do not account for both their financial assets and financial liabilities under fair value measures; therefore, the Company's investment in such equity method investees may not represent fair value.

⁽²⁾ Includes company-owned and split-dollar life insurance policies.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

5. Fair Value Disclosures (continued)

Fair Value Hierarchy (continued)

Liabilities measured at fair value on a recurring basis at March 31, 2011 were as follows:

<i>(Dollar amounts in millions)</i>	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	March 31, 2011
Liabilities:				
Borrowings of consolidated VIEs	\$ —	\$ —	\$ 1,297	\$ 1,297
Collateral liabilities under securities lending agreements	12,578	4,658	—	17,236
Other liabilities ⁽¹⁾	—	3	—	3
Total liabilities measured at fair value	<u>\$ 12,578</u>	<u>\$ 4,661</u>	<u>\$ 1,297</u>	<u>\$18,536</u>

⁽¹⁾ Includes credit default swap (Pillars) recorded within other liabilities on the condensed consolidated statement of financial condition.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

5. Fair Value Disclosures (continued)

Fair Value Hierarchy (continued)

Total assets measured at fair value on a recurring basis of \$140,460 million at December 31, 2010 were as follows:

	Assets measured at fair value				December 31, 2010
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Other Assets Not Held at Fair Value ⁽¹⁾	
<i>(Dollar amounts in millions)</i>					
Assets:					
Investments					
Available-for-sale:					
Equity securities (funds and CDOs)	\$ 36	\$ —	\$ 2	\$ —	\$ 38
Debt securities	—	7	—	—	7
Total available-for-sale	36	7	2	—	45
Held-to-maturity:					
Debt securities	—	—	—	100	100
Trading:					
Deferred compensation plan mutual funds investments	49	—	—	—	49
Equity securities	36	9	—	—	45
Debt securities	—	37	—	—	37
Total trading	85	46	—	—	131
Other investments:					
Consolidated sponsored investment funds:					
Hedge funds / Funds of funds	—	1	19	—	20
Private / public equity	18	—	299	—	317
Total consolidated sponsored investment funds	18	1	318	—	337
Equity method:					
Hedge funds / Funds of hedge funds	—	44	226	34	304
Private equity investments	—	—	68	20	88
Real estate funds	—	8	36	10	54
Fixed income mutual funds	103	—	—	—	103
Equity / Multi-asset class mutual funds	7	—	—	—	7
Total equity method	110	52	330	64	556
Deferred compensation plan hedge fund equity method investments	—	27	—	—	27
Carried interest	—	—	—	13	13
Cost method investments	—	—	—	331	331
Total investments	249	133	650	508	1,540
Separate account assets:					
Equity securities	79,727	3	4	—	79,734
Debt securities	—	36,415	170	—	36,585
Derivatives	1	1,598	—	—	1,599
Money market funds	2,549	—	—	—	2,549
Other	—	—	—	670	670
Total separate account assets	82,277	38,016	174	670	121,137
Collateral held under securities lending agreements:					
Equity securities	15,237	—	—	—	15,237
Debt securities	—	2,401	—	—	2,401
Total collateral held under securities lending agreements	15,237	2,401	—	—	17,638
Other assets ⁽²⁾	—	11	—	—	11
Assets of consolidated VIEs:					
Bank loans	—	1,130	32	—	1,162
Bonds	—	113	—	—	113
Private / public equity	4	3	30	—	37
Total assets of consolidated VIEs	4	1,246	62	—	1,312
Total	\$ 97,767	\$ 41,807	\$ 886	\$ 1,178	\$ 141,638

⁽¹⁾ Comprised of investments held at cost, amortized cost, carried interest and equity method investments, which include investment companies, and other assets which in accordance with GAAP are not accounted for under a fair value measure. In accordance with GAAP, certain equity method investees do not account for both their financial assets and financial liabilities under fair value measures, therefore, the Company's investment in such equity

- (2) method investees may not represent fair value.
Includes company-owned and split-dollar life insurance policies.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

5. Fair Value Disclosures (continued)

Fair Value Hierarchy (continued)

Liabilities measured at fair value on a recurring basis at December 31, 2010 were as follows:

<i>(Dollar amounts in millions)</i>	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	December 31, 2010
Liabilities:				
Borrowings of consolidated VIEs	\$ —	\$ —	\$ 1,278	\$ 1,278
Collateral liabilities under securities lending agreements	15,237	2,401	—	17,638
Other liabilities ⁽¹⁾	—	3	—	3
Total liabilities measured at fair value	\$ 15,237	\$ 2,404	\$ 1,278	\$ 18,919

⁽¹⁾ Includes credit default swap (Pillars) recorded within other liabilities on the condensed consolidated statement of financial condition.

Separate Account Assets

BlackRock Pensions Limited and BlackRock Asset Management Pensions Limited, both wholly-owned subsidiaries of the Company, are registered life insurance companies in the United Kingdom that maintain separate account assets, representing segregated funds held for purposes of funding individual and group pension contracts, and equal and offsetting separate account non-financial liabilities. The net investment income and net gains and losses attributable to separate account assets accrue directly to the contract owners and are not reported on the Company's condensed consolidated statements of income.

Money Market Funds within Cash and Cash Equivalents

At March 31, 2011 and December 31, 2010, approximately \$63 million and \$87 million, respectively, of money market funds were recorded within cash and cash equivalents on the Company's condensed consolidated statements of financial condition. Money market funds are valued through the use of quoted market prices (a Level 1 input), or \$1.00, which generally is the net asset value of the fund.

Level 3 Assets

Level 3 assets recorded within investments, which include equity method investments and consolidated investments of real estate funds, private equity funds and funds of private equity funds, are valued based upon valuations, including capital accounts, received from internal as well as third party fund managers. Fair valuations of the underlying funds are based on a combination of methods, which may include third-party independent appraisals and discounted cash flow techniques. Direct investments in private equity companies held by funds of private equity funds are valued based on an assessment of each underlying investment, incorporating evaluation of additional significant third party financing, changes in valuations of comparable peer companies, the business environment of the companies and market indices, among other factors.

Level 3 assets recorded within separate account assets include single broker non-binding quotes for fixed income securities and equity securities which have unobservable inputs due to certain corporate actions.

Level 3 assets of consolidated VIEs include bank loans valued based on single broker non-binding quotes and direct private equity investments and private equity funds valued based upon valuations received from internal as well as third party fund managers, which may be adjusted by using the returns of certain market indices.

Level 3 Liabilities

Level 3 liabilities recorded as borrowings of consolidated VIEs include CLO borrowings valued based upon single broker non-binding quotes.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

5. Fair Value Disclosures (continued)

Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis for the Three Months Ended March 31, 2011

<i>(Dollar amounts in millions)</i>	December 31, 2010	Realized and unrealized gains / (losses) in earnings and OCI	Purchases	Sales	Issuances and other settlements (1)	Transfers into Level 3	Transfers out of Level 3	March 31, 2011	Total net gains (losses) included in earnings(2)
Assets:									
<u>Investments:</u>									
Available-for-sale:									
Equity securities (funds and CDOs)	\$ 2	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 2	\$ —
Consolidated sponsored investment funds:									
Hedge funds / Funds of funds	19	3	—	(1)	—	—	(1)	20	3
Private equity	299	12	1	(7)	—	—	—	305	12
Equity method:									
Hedge funds / Funds of hedge funds	226	16	2	(1)	(16)	—	—	227	16
Private equity investments	68	1	1	—	—	—	—	70	1
Real estate funds	36	1	4	—	—	—	—	41	1
Total Level 3 investments	650	33	8	(9)	(16)	—	(1)	665	33
<u>Separate account assets:</u>									
Equity securities	4	(1)	3	(3)	—	38	—	41	
Debt securities	170	(1)	96	(70)	—	—	(87)	108	
Total Level 3 separate account assets	174	(2)	99	(73)	—	38	(87)	149	n/a(3)
<u>Assets of consolidated VIEs:</u>									
Bank loans	32	(2)	5	(3)	—	14	(8)	38	
Private equity	30	2	—	—	—	—	—	32	
Total Level 3 assets of consolidated VIEs	62	—	5	(3)	—	14	(8)	70	n/a(4)
Total Level 3 assets	<u>\$ 886</u>	<u>\$ 31</u>	<u>\$ 112</u>	<u>(\$ 85)</u>	<u>(\$ 16)</u>	<u>\$ 52</u>	<u>(\$ 96)</u>	<u>\$ 884</u>	
Liabilities:									
Borrowings of consolidated VIEs	\$ 1,278	(\$ 19)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,297	n/a(4)

n/a – not applicable

(1) Includes distributions from equity method investees.

(2) Earnings attributable to the change in unrealized gains or (losses) relating to assets still held at the reporting date.

(3) The net investment income and net gains and losses attributable to separate account assets accrue directly to the contract owners and are not reported on the Company's condensed consolidated statements of income.

(4) The net gain (loss) on consolidated VIEs is solely attributable to non-controlling interests on the Company's condensed consolidated statements of income.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

5. Fair Value Disclosures (continued)

Changes in Level 3 Assets and Liabilities Measured at Fair Value on a Recurring Basis for the Three Months Ended March 31, 2010

(Dollar amounts in millions)

	December 31, 2009	Realized and unrealized gains / (losses), net	Purchases, sales, other settlements and issuances, net	Net transfers in and/or out of Level 3	March 31, 2010	Total net gains (losses) included in earnings ⁽¹⁾
Assets:						
<u>Investments:</u>						
Consolidated sponsored investment funds:						
Hedge funds / Funds of funds	\$ 26	\$ —	(\$ 1)	\$ —	\$ 25	(\$ 1)
Private equity	312	4	(36)	—	280	5
Equity method:						
Hedge funds / Funds of hedge funds	247	13	(23)	—	237	14
Private equity investments	47	—	7	—	54	1
Real estate funds	36	(1)	4	—	39	(1)
Deferred compensation plan hedge funds	15	2	—	—	17	2
Total Level 3 investments	683	18	(49)	—	652	20
<u>Separate account assets:</u>						
Equity securities	5	—	(3)	61	63	
Debt securities	1,287	34	185	(416)	1,090	
Total Level 3 separate account assets	1,292	34	182	(355)	1,153	n/a ⁽²⁾
<u>Other assets</u>	46	(12)	(10)	—	24	(12)
<u>Assets of consolidated VIEs:</u>						
Private equity	—	2	33	—	35	
Total Level 3 assets	\$ 2,021	\$ 42	\$ 156	(\$ 355)	\$ 1,864	
Liabilities:						
Borrowings of consolidated VIEs	\$ —	(\$ 57)	\$ 1,157	\$ —	\$ 1,214	n/a ⁽³⁾

n/a – not applicable

⁽¹⁾ Earnings attributable to the change in unrealized gains or (losses) relating to assets still held at the reporting date.

⁽²⁾ The net investment income and net gains and losses attributable to separate account assets accrue directly to the contract owners and are not reported on the Company's condensed consolidated statements of income.

⁽³⁾ The net gain (loss) on consolidated VIEs is solely attributable to non-controlling interests on the Company's condensed consolidated statements of income.

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

5. Fair Value Disclosures (continued)

Realized and Unrealized Gains / (Losses) for Level 3 Assets and Liabilities

Realized and unrealized gains / (losses) recorded for Level 3 assets and liabilities are reported in non-operating income (expense) on the Company's condensed consolidated statements of income. A portion of net income (loss) for consolidated investments and all of the net income (loss) for consolidated VIEs is allocated to non-controlling interests to reflect net income (loss) not attributable to the Company.

Significant Transfers in and/or out of Levels

Transfers in and/or out of Levels are reflected as of the beginning of the period when significant inputs, including market inputs or performance attributes, used for the fair value measurement become observable / unobservable, or when the Company determines it has the ability, or no longer has the ability, to redeem in the near term certain investments that the Company values using a NAV (or a capital account), or when the book value of certain equity method investments no longer represents fair value as determined under fair value methodologies.

Separate Account Assets

For the three months ended March 31, 2011 there were \$87 million of transfers out of Level 3 to Level 2 related to debt securities held within separate account assets. The transfers out of Level 3 primarily were due to availability of observable market inputs, including additional inputs from pricing vendors and brokers.

For the three months ended March 31, 2011 there were \$38 million of transfers of equity securities held within separate account assets into Level 3 from Level 1. The transfers into Level 3 were primarily due to market inputs no longer being considered observable.

Significant Other Settlements in 2011 and 2010

For the three months ended March 31, 2011 there were \$16 million of distributions from equity method investees.

As of January 1, 2010, upon the adoption of ASU 2009-17, there was a \$35 million reclassification of assets from Level 3 private equity investments to Level 3 private equity assets of consolidated VIEs, as well as the consolidation of \$1,157 million of borrowings within the consolidated CLOs.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

5. Fair Value Disclosures (continued)

Investments in Certain Entities that Calculate Net Asset Value Per Share

As a practical expedient to value certain investments, the Company relies on net asset values as the fair value for certain investments. The following tables lists information regarding all investments that use a fair value measurement to account for both their financial assets and financial liabilities in their calculation of a net asset value per share (or its equivalent).

At March 31, 2011

(Dollar amounts in millions)	Ref	Fair Value	Total Unfunded Commitments	Redemption Frequency	Redemption Notice Period
Trading:					
Equity	(a)	\$ 4	\$ —	Daily (100%)	none
Consolidated sponsored investment funds:					
Private equity funds of funds	(b)	250	55	n/r	n/r
Other funds of hedge funds	(c)	2	—	Quarterly (100%)	30 – 90 days
Equity method:⁽¹⁾					
Hedge funds/funds of hedge funds	(d)	273	7	Monthly (1%), Quarterly (18%) n/r (81%)	15 – 90 days
Private equity funds	(e)	70	57	n/r	n/r
Real estate funds	(f)	53	39	Quarterly (23%) n/r (77%)	60 days
Deferred compensation plan hedge fund investments	(g)	25	—	Monthly (12%), Quarterly (88%)	60 – 90 days
Consolidated VIE:					
Private equity funds	(h)	30	2	n/r	n/r
Total		<u>\$ 707</u>	<u>\$ 160</u>		

n/r – not redeemable

⁽¹⁾ Comprised of equity method investments, which include investment companies, which in accordance with GAAP account for both their financial assets and financial liabilities under fair value measures; therefore, the Company's investment in such equity method investees approximates fair value.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

5. Fair Value Disclosures (continued)

Investments in Certain Entities that Calculate Net Asset Value Per Share (continued)

At December 31, 2010

<i>(Dollar amounts in millions)</i>	Ref	Fair Value	Total Unfunded Commitments	Redemption Frequency	Redemption Notice Period
Trading:					
Equity	(a)	\$ 9	\$ —	Daily (100%)	none
Consolidated sponsored investment funds:					
Private equity funds of funds	(b)	247	62	n/r	n/r
Other funds of hedge funds	(c)	3	—	Quarterly (84%) Annual (16%)	30 – 90 days
Equity method:⁽¹⁾					
Hedge funds/funds of hedge funds	(d)	269	9	Monthly (1%), Quarterly (17%) n/r (82%)	15 – 90 days
Private equity funds	(e)	68	57	n/r	n/r
Real estate funds	(f)	44	52	Quarterly (18%) n/r (82%)	60 days
Deferred compensation plan hedge fund investments	(g)	27	—	Monthly (11%), Quarterly (89%)	60 – 90 days
Consolidated VIE:					
Private equity funds	(h)	29	2	n/r	n/r
Total		\$ 696	\$ 182		

n/r – not redeemable

⁽¹⁾ Comprised of equity method investments, which include investment companies, which in accordance with GAAP account for both their financial assets and financial liabilities under fair value measures; therefore, the Company's investment in such equity method investees approximates fair value.

(a) This category includes several consolidated offshore feeder funds that invest in master funds with multiple equity strategies to diversify risks. The fair values of the investments in this category have been estimated using the net asset value of master offshore funds held by the feeder funds. Investments in this category generally can be redeemed at any time, as long as there are no restrictions in place by the underlying master funds.

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

5. Fair Value Disclosures (continued)

Investments in Certain Entities that Calculate Net Asset Value Per Share (continued)

- (b) This category includes the underlying third party private equity funds within consolidated BlackRock sponsored private equity funds of funds. The fair values of the investments in the third party funds have been estimated using the net asset value of the Company's ownership interest in partners' capital in each fund in the portfolio as well as other performance inputs. These investments are not subject to redemption, however, for certain funds the Company may sell or transfer its interest, which may need approval by the general partner of the underlying funds. Due to the nature of the investments in this category, the Company reduces its investment by distributions that are received through the realization of the underlying assets of the funds. It is estimated that the underlying assets of these funds will be liquidated over a weighted-average period of approximately 8 years at both March 31, 2011 and December 31, 2010. The total remaining unfunded commitments to other third party funds was \$55 million and \$62 million at March 31, 2011 and December 31, 2010, respectively. The Company is contractually obligated to fund only \$40 million and \$42 million at March 31, 2011 and December 31, 2010, respectively, to the consolidated funds, while the remaining unfunded balances in the tables above are required to be funded by capital contributions from non-controlling interest holders.
- (c) This category includes several consolidated funds of hedge funds that invest in multiple strategies to diversify risks. The fair values of the investments in this category have been estimated using the net asset value of the fund's ownership interest in partners' capital of each fund in the portfolio. Investments in this category generally can be redeemed, as long as there are no restrictions in place by the underlying funds.
- (d) This category includes hedge funds and funds of hedge funds that invest primarily in equities, fixed income securities, distressed credit and mortgage instruments and other third party hedge funds. The fair values of the investments in this category have been estimated using the net asset value of the Company's ownership interest in partners' capital. It is estimated that the investments in the funds that are not subject to redemptions will be liquidated over a weighted-average period of less than 7 years at both March 31, 2011 and December 31, 2010.
- (e) This category includes several private equity funds that initially invest in non-marketable securities of private companies, which ultimately may become public in the future. The fair values of these investments have been estimated using the net asset value of the Company's ownership interest in partners' capital as well as other performance inputs. The Company's investment in each fund is not subject to redemption and is normally returned through distributions as a result of the liquidation of the underlying assets of the private equity funds. It is estimated that the investment in these funds will be liquidated over a weighted-average period of approximately 5 years at both March 31, 2011 and December 31, 2010.
- (f) This category includes several real estate funds that invest primarily to acquire, expand, renovate, finance, hold for investment, and ultimately sell income-producing apartment properties or to capitalize on the distress in the residential real estate market. The fair values of the investments in this category have been estimated using the net asset value of the Company's ownership interest in partners' capital. The majority of the Company's investments in these funds is not subject to redemption and is normally returned through distributions as a result of the liquidation of the underlying assets of the real estate funds. It is estimated that the investments in these funds will be liquidated over a weighted-average period of approximately 7 years at both March 31, 2011 and December 31, 2010.
- (g) This category includes investments in certain hedge funds that invest in energy and health science related equity securities. The fair values of the investments in this category have been estimated using the net asset value of the Company's ownership interest in partners' capital as well as performance inputs. The investments in these funds will be liquidated upon settlement of certain deferred compensation liabilities.

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

5. Fair Value Disclosures (continued)

Investments in Certain Entities that Calculate Net Asset Value Per Share (continued)

- (h) This category includes the underlying third party private equity funds within one consolidated BlackRock sponsored private equity fund of funds. The fair values of the investments in the third party funds have been estimated using the net asset value of the Company's ownership interest in partners' capital in each fund in the portfolio as well as other performance inputs. These investments are not subject to redemption, however, for certain funds the Company may sell or transfer its interest, which may need approval by the general partner of the underlying funds. Due to the nature of the investments in this category, the Company reduces its investment by distributions that are received through the realization of the underlying assets of the funds. It is estimated that the underlying assets of these funds will be liquidated over a weighted-average period of approximately 4 years and 5 years at March 31, 2011 and December 31, 2010, respectively. Total remaining unfunded commitments to other third party funds is \$2 million at both March 31, 2011 and December 31, 2010, which are required to be funded by capital contributions from non-controlling interest holders.

Fair Value Option

Upon the initial consolidation of three CLOs on January 1, 2010, the Company elected to adopt the fair value option provisions for eligible assets and liabilities, including bank loans and borrowings of the CLOs to mitigate accounting mismatches between the carrying value of the assets and liabilities and to achieve operational simplifications. To the extent there is a difference between the change in fair value of the assets and liabilities, the difference will be reflected as net income (loss) attributable to nonredeemable non-controlling interests on the condensed consolidated statements of income and offset by a change in appropriated retained earnings on the condensed consolidated statements of financial condition.

The following table presents the fair value of those assets and liabilities selected for fair value accounting as of March 31, 2011 and December 31, 2010:

<i>(Dollar amounts in millions)</i>	March 31, 2011	December 31, 2010
<u>CLO Bank Loans:</u>		
Aggregate principal amounts outstanding	\$ 1,132	\$ 1,245
Fair value	\$ 1,119	\$ 1,162
Aggregate unpaid principal balance in excess of fair value	\$ 13	\$ 83
Unpaid principal balance of loans more than 90 days past due	\$ 3	\$ 3
Aggregate fair value of loans more than 90 days past due	\$ 1	\$ 1
Aggregate unpaid principal balance in excess of fair value for loans more than 90 days past due	\$ 2	\$ 2
<u>CLO Borrowings:</u>		
Aggregate principal amounts outstanding	\$ 1,425	\$ 1,430
Fair value	\$ 1,297	\$ 1,278

At March 31, 2011 the principal amounts outstanding of the borrowings issued by the CLOs mature between 2016 and 2019.

During the three months ended March 31, 2011 and 2010, the change in fair value of the bank loans, along with the bonds held at fair value, resulted in a \$20 million gain and \$67 million gain, respectively, which was offset by a \$34 million loss and \$67 million loss, respectively, in the fair value of the CLO borrowings. The net loss was recorded in net gain (loss) on consolidated VIEs on the condensed consolidated statement of income. The change in fair value of the assets and liabilities includes interest income and expense, respectively.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

6. Variable Interest Entities

In the normal course of business, the Company is the manager of various types of sponsored investment vehicles, including CDOs/CLOs and sponsored investment funds, which may be considered VIEs. The Company receives advisory fees and/or other incentive related fees for its services and may from time to time own equity or debt securities or enter into derivatives with the vehicles, each of which are considered variable interests. The Company enters into these variable interests principally to address client needs through the launch of such investment vehicles. The VIEs are primarily financed via capital contributed by equity and debt holders. The Company's involvement in financing the operations of the VIEs is limited to its equity interests.

The primary beneficiary ("PB") of a VIE that is an investment fund that meets the conditions of ASU 2010-10, *Amendments to Statement 167 for Certain Investment Funds* ("ASU 2010-10"), is the enterprise that has a variable interest (or combination of variable interests, including those of related parties) that will absorb a majority of the entity's expected losses, receive a majority of the entity's expected residual returns or both. In order to determine whether the Company is the PB of a VIE, management must make significant estimates and assumptions of probable future cash flows of the VIEs. Assumptions made in such analyses may include, but are not limited to, market prices of securities, market interest rates, potential credit defaults on individual securities or default rates on a portfolio of securities, pre-payments, realization of gains, liquidity or marketability of certain securities, discount rates and the probability of certain other outcomes.

Effective January 1, 2010, the PB of a CDO/CLO or other entity that is a VIE that does not meet the conditions of ASU 2010-10 is the enterprise that has the power to direct activities of the entity that most significantly impact the entity's economic performance and has the obligation to absorb losses or the right to receive benefits that potentially could be significant to the entity.

VIEs in which BlackRock is the PB

At March 31, 2011 and December 31, 2010, BlackRock was the PB of four VIEs, which included three CLOs in which it did not have an investment, however, BlackRock, as the collateral manager, was deemed to have both the power to control the activities of the CLOs and the right to receive benefits that could potentially be significant to the VIE. In addition, BlackRock was the PB of one sponsored private equity investment fund in which it had a non-substantive investment, which absorbed the majority of the variability due to its de-facto third party relationships with other partners in the fund. The assets of these VIEs are not available to creditors of the Company. In addition, the investors in these VIEs have no recourse to the credit of the Company. At March 31, 2011 and December 31, 2010, the following balances related to these four VIEs were consolidated on the Company's condensed consolidated statements of financial condition:

<i>(Dollar amounts in millions)</i>	March 31, 2011	December 31, 2010
Assets of consolidated VIEs:		
Cash and cash equivalents	\$ 133	\$ 93
Bank loans	1,119	1,162
Bonds	116	113
Other investments	39	37
Total bank loans, bonds and other investments	1,274	1,312
Liabilities of consolidated VIEs:		
Borrowings	(1,297)	(1,278)
Other liabilities	(7)	(7)
Appropriated retained earnings	(58)	(75)
Non-controlling interests of consolidated VIEs	(45)	(45)
Total net interests in consolidated VIEs	\$ —	\$ —

For the three months ended March 31, 2011 and 2010, the Company recorded non-operating gain (loss) of (\$15) million and \$1 million, respectively, offset by a (\$15) million and a \$1 million net gain (loss) attributable to nonredeemable non-controlling interests, respectively, on the Company's condensed consolidated statements of income.

At March 31, 2011 and December 31, 2010 the weighted-average maturity of the bank loans and bonds was approximately 4.1 years and 4.2 years, respectively.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

6. Variable Interest Entities (continued)

VIEs in which the Company holds significant variable interests or is the sponsor that holds a variable interest but is not the PB of the VIE

At March 31, 2011 and December 31, 2010, the Company's carrying value of assets and liabilities and its maximum risk of loss related to VIEs in which it holds a significant variable interest or is the sponsor that holds a variable interest, but for which it was not the PB, were as follows:

At March 31, 2011

	<i>(Dollar amounts in millions)</i>			
	Variable Interests on the Condensed Consolidated Statement of Financial Condition			
	Investments	Advisory Fee Receivables	Other Net Assets (Liabilities)	Maximum Risk of Loss
CDOs/CLOs	\$ 2	\$ 3	(\$ 3)	\$ 22
Other sponsored investment funds:				
Collective trusts	—	200	—	200
Private equity funds	13	—	—	13
Other	18	44	—	62
Total	<u>\$ 33</u>	<u>\$ 247</u>	<u>(\$ 3)</u>	<u>\$ 297</u>

The size of the net assets of the VIEs that the Company does not consolidate related to CDOs/CLOs and other sponsored investment funds, including collective trusts, were as follows:

- CDOs/CLOs - approximately (\$3) billion, comprised of approximately \$6 billion of assets at fair value and \$9 billion of liabilities, primarily comprised of unpaid principal debt obligations to CDO/CLO debt holders.
- Other sponsored investments funds – approximately \$1.6 trillion to \$1.7 trillion of net assets
 - This amount includes approximately \$1.4 trillion of collective trusts. Each collective trust has been aggregated separately and may include collective trusts that invest in other collective trusts.
 - The net assets of the VIEs are primarily comprised of cash and cash equivalents and investments offset by liabilities primarily comprised of various accruals for the sponsored investment vehicles.

At March 31, 2011, BlackRock's maximum risk of loss associated with these VIEs primarily relates to: (i) BlackRock's investments, (ii) advisory fee receivables and (iii) \$17 million of credit protection sold by BlackRock to a third party in a synthetic CDO transaction.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

6. Variable Interest Entities (continued)

VIEs in which BlackRock holds significant variable interests or is the sponsor that holds a variable interest but is not the PB of the VIE (continued)

At December 31, 2010

	(Dollar amounts in millions)			
	Variable Interests on the Condensed Consolidated Statement of Financial Condition			
	Investments	Advisory Fee Receivables	Other Net Assets (Liabilities)	Maximum Risk of Loss
CDOs/CLOs	\$ 2	\$ 3	(\$ 3)	\$ 22
Other sponsored investment funds:				
Collective trusts	—	188	—	188
Private equity funds	14	—	(7)	14
Other	14	52	—	66
Total	<u>\$ 30</u>	<u>\$ 243</u>	<u>(\$ 10)</u>	<u>\$ 290</u>

The size of the net assets of the VIEs that the Company does not consolidate related to CDOs/CLOs and other sponsored investment funds, including collective trusts, were as follows:

- CDOs/CLOs - approximately (\$4) billion, comprised of approximately \$7 billion of assets at fair value and \$11 billion of liabilities, primarily comprised of unpaid principal debt obligations to CDO/CLO debt holders.
- Other sponsored investments funds – approximately \$1.6 trillion to \$1.7 trillion of net assets
 - This amount includes approximately \$1.2 trillion of collective trusts. Each collective trust has been aggregated separately and may include collective trusts that invest in other collective trusts.
 - The net assets of the VIEs are primarily comprised of cash and cash equivalents and investments offset by liabilities primarily comprised of various accruals for the sponsored investment vehicles.

At December 31, 2010, BlackRock's maximum risk of loss associated with these VIEs primarily relates to: (i) BlackRock's investments, (ii) advisory fee receivables and (iii) \$17 million of credit protection sold by BlackRock to a third party in a synthetic CDO transaction.

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

7. Derivatives and Hedging

For the three months ended March 31, 2011 and 2010, the Company did not hold any derivatives designated in a formal hedge relationship under ASC 815-10, *Derivatives and Hedging* (“ASC 815-10”).

The Company maintains a program to enter into a series of total return swaps to economically hedge against market price exposures with respect to certain seed investments in sponsored investment products. At March 31, 2011, the Company had three outstanding total return swaps with two counterparties with an aggregate notional value of approximately \$7 million. At December 31, 2010, the Company had six outstanding total return swaps with two counterparties with an aggregate notional value of approximately \$25 million.

The Company acts as the portfolio manager in a series of credit default swap transactions, referred to collectively as the Pillars synthetic CDO transaction (“Pillars”). The Company has entered into a credit default swap with Citibank, N.A. (“Citibank”), providing Citibank credit protection of approximately \$17 million, representing the Company’s maximum risk of loss with respect to the provision of credit protection. The Company’s management has performed an assessment of its variable interest in Pillars (a collateral management agreement and the credit default swap) under ASC 810-10 and has concluded the Company is not Pillars’ PB. Pursuant to ASC 815-10, the Company carries the Pillars credit default swap at fair value based on the expected future cash flows under the arrangement.

On behalf of clients of the Company’s registered life insurance companies that maintain separate accounts representing segregated funds held for the purpose of funding individual and group pension contracts, the Company invests in various derivative instruments, which may include futures and forward foreign currency exchange contracts and interest rate and inflation rate swaps. Net realized and unrealized gains and losses attributable to derivatives held by separate account assets and liabilities accrue directly to the contract owners and are not reported in the Company’s condensed consolidated statements of income.

The Company consolidates certain sponsored investment funds, which may utilize derivative instruments as a part of the fund’s investment strategy. The change in fair value of such derivatives, which is recorded in non-operating income (expense), was not material to the Company’s condensed consolidated financial statements.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

7. Derivatives and Hedging (continued)

The following tables present the fair value at March 31, 2011 and December 31, 2010 of derivative instruments not designated as hedging instruments:

March 31, 2011

	Assets		Liabilities	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
<i>(Dollar amounts in millions)</i>				
Credit default swap (Pillars)	Other assets	\$ —	Other liabilities	\$ 3
Separate account derivatives	Separate account assets	1,591	Separate account liabilities	1,591
Total		<u>\$ 1,591</u>		<u>\$ 1,594</u>

December 31, 2010

	Assets		Liabilities	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
<i>(Dollar amounts in millions)</i>				
Credit default swap (Pillars)	Other assets	\$ —	Other liabilities	\$ 3
Separate account derivatives	Separate account assets	1,599	Separate account liabilities	1,599
Total		<u>\$ 1,599</u>		<u>\$ 1,602</u>

The following table presents gains (losses) recognized in income on derivative instruments for the three months ended March 31, 2011 and 2010:

	Income Statement Location	Three months ended March 31,	
		2011	2010
<i>(Dollar amounts in millions)</i>			
Foreign currency exchange contracts	General and administration expenses	\$ —	(\$ 4)
Total return swaps	Non-operating income (expense)	(1)	(1)
Credit default swap (Pillars)	Non-operating income (expense)	—	—
Total		<u>(\$ 1)</u>	<u>(\$ 5)</u>

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

8. Goodwill

Goodwill at March 31, 2011 and changes during the three months ended March 31, 2011 were as follows:

<i>(Dollar amounts in millions)</i>	
December 31, 2010	\$12,805
Impact of excess tax basis amortization	(5)
Other additions	4
March 31, 2011	<u>\$12,804</u>

At March 31, 2011, the balance of the Quellos tax-deductible goodwill in excess of book goodwill was approximately \$348 million. Goodwill related to the acquisition of the fund of funds business of Quellos Group, LLC (“Quellos Transaction”) will continue to be reduced in future periods by the amount of tax benefits realized from tax-deductible goodwill in excess of book goodwill from the Quellos Transaction.

9. Intangible Assets

The carrying amounts of identifiable intangible assets are summarized as follows:

<i>(Dollar amounts in millions)</i>	Indefinite-lived intangible assets	Finite-lived intangible assets	Total intangible assets
December 31, 2010	\$ 16,597	\$ 915	\$ 17,512
Amortization expense	—	(40)	(40)
March 31, 2011	<u>\$ 16,597</u>	<u>\$ 875</u>	<u>\$ 17,472</u>

During the three months ended March 31, 2011, intangible assets decreased \$40 million related to amortization expense of finite-lived intangibles.

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

10. Borrowings

Short-Term Borrowings

2007 Revolving Credit Facility

In August 2007, the Company entered into a five-year \$2.5 billion unsecured revolving credit facility (the “2007 facility”), which permitted the Company to request an additional \$500 million of borrowing capacity, subject to lender credit approval, up to a maximum of \$3.0 billion. At December 31, 2010 the Company had \$100 million outstanding under the 2007 facility. On February 28, 2011, the \$100 million was repaid and the 2007 facility was terminated in March 2011.

2011 Revolving Credit Facility

In March 2011, the Company entered into a five-year \$3.5 billion unsecured revolving credit facility (the “2011 facility”), which replaced the 2007 facility. The 2011 facility permits the Company to request an additional \$1.0 billion of borrowing capacity, subject to lender credit approval, up to a maximum of \$4.5 billion. The 2011 facility requires the Company not to exceed a maximum leverage ratio (ratio of net debt to earnings before interest, taxes, depreciation and amortization, where net debt equals total debt less unrestricted cash) of 3 to 1, which was satisfied with a ratio of less than 1 to 1 at March 31, 2011.

The 2011 facility provides back-up liquidity, funds ongoing working capital for general corporate purposes and funds various investment opportunities. At March 31, 2011, the Company did not have any borrowings outstanding under the 2011 facility. During May 2011, the Company borrowed \$100 million from this facility.

Bank of America and Barclays each have a \$255 million participation under the 2011 facility.

Commercial Paper Program

On October 14, 2009, BlackRock established a commercial paper program (the “CP Program”) under which the Company may issue unsecured commercial paper notes (the “CP Notes”) on a private placement basis up to a maximum aggregate amount outstanding at any time of \$3 billion. The proceeds of the commercial paper issuances were used for the financing of a portion of the Barclays Global Investors (“BGI”) acquisition from Barclays (the “BGI Transaction”). Subsidiaries of Bank of America and Barclays, as well as other third parties, act as dealers under the CP Program. The CP Program was supported by the 2007 revolving credit facility and will be supported by the 2011 credit facility.

As of March 31, 2011 and December 31, 2010, the Company did not have any outstanding CP Notes.

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

10. Borrowings (continued)

Short-Term Borrowings (continued)

Japan Commitment-line

In September 2010, BlackRock Japan Co., Ltd., a wholly-owned subsidiary of the Company, renewed a five billion Japanese yen commitment-line agreement with a banking institution (the “Japan Commitment-line”) for a term of one year. Interest on borrowings outstanding will accrue at the applicable Japanese short-term prime rate. The Japan Commitment-line is intended to provide liquidity and flexibility for operating requirements in Japan. At March 31, 2011 and December 31, 2010, the Company had no borrowings outstanding under the Japan Commitment-line.

Convertible Debentures

The carrying value of the 2.625% convertible debentures due in 2035 included the following:

<i>(Dollar amounts in millions)</i>	<u>March 31, 2011</u>	<u>December 31, 2010</u>
Maturity amount / Carrying value	\$ 63	\$ 67
Fair Value	\$ 128	\$ 128

The effective borrowing rate for nonconvertible debt at the time of issuance was estimated to be 4.3%, which resulted in \$18 million of the \$250 million initial aggregate principal amount of the convertible debentures issued, or \$12 million after tax, being attributable to equity. As of March 31, 2010, the initial \$18 million debt discount was fully amortized.

On February 15, 2009, the convertible debentures became convertible at the option of the holder into cash and shares of the Company’s common stock at any time prior to maturity and on February 20, 2010 the convertible debentures became callable by the Company. During the three months ended March 31, 2011 and 2010, holders of \$4 million and \$148 million, respectively, of debentures converted their holdings into cash and shares.

On April 20, 2011, the Company issued a notice of redemption for the remaining outstanding convertible debentures of approximately \$60 million.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

10. Borrowings (continued)

Long-Term Borrowings

The carrying value and fair value of long-term borrowings estimated using market prices at March 31, 2011 included the following:

<i>(Dollar amounts in millions)</i>	2.25% Notes <u>due 2012</u>	3.50% Notes <u>due 2014</u>	6.25% Notes <u>due 2017</u>	5.00% Notes <u>due 2019</u>	Total Long-Term Borrowings
Maturity amount	\$ 500	\$ 1,000	\$ 700	\$ 1,000	\$ 3,200
Unamortized discount	(1)	(1)	(4)	(2)	(8)
Carrying value	<u>\$ 499</u>	<u>\$ 999</u>	<u>\$ 696</u>	<u>\$ 998</u>	<u>\$ 3,192</u>
Fair value	\$ 510	\$ 1,043	\$ 800	\$ 1,058	\$ 3,411

The carrying value and fair value of long-term borrowings estimated using market prices at December 31, 2010 included the following:

<i>(Dollar amounts in millions)</i>	2.25% Notes <u>due 2012</u>	3.50% Notes <u>due 2014</u>	6.25% Notes <u>due 2017</u>	5.00% Notes <u>due 2019</u>	Total Long-Term Borrowings
Maturity amount	\$ 500	\$ 1,000	\$ 700	\$ 1,000	\$ 3,200
Unamortized discount	(1)	(1)	(4)	(2)	(8)
Carrying value	<u>\$ 499</u>	<u>\$ 999</u>	<u>\$ 696</u>	<u>\$ 998</u>	<u>\$ 3,192</u>
Fair value	\$ 511	\$ 1,040	\$ 789	\$ 1,041	\$ 3,381

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

11. Commitments and Contingencies

Investment Commitments

At March 31, 2011, the Company had \$223 million of various capital commitments to fund sponsored investment funds, including funds of private equity funds, real estate funds and distressed credit funds. This amount excludes additional commitments made by consolidated funds of funds to underlying third party funds as third party non-controlling interest holders have the legal obligation to fund the respective commitments of such funds of funds. Generally, the timing of the funding of these commitments is unknown and the commitments are callable on demand at any time prior to the expiration of the commitment. These unfunded commitments are not recorded on the Company's condensed consolidated statements of financial condition. These commitments do not include potential future commitments approved by the Company's Capital Committee, but which are not yet legally binding. The Company intends to make additional capital commitments from time to time to fund additional investment products for, and with, its clients.

Legal Proceedings

From time to time, BlackRock receives subpoenas or other requests for information from various U.S. federal, state governmental and domestic and international regulatory authorities in connection with certain industry-wide or other investigations or proceedings. It is BlackRock's policy to cooperate fully with such inquiries. The Company and certain of its subsidiaries have been named as defendants in various legal actions, including arbitrations and other litigation arising in connection with BlackRock's activities. Additionally, certain of the investment funds that the Company manages are subject to lawsuits, any of which potentially could harm the investment returns of the applicable fund or result in the Company being liable to the funds for any resulting damages.

Management, after consultation with legal counsel, currently does not anticipate that the aggregate liability, if any, arising out of regulatory matters or lawsuits will have a material adverse effect on BlackRock's earnings, financial position, or cash flows, although, at the present time, management is not in a position to determine whether any such pending or threatened matters will have a material adverse effect on BlackRock's results of operations in any future reporting period.

Indemnifications

In the ordinary course of business, BlackRock enters into contracts pursuant to which it may agree to indemnify third parties in certain circumstances. The terms of these indemnities vary from contract to contract and the amount of indemnification liability, if any, cannot be determined.

Under the transaction agreement in the Merrill Lynch Investment Managers ("MLIM") transaction, the Company has agreed to indemnify Merrill Lynch for losses it may incur arising from various items including certain specified tax covenants.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

11. Commitments and Contingencies (continued)

Indemnifications (continued)

Under the transaction agreement in the BGI Transaction, the Company has agreed to indemnify Barclays for losses it may incur arising from (1) breach by the Company of certain representations, (2) breach by the Company of any covenant in the agreement, (3) liabilities of the entities acquired in the transaction other than liabilities assumed by Barclays or for which it is providing indemnification, and (4) certain taxes.

Management believes that the likelihood of any liability arising under the MLIM transaction or the BGI Transaction indemnification provisions is remote. Management cannot estimate any potential maximum exposure due both to the remoteness of any potential claims and the fact that items that would be included within any such calculated claim would be beyond the control of BlackRock. Consequently, no liability has been recorded on the condensed consolidated statements of financial condition.

Other Contingent Payments

The Company acts as the portfolio manager in a series of credit default swap transactions and has a maximum potential exposure of \$17 million under a credit default swap between the Company and Citibank. See Note 7, Derivatives and Hedging, for further discussion of this transaction and the related commitment.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

12. Stock-Based Compensation

The components of the Company's stock-based compensation expense are comprised of the following:

<i>(Dollar amounts in millions)</i>	Three Months Ended	
	March 31,	
	2011	2010
Stock-based compensation:		
Restricted stock and restricted stock units ("RSUs")	\$ 120	\$ 90
Long-term incentive plans funded by PNC	14	15
Stock options	3	3
Total stock-based compensation	<u>\$ 137</u>	<u>\$ 108</u>

RSUs and Restricted Stock

RSU and restricted stock (collectively "RSUs") outstanding at March 31, 2011 and changes during the three months ended March 31, 2011 is summarized below:

Outstanding at	Restricted Stock and Units	Weighted-Average Grant Date Fair Value
December 31, 2010	6,742,469	\$ 187.24
Granted	2,238,335	\$ 196.59
Converted	(1,265,469)	\$ 174.51
Forfeited	(82,068)	\$ 222.44
March 31, 2011 ⁽¹⁾	<u>7,633,267</u>	<u>\$ 191.71</u>

⁽¹⁾ At March 31, 2011, 24,725 awards have vested but have not been converted.

The Company values RSUs at their grant-date fair value as measured by BlackRock's common stock price.

In January 2011, the Company granted the following awards under the BlackRock, Inc. 1999 Stock Award and Incentive Plan:

- 1,594,259 RSUs to employees as part of annual incentive compensation that vest ratably over three years from the date of grant, and
- 609,733 RSUs to employees that cliff vest 100% on January 31, 2014.

As of March 31, 2011, there was \$803 million in total unrecognized stock-based compensation expense related to unvested RSUs. The unrecognized compensation cost is expected to be recognized over the remaining weighted-average period of 1.9 years.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

12. Stock-Based Compensation (continued)

Long-Term Incentive Plans Funded by PNC

Under a share surrender agreement, PNC committed to provide up to 4 million shares of BlackRock stock, held by PNC, to fund certain BlackRock long-term incentive plans (“LTIP”). The current share surrender agreement commits PNC to provide BlackRock series C non-voting participating preferred stock to fund the remaining committed shares.

During 2007 through 2010 approximately 1.1 million shares have been surrendered. In addition, approximately 1.6 million shares have been granted of which the maximum value of awards that may be funded by PNC, prior to the earlier of September 30, 2011 or the date the performance criteria are met, is approximately \$271 million. Subsequent to September 29, 2011, the remaining shares committed by PNC, of approximately 1.3 million, would be available to fund future long-term incentive awards.

Stock Options

Options outstanding at March 31, 2011 and changes during the three months ended March 31, 2011 were as follows:

<u>Outstanding at</u>	<u>Shares Under Option</u>	<u>Weighted- Average Exercise Price</u>
December 31, 2010	2,344,734	\$ 105.60
Exercised	(75,523)	\$ 115.10
March 31, 2011	<u>2,269,211</u>	<u>\$ 105.28</u>

The aggregate intrinsic value of options exercised during the three months ended March 31, 2011 was \$7 million.

As of March 31, 2011, the Company had \$6 million in unrecognized stock-based compensation expense related to unvested stock options. The unrecognized compensation cost is expected to be recognized over a remaining period of six months.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

13. Net Capital Requirements

The Company is required to maintain net capital in certain regulated subsidiaries within a number of jurisdictions, which is partially maintained by retaining cash and cash equivalent investments in those subsidiaries or jurisdictions. As a result, such subsidiaries of the Company may be restricted in their ability to transfer cash between different jurisdictions and to their parents. Additionally, transfers of cash between international jurisdictions, including repatriation to the United States, may have adverse tax consequences that could discourage such transfers.

Capital Requirements as of March 31, 2011

At March 31, 2011, the Company was required to maintain approximately \$1,157 million in net capital in certain regulated subsidiaries, including BlackRock Institutional Trust Company, N.A. (a chartered national bank whose powers are limited to trust activities and is subject to various regulatory capital requirements administered by the Federal banking agencies), entities regulated by the Financial Services Authority in the United Kingdom and the Company's broker-dealers. As of March 31, 2011, the Company was in compliance with all applicable regulatory minimum net capital requirements.

14. Capital Stock

Non-voting Participating Preferred Stock

The Company's preferred shares authorized, issued and outstanding consisted of the following:

	<u>March 31,</u> <u>2011</u>	<u>December 31,</u> <u>2010</u>
<u>Series A</u>		
Shares authorized, \$0.01 par value	20,000,000	20,000,000
Shares issued	—	—
Shares outstanding	—	—
<u>Series B</u>		
Shares authorized, \$0.01 par value	150,000,000	150,000,000
Shares issued	57,108,553	57,108,553
Shares outstanding	57,108,553	57,108,553
<u>Series C</u>		
Shares authorized, \$0.01 par value	6,000,000	6,000,000
Shares issued	2,866,439	2,866,439
Shares outstanding	2,866,439	2,866,439
<u>Series D</u>		
Shares authorized, \$0.01 par value	20,000,000	20,000,000
Shares issued	—	—
Shares outstanding	—	—

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

15. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share (“EPS”) for the three months ended March 31, 2011 and 2010:

	Three Months Ended March 31,			
	2011		2010	
	Basic	Diluted	Basic	Diluted
<i>(Dollar amounts in millions, except per share data)</i>				
Net income attributable to BlackRock	\$ 568	\$ 568	\$ 423	\$ 423
Less:				
Dividends distributed to common shares	269	269	194	194
Dividends distributed to participating RSUs	3	3	2	2
Undistributed net income attributable to BlackRock	296	296	227	227
Percentage of undistributed net income allocated to common shares ^(a)	98.8%	98.8%	98.4%	98.4%
Undistributed net income allocated to common shares	292	292	223	223
Plus:				
Common share dividends	269	269	194	194
Net income attributable to common shares	<u>\$ 561</u>	<u>\$ 561</u>	<u>\$ 417</u>	<u>\$ 417</u>
Weighted-average shares outstanding	191,797,365	191,797,365	189,676,023	189,676,023
Dilutive effect of:				
Non-participating RSUs		1,469,069		815,750
Stock options		796,585		907,762
Convertible debt		233,485		752,716
Total diluted weighted-average shares outstanding		<u>194,296,504</u>		<u>192,152,251</u>
Earnings per share attributable to BlackRock, common stockholders:	\$ 2.92	\$ 2.89	\$ 2.20	\$ 2.17

^(a) Allocation to common shareholders is based on the total of common and participating security shareholders (which represent unvested RSUs that contain nonforfeitable rights to dividends). At March 31, 2011 and 2010, outstanding participating securities were 2.4 million and 3.0 million, respectively.

Basic EPS is calculated pursuant to the two-class method to determine income attributable to common shareholders. Basic EPS is calculated by dividing net distributed and undistributed earnings allocated to common shareholders by the weighted-average number of common shares outstanding. Diluted EPS includes the determinants of basic EPS and in addition, reflects the impact of other potentially dilutive shares, including RSU awards that do not contain nonforfeitable rights to dividends, unexercised stock options and convertible debentures. The dilutive effect of participating securities is calculated under the more dilutive of either the treasury method or the two-class method.

Due to the similarities in terms between BlackRock series B, C and D non-voting participating preferred stock and the Company’s common stock, the Company considers the series B, C and D non-voting participating preferred stock to be a common stock equivalent for purposes of EPS calculations. As such, the Company has included the outstanding series B, C and D non-voting participating preferred stock and dividends paid for these series in the calculation of average basic and diluted shares outstanding for the three months ended March 31, 2011 and 2010.

For the three months ended March 31 2010, 743,869 RSUs were excluded from the calculation of diluted EPS because to include them would have an anti-dilutive effect. There were no anti-dilutive securities for the three months ended March 31, 2011.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

15. Earnings Per Share (continued)

Shares issued in Quellos Transaction

On October 1, 2007, the Company acquired the fund of funds business of Quellos. The Company issued 1,191,785 shares of BlackRock common stock that were placed into an escrow account. In total, 1,188,182 common shares were released to Quellos between April 2008 and October 2010 and became dilutive subsequent to the respective release dates. The remaining 3,603 common shares may have a dilutive effect in future periods based on the timing of the release of shares from the escrow account in accordance with the Quellos asset purchase agreement.

16. Segment Information

The Company's management directs BlackRock's operations as one business, the asset management business. As such, the Company operates in one business segment in accordance with ASC 280-10, *Segment Reporting*.

The following table illustrates investment advisory, administration fees, securities lending revenue and performance fees, *BlackRock Solutions*® and advisory, distribution fees and other revenue for the three months ended March 31, 2011 and 2010, respectively.

<i>(Dollar amounts in millions)</i>	Three Months Ended March 31,	
	2011	2010
Equity	\$ 1,115	\$ 955
Fixed income	394	363
Multi-asset class	221	167
Alternatives	221	186
Cash management	116	132
Total investment advisory, administration fees, securities lending revenue and performance fees	2,067	1,803
<i>BlackRock Solutions</i> and advisory	128	113
Distribution fees	28	28
Other revenue	59	51
Total revenue	<u>\$ 2,282</u>	<u>\$ 1,995</u>

The following table illustrates the Company's total revenue for the three months ended March 31, 2011 and 2010, respectively, by geographic region. These amounts are aggregated on a legal entity basis and do not necessarily reflect where the customer resides.

<i>(Dollar amounts in millions)</i>	Three Months Ended March 31,			
	2011	% of total	2010	% of total
Revenue				
Americas	\$1,554	68%	\$1,364	68%
Europe	590	26%	511	26%
Asia-Pacific	138	6%	120	6%
Total revenue	<u>\$2,282</u>	<u>100%</u>	<u>\$1,995</u>	<u>100%</u>

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 1. Financial Statements (continued)

16. Segment Information (continued)

The following table illustrates the Company's long-lived assets, including goodwill and property and equipment at March 31, 2011 and December 31, 2010 by geographic region. These amounts are aggregated on a legal entity basis and do not necessarily reflect where the asset is physically located.

<i>(Dollar amounts in millions)</i>	March 31,		December 31,	
<u>Long-lived Assets</u>	<u>2011</u>		<u>2010</u>	
Americas	\$13,134	98%	\$13,092	99%
Europe	73	1%	42	— %
Asia-Pacific	76	1%	99	1%
Total long-lived assets	<u>\$13,283</u>	<u>100%</u>	<u>\$13,233</u>	<u>100%</u>

Americas primarily is comprised of the United States, Canada, Brazil and Mexico, while Europe primarily is comprised of the United Kingdom and Asia-Pacific primarily is comprised of Japan, Australia and Hong Kong.

17. Subsequent Events

Tax Legislation in New Jersey

In April 2011, New Jersey enacted legislation that changes the calculation of taxes in the state, with the change to be phased in over three years starting in 2012. The legislation will result in a revaluation of certain deferred income tax assets and liabilities which will result in an income tax benefit in second quarter 2011. At this time, the Company is still evaluating the matter and its impact on the consolidated financial statements.

Additional Subsequent Event Review

In addition to the subsequent events included in the notes to the condensed consolidated financial statements, the Company conducted a review for additional subsequent events and determined that no additional subsequent events had occurred that would require accrual or additional disclosures.

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

Forward-looking Statements

This report, and other statements that BlackRock may make, may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act, with respect to BlackRock’s future financial or business performance, strategies or expectations. Forward-looking statements are typically identified by words or phrases such as “trend,” “potential,” “opportunity,” “pipeline,” “believe,” “comfortable,” “expect,” “anticipate,” “current,” “intention,” “estimate,” “position,” “assume,” “outlook,” “continue,” “remain,” “maintain,” “sustain,” “seek,” “achieve,” and similar expressions, or future or conditional verbs such as “will,” “would,” “should,” “could,” “may” or similar expressions.

BlackRock cautions that forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date they are made, and BlackRock assumes no duty to and does not undertake to update forward-looking statements. Actual results could differ materially from those anticipated in forward-looking statements and future results could differ materially from historical performance.

In addition to risk factors previously disclosed in BlackRock’s Securities and Exchange Commission (“SEC”) reports and those identified elsewhere in this report the following factors, among others, could cause actual results to differ materially from forward-looking statements or historical performance: (1) the introduction, withdrawal, success and timing of business initiatives and strategies; (2) changes and volatility in political, economic or industry conditions, the interest rate environment, foreign exchange rates or financial and capital markets, which could result in changes in demand for products or services or in the value of assets under management; (3) the relative and absolute investment performance of BlackRock’s investment products; (4) the impact of increased competition; (5) the impact of capital improvement projects; (6) the impact of future acquisitions or divestitures; (7) the unfavorable resolution of legal proceedings; (8) the extent and timing of any share repurchases; (9) the impact, extent and timing of technological changes and the adequacy of intellectual property and information security protection; (10) the impact of legislative and regulatory actions and reforms, including the Dodd-Frank Wall Street Reform and Consumer Protection Act, and regulatory, supervisory or enforcement actions of government agencies relating to BlackRock, Barclays Bank PLC, Bank of America Corporation, Merrill Lynch & Co., Inc. or The PNC Financial Services Group, Inc.; (11) terrorist activities, international hostilities and natural disasters, which may adversely affect the general economy, domestic and local financial and capital markets, specific industries or BlackRock; (12) the ability to attract and retain highly talented professionals; (13) fluctuations in the carrying value of BlackRock’s economic investments; (14) the impact of changes to tax legislation and, generally, the tax position of the Company; (15) BlackRock’s success in maintaining the distribution of its products; (16) the impact of BlackRock electing to provide support to its products from time to time; (17) the impact of problems at other financial institutions or the failure or negative performance of products at other financial institutions; and (18) the ability of BlackRock to complete the integration of the operations of Barclays Global Investors.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Overview

BlackRock, Inc. (“BlackRock” or the “Company”) is the largest publicly traded investment management firm. As of March 31, 2011, the Company managed \$3.648 trillion of assets under management (“AUM”) on behalf of institutional and individual investors worldwide. The Company provides a wide array of products including passively and actively managed products including equities, fixed income, multi-asset class, alternative investment and cash management products. BlackRock offers clients diversified access to global markets through separate accounts, collective investment trusts, open-end and closed-end mutual funds, exchange-traded funds, hedge funds and funds of funds. In addition, *BlackRock Solutions*® provides market risk management, financial markets advisory and enterprise investment system services to a broad base of clients. Financial markets advisory services include valuation of illiquid securities, dispositions and workout assignments (including long-term portfolio liquidation assignments), risk management and strategic planning and execution.

As of March 31, 2011, equity ownership of BlackRock was as follows:

	Voting Common Stock	Capital Stock⁽¹⁾
The PNC Financial Services Group, Inc. (“PNC”)	25.1%	20.2%
Barclays Bank PLC (“Barclays”)	2.3%	19.5%
Bank of America Corporation (“Bank of America”)/Merrill Lynch & Co., Inc.	— %	7.1%
Other	72.6%	53.2%
	<u>100.0%</u>	<u>100.0%</u>

⁽¹⁾ Includes outstanding common and non-voting preferred stock.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Overview (continued)

Financial Highlights
(Dollar amounts in millions, except per share data)
(unaudited)

The following table summarizes BlackRock’s operating performance for each of the three months ended March 31, 2011, December 31, 2010 and March 31, 2010.

	Three months ended			Variance vs. three months ended			
	March 31,		December 31,	March 31, 2010		December 31, 2010	
	2011	2010	2010	Amount	% Change	Amount	% Change
GAAP basis:							
Total revenue	\$ 2,282	\$ 1,995	\$ 2,493	\$ 287	14%	(\$ 211)	(8%)
Total expenses	\$ 1,484	\$ 1,341	\$ 1,553	\$ 143	11%	(\$ 69)	(4%)
Operating income	\$ 798	\$ 654	\$ 940	\$ 144	22%	(\$ 142)	(15%)
Operating margin	35.0%	32.8%	37.7%	2.2%	7%	(2.7%)	(7%)
Non-operating income (expense), less net income (loss) attributable to non-controlling interests	\$ 19	(\$ 3)	\$ 26	\$ 22	*	(\$ 7)	(27%)
Net income attributable to BlackRock, Inc.	\$ 568	\$ 423	\$ 657	\$ 145	34%	(\$ 89)	(14%)
Diluted earnings per common share ^(c)	\$ 2.89	\$ 2.17	\$ 3.35	\$ 0.72	33%	(\$ 0.46)	(14%)
Effective tax rate	30.5%	35.0%	32.0%	(4.5%)	(13%)	(1.5%)	(5%)
As adjusted:							
Operating income ^(a)	\$ 819	\$ 727	\$ 962	\$ 92	13%	(\$ 143)	(15%)
Operating margin ^(a)	39.1%	38.9%	40.7%	0.2%	1%	(1.6%)	(4%)
Non-operating income (expense), less net income (loss) attributable to non-controlling interests ^(b)	\$ 14	(\$ 6)	\$ 20	\$ 20	*	(\$ 6)	(30%)
Net income attributable to BlackRock, Inc. ^{(c),(d)}	\$ 582	\$ 469	\$ 670	\$ 113	24%	(\$ 88)	(13%)
Diluted earnings per common share ^{(c), (d), (e)}	\$ 2.96	\$ 2.40	\$ 3.42	\$ 0.56	23%	(\$ 0.46)	(13%)
Effective tax rate	30.1%	35.0%	31.8%	(4.9%)	(14%)	(1.7%)	(5%)
Other:							
Assets under management (end of period)	\$ 3,648,445	\$ 3,363,898	\$ 3,560,968	\$ 284,547	8%	\$ 87,477	2%
Diluted weighted-average common shares outstanding ^(e)	194,296,504	192,152,251	193,478,460	2,144,253	1%	818,044	— %
Shares outstanding (end of period)	192,243,415	190,847,770	191,191,553	1,395,645	1%	1,051,862	1%
Book value per share**	\$ 137.44	\$ 128.55	\$ 136.09	\$ 8.89	7%	\$ 1.35	1%
Cash dividends declared and paid per share	\$ 1.375	\$ 1.00	\$ 1.00	\$ 0.375	37.5%	\$ 0.375	37.5%

* - Not applicable or the percentage is in excess of +/- 1,000%.

** - Total BlackRock stockholders’ equity, excluding appropriated retained earnings, divided by total common and preferred shares outstanding.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Overview (continued)

Financial Highlights
(continued)

BlackRock reports its financial results in accordance with accounting principles generally accepted in the United States (“GAAP”); however, management believes that evaluating the Company’s ongoing operating results may be enhanced if investors have additional non-GAAP basis financial measures. Management reviews non-GAAP financial measures to assess ongoing operations and, for the reasons described below, considers them to be effective indicators, for both management and investors, of BlackRock’s financial performance over time. BlackRock’s management does not advocate that investors consider such non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with GAAP.

Certain prior period non-GAAP data has been reclassified to conform to the current presentation. Computations for all periods are derived from the Company’s condensed consolidated statements of income as follows:

(a) Operating income, as adjusted, and operating margin, as adjusted:

Operating income, as adjusted, equals operating income, GAAP basis, excluding certain items deemed non-recurring by management or transactions that ultimately will not impact BlackRock’s book value, as indicated in the table below. Operating income used for operating margin measurement equals operating income, as adjusted, excluding the impact of closed-end fund launch costs and commissions. Operating margin, as adjusted, equals operating income used for operating margin measurement, divided by revenue used for operating margin measurement, as indicated in the table below.

	Three months ended		
	March 31, 2011	2010	December 31, 2010
<i>(Dollar amounts in millions)</i>			
Operating income, GAAP basis	\$ 798	\$ 654	\$ 940
Non-GAAP expense adjustments:			
BGI integration costs			
Employee compensation and benefits	—	18	—
General and administration	—	34	—
Total BGI integration costs	—	52	—
PNC LTIP funding obligation	14	15	14
Merrill Lynch compensation contribution	2	3	2
Compensation expense related to appreciation/ (depreciation) on deferred compensation plans	5	3	6
Operating income, as adjusted	819	727	962
Closed-end fund launch costs	19	—	—
Closed-end fund launch commissions	2	—	—
Operating income used for operating margin measurement	\$ 840	\$ 727	\$ 962
Revenue, GAAP basis	\$2,282	\$1,995	\$ 2,493
Non-GAAP adjustments:			
Distribution and servicing costs	(109)	(100)	(106)
Amortization of deferred sales commissions	(22)	(26)	(23)
Revenue used for operating margin measurement	\$2,151	\$1,869	\$ 2,364
Operating margin, GAAP basis	35.0%	32.8%	37.7%
Operating margin, as adjusted	39.1%	38.9%	40.7%

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Overview (continued)

**Financial Highlights
(continued)**

(a) (continued)

Management believes that operating income, as adjusted, and operating margin, as adjusted, are effective indicators of BlackRock’s financial performance over time. As such, management believes that operating income, as adjusted, and operating margin, as adjusted, provide useful disclosure to investors.

Operating income, as adjusted:

Barclays Global Investors (“BGI”) integration costs, which are not expected to recur, recorded in 2010 consist principally of compensation expense, legal fees, marketing and promotional, occupancy and consulting expenses incurred in conjunction with the BGI acquisition from Barclays (the “BGI Transaction”). The expenses associated with BGI integration costs have been excluded from operating income, as adjusted, to help enhance the comparability of this information to the current reporting periods. As such, management believes that operating margins exclusive of these costs are useful measures in evaluating BlackRock’s operating performance for the respective periods.

The portion of compensation expense associated with certain long-term incentive plans (“LTIP”) that will be funded through the distribution to participants of shares of BlackRock stock held by PNC and a Merrill Lynch & Co., Inc. (“Merrill Lynch”) cash compensation contribution, a portion of which has been received, have been excluded because these charges ultimately do not impact BlackRock’s book value. The expense related to the Merrill Lynch cash compensation contribution ceases at the end of the third quarter 2011.

Compensation expense associated with appreciation/(depreciation) on investments related to certain BlackRock deferred compensation plans has been excluded as returns on investments set aside for these plans, which substantially offset this expense, are reported in non-operating income (expense).

Operating margin, as adjusted:

Operating income used for measuring operating margin, as adjusted, is equal to operating income, as adjusted, excluding the impact of closed-end fund launch costs and commissions. Management believes that excluding such costs and commissions is useful because these costs can fluctuate considerably and revenues associated with the expenditure of these costs will not fully impact the Company’s results until future periods.

Operating margin, as adjusted, allows the Company to compare performance from period-to-period by adjusting for items that may not recur, recur infrequently or may fluctuate based on market movements, such as integration costs, closed-end fund launch costs, commissions paid to certain employees as compensation and fluctuations in compensation expense based on mark-to-market movements in investments held to fund certain compensation plans. The Company also uses operating margin, as adjusted, to monitor corporate performance and efficiency and as a benchmark to compare its performance to other companies. Management uses both the GAAP and non-GAAP financial measures in evaluating the financial performance of BlackRock. The non-GAAP measure by itself may pose limitations because it does not include all of the Company’s revenues and expenses.

Revenue used for operating margin, as adjusted, excludes distribution and servicing costs paid to related parties and other third parties. Management believes that excluding such costs is useful to BlackRock because it creates consistency in the treatment for certain contracts for similar services, which due to the terms of the contracts, are accounted for under GAAP on a net basis within investment advisory, administration fees and securities lending revenue. Amortization of deferred sales commissions is excluded from revenue used for operating margin measurement, as adjusted, because such costs, over time, offset distribution fee revenue earned by the Company. For each of these items, BlackRock excludes from revenue used for operating margin, as adjusted, the costs related to each of these items as a proxy for such offsetting revenues.

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Overview (continued)

Financial Highlights
(continued)*(b) Non-operating income (expense), less net income (loss) attributable to non-controlling interests, as adjusted:*

Non-operating income (expense), less net income (loss) attributable to non-controlling interests (“NCI”), as adjusted, equals non-operating income (expense), GAAP basis, less net income (loss) attributable to NCI, GAAP basis, adjusted for compensation expense associated with (appreciation)/ depreciation on investments related to certain BlackRock deferred compensation plans. The compensation expense offset is recorded in operating income. This compensation expense has been included in non-operating income (expense), less net income (loss) attributable to NCI, as adjusted, to offset returns on investments set aside for these plans, which are reported in non-operating income (expense), GAAP basis.

	Three months ended		
	March 31, 2011	2010	December 31, 2010
<i>(Dollar amounts in millions)</i>			
Non-operating income (expense), GAAP basis	\$ 15	\$ 2	\$ 18
Less: Net income (loss) attributable to NCI	(4)	5	(8)
Non-operating income (expense) ⁽¹⁾	19	(3)	26
Compensation expense related to (appreciation)/depreciation on deferred compensation plans	(5)	(3)	(6)
Non-operating income (expense), less net income (loss) attributable to NCI, as adjusted	\$14	(\$ 6)	\$ 20

⁽¹⁾ Net of net income (loss) attributable to non-controlling interests.

Management believes that non-operating income (expense), less net income (loss) attributable to NCI, as adjusted, provides for comparability of this information to reporting periods and is an effective measure for reviewing BlackRock’s non-operating contribution to its results. As compensation expense associated with (appreciation)/depreciation on investments related to certain deferred compensation plans, which is included in operating income, offsets the gain/(loss) on the investments set aside for these plans, management believes that non-operating income (expense), less net income (loss) attributable to NCI, as adjusted, provides a useful measure, for both management and investors, of BlackRock’s non-operating results that impact book value.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Overview (continued)

Financial Highlights
(continued)

(c) Net income attributable to BlackRock, Inc., as adjusted:

Management believes that net income attributable to BlackRock, Inc., as adjusted, and diluted earnings per common share, as adjusted, are useful measures of BlackRock’s profitability and financial performance. Net income attributable to BlackRock, Inc., as adjusted, equals net income attributable to BlackRock, Inc., GAAP basis, adjusted for significant non-recurring items as well as charges that ultimately will not impact BlackRock’s book value or benefits that do not impact cash flow.

	Three months ended		
	March 31, 2011	March 31, 2010	December 31, 2010
<i>(Dollar amounts in millions, except per share data)</i>			
Net income attributable to BlackRock, Inc., GAAP basis	\$ 568	\$ 423	\$ 657
Non-GAAP adjustments, net of tax: ^(d)			
BGI integration costs	—	34	—
PNC LTIP funding obligation	9	10	11
Merrill Lynch compensation contribution	2	2	2
Income tax law changes	3	—	—
Net income attributable to BlackRock, Inc., as adjusted	\$ 582	\$ 469	\$ 670
Allocation of net income attributable to BlackRock, Inc., as adjusted: ^(f)			
Common shares ^(e)	\$ 575	\$ 462	\$ 661
Participating restricted stock units	7	7	9
Net income attributable to BlackRock, Inc., as adjusted	\$ 582	\$ 469	\$ 670
Diluted weighted-average common shares outstanding ^(e)	194,296,504	192,152,251	193,478,460
Diluted earnings per common share, GAAP basis^(e)	\$ 2.89	\$ 2.17	\$ 3.35
Diluted earnings per common share, as adjusted^(e)	\$ 2.96	\$ 2.40	\$ 3.42

The BGI integration costs reflected in GAAP net income attributable to BlackRock, Inc. have been excluded from net income attributable to BlackRock, Inc., as adjusted, to help enhance the comparability of this information to reporting periods.

The portion of the compensation expense associated with certain LTIP awards that will be funded through the distribution to participants of shares of BlackRock stock held by PNC and the Merrill Lynch cash compensation contribution, a portion of which has been received, has been excluded from net income attributable to BlackRock, Inc., as adjusted, because these charges ultimately do not impact BlackRock’s book value.

During first quarter 2011, certain state income tax laws changed due to enacted legislation, which resulted in the re-measurement of certain net deferred income tax liabilities, primarily related to acquired intangible assets. The resulting increase in income taxes has been excluded from net income attributable to BlackRock, Inc., as adjusted, as this enacted tax legislation change will not have a cash flow impact and to ensure comparability of this information to reporting periods.

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Overview (continued)

**Financial Highlights
(continued)**

(d) For the quarters ended March 31, 2011, March 31, 2010 and December 31, 2010, non-GAAP adjustments were tax effected at 33%, 35% and 32%, respectively, which reflects a blended rate applicable to the adjustments. BlackRock’s tax rate in fourth quarter 2010 included the impact of changes in the fourth quarter to the full year blended rates applicable to the adjustments.

(e) Series B, C and D non-voting participating preferred stock are considered to be common stock equivalents for purposes of determining basic and diluted earnings per share calculations. Certain unvested restricted stock units (“RSUs”) are not included in this number as they are deemed participating securities in accordance with required provisions of Accounting Standards Codification (“ASC”) 260-10, *Earnings per Share* (“ASC 260-10”).

(f) Allocation of net income attributable to BlackRock, Inc., as adjusted, to common shares and participating RSUs is calculated pursuant to the two-class method as defined in ASC 260-10.

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Overview (continued)

BlackRock has portfolio managers located around the world, including the United States, the United Kingdom, the Netherlands, Japan, Hong Kong, Australia and Germany. The Company provides a wide array of products including passively and actively managed equities, fixed income, multi-asset class, cash management and alternatives. BlackRock offers clients diversified access to global markets through separate accounts, collective trusts, open-end and closed-end mutual funds, exchange-traded funds, hedge funds, and funds of funds to its diverse global clientele. BlackRock provides global advisory services for investment funds and other non-U.S. retail products. The Company’s non-U.S. investment funds are based in a number of domiciles and cover a range of asset classes, including equities, fixed income, cash management and alternatives.

In the United States, the primary retail offerings include various open-end and closed-end funds, including *iShares*®, the global product leader in exchange-traded funds for institutional, retail and high net worth investors. There are 465 *iShares* globally across equities, fixed income and commodities, which trade like common stocks on 19 exchanges worldwide. The BlackRock Global Funds, the Company’s primary retail fund group offered outside the United States, are authorized for distribution in more than 35 jurisdictions worldwide. Additional fund offerings include structured products, real estate funds, hedge funds, hedge funds of funds, private equity funds and funds of funds, managed futures funds and exchange funds. These products are sold to both U.S. and non-U.S. high net worth, retail and institutional investors in a wide variety of active and passive strategies covering both equity and fixed income assets.

BlackRock’s client base consists of financial institutions and other corporate clients, pension plans, charities, official institutions, such as central banks, sovereign wealth funds, supranational authorities and other government entities, high net worth individuals and retail investors around the world. BlackRock maintains a significant sales and marketing presence both inside and outside the United States that is focused on establishing and maintaining retail and institutional investment management relationships by marketing its services to retail and institutional investors directly and through financial professionals, pension consultants and establishing third-party distribution relationships. BlackRock also distributes its products and services through Merrill Lynch under a global distribution agreement, which following Bank of America’s acquisition of Merrill Lynch, runs until January 2014. After such term, the agreement will renew for one automatic three-year extension if certain conditions are met.

BlackRock derives a substantial portion of its revenue from investment advisory and administration fees, which are recognized as the services are performed. Such fees are primarily based on pre-determined percentages of the market value of assets under management (“AUM”), percentages of committed capital during investment periods of certain alternative products, or, in the case of certain real estate equity clients, net operating income generated by the underlying properties, and are affected by changes in AUM, including market appreciation or depreciation, foreign exchange translation and net subscriptions or redemptions. Net subscriptions or redemptions represent the sum of new client assets, additional fundings from existing clients (including dividend reinvestment), withdrawals of assets from, and termination of, client accounts, purchases and redemptions of investment fund shares and distributions to investors representing return of capital and return on investments to investors. Market appreciation or depreciation includes current income earned on, and changes in the fair value of, securities held in client accounts. Foreign exchange translation reflects the impact of converting non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

BlackRock also earns revenue by lending securities on behalf of clients, primarily to brokerage institutions. The securities loaned are secured by collateral in the form of cash or securities, with minimums generally ranging from approximately 102% to 112% of the value of the loaned securities. The revenue earned is shared between BlackRock and the funds or other third-party accounts managed by the Company from which the securities are borrowed.

Investment advisory agreements for certain separate accounts and investment funds provide for performance fees, based upon relative and/or absolute investment performance, in addition to base fees based on AUM. Investment advisory performance fees generally are earned after a given period of time and when investment performance exceeds a contractual threshold. As such, the timing of recognition of performance fees may increase the volatility of BlackRock’s revenue and earnings. Historically, the magnitude of performance fees in the fourth quarter generally exceeds the first three calendar quarters in a year due to the greater number of products with performance measurement periods that end on December 31.

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Overview (continued)

BlackRock provides a variety of risk management, investment analytic and investment system and advisory services to financial institutions, pension funds, asset managers, foundations, consultants, mutual fund sponsors, real estate investment trusts and government agencies. These services are provided under the brand name *BlackRock Solutions* and include a wide array of risk management services, valuation services related to illiquid securities, disposition and workout assignments (including long-term portfolio liquidation assignments), strategic planning and execution, and enterprise investment system outsourcing to clients. Approximately \$10 trillion of positions are processed on our *Aladdin*[®] operating platform, which serves as the investment / risk solutions system for BlackRock and other institutional investors. Fees earned for *BlackRock Solutions* and advisory services are determined using some, or all, of the following methods: (i) fixed fees, (ii) percentages of various attributes of advisory assets under management and (iii) performance fees if contractual thresholds are met.

BlackRock also builds upon its leadership position to meet the growing need for investment and risk management solutions. Through its scale and diversity of products, it is able to provide its clients with customized solutions including fiduciary outsourcing for liability-driven investments and overlay strategies for pension plan sponsors, balance sheet management and related services for insurance companies and target date and target return funds, as well as asset allocation portfolios, for retail investors. BlackRock is also able to service these clients via its *Aladdin* platform to provide risk management and other outsourcing services for institutional investors and custom and tailored solutions to address complex risk exposures.

The Company also earns fees for transition management services comprised of referral fees or agency commissions from acting as an introducing broker-dealer in buying and selling securities on behalf of its customers. Commissions related to transition management services are recorded on a trade-date basis as securities transactions occur.

Operating expenses reflect employee compensation and benefits, distribution and servicing costs, amortization of deferred sales commissions, direct fund expenses, general and administration expenses and amortization of finite-lived intangible assets.

- Employee compensation and benefits expense includes salaries, commissions, temporary help, severance, deferred and incentive compensation, employer payroll taxes and related benefit costs.
- Distribution and servicing costs include payments made to Merrill Lynch-affiliated entities under a global distribution agreement, to PNC-affiliated entities and Barclays, as well as other third parties, primarily associated with obtaining and retaining client investments in certain BlackRock products.
- Direct fund expenses primarily consist of third party non-advisory expenses incurred by BlackRock related to certain funds for the use of index trademarks, reference data for indices, custodial services, fund administration, fund accounting, transfer agent services, shareholder reporting services, legal expenses, audit and tax services as well as other fund related expenses directly attributable to the non-advisory operations of the fund. These expenses may vary over time with fluctuations in AUM, number of shareholder accounts, or other attributes directly related to volume of business.
- General and administration expenses includes marketing and promotional, occupancy and office related costs, portfolio services (including clearing expenses related to transition management services), technology, professional services, communications, closed-end fund launch costs and other general and administration expenses.

Non-operating income (expense) includes the effect of changes in the valuations on investments (excluding available-for-sale investments) and earnings on equity method investments, as well as interest and dividend income and interest expense. Other comprehensive income includes changes in valuations related to available-for-sale investments. BlackRock primarily holds investments in sponsored investment products that invest in a variety of asset classes, including private equity, distressed credit/mortgage debt securities, hedge funds and real estate. Investments generally are made for co-investment purposes, to establish a performance track record, to hedge exposure to certain deferred compensation plans, or for regulatory purposes, including Federal Reserve Bank stock. BlackRock does not engage in proprietary trading or other investment activities that could conflict with the interests of its clients.

In addition, non-operating income (expense) includes the impact of changes in the valuations of consolidated sponsored investment funds and consolidated collateralized loan obligations. The portion of non-operating income (expense) not attributable to BlackRock is allocated to non-controlling interests on the condensed consolidated statements of income.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Assets Under Management

AUM for reporting purposes is generally based upon how investment advisory and administration fees are calculated for each portfolio. Net asset values, total assets, committed assets or other measures may be used to determine portfolio AUM.

**Assets Under Management
by Asset Class**

(Dollar amounts in millions)

	March 31, 2011	December 31, 2010	March 31, 2010 ⁽¹⁾	Variance vs.	
				December 31, 2010	March 31, 2010
Equity:					
Active	\$ 343,389	\$ 334,532	\$ 347,659	3%	(1%)
Institutional index	945,226	911,775	846,471	4%	12%
<i>iShares</i> / Exchange-traded products	474,966	448,160	388,392	6%	22%
Fixed income:					
Active	595,314	592,303	588,198	1%	1%
Institutional index	436,084	425,930	361,568	2%	21%
<i>iShares</i> / Exchange-traded products	126,791	123,091	109,417	3%	16%
Multi-asset class	207,982	185,587	154,750	12%	34%
Alternatives	115,253	109,738	101,886	5%	13%
Long-term	3,245,005	3,131,116	2,898,341	4%	12%
Cash management	256,694	279,175	306,536	(8%)	(16%)
Sub-total	3,501,699	3,410,291	3,204,877	3%	9%
Advisory ⁽²⁾	146,746	150,677	159,021	(3%)	(8%)
Total	\$3,648,445	\$3,560,968	\$3,363,898	2%	8%

⁽¹⁾ Data reflects the reclassification of prior period AUM into the current period presentation.

⁽²⁾ Advisory AUM represents long-term portfolio liquidation assignments.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Assets Under Management (continued)

The following table presents the component changes in BlackRock’s AUM for the three months ended March 31, 2011.

<i>(Dollar amounts in millions)</i>	December 31, 2010	Net subscriptions (redemptions) ⁽¹⁾	BGI merger- related outflows ⁽²⁾	Market appreciation/ (depreciation)	Foreign exchange ⁽³⁾	March 31, 2011
Equity:						
Active	\$ 334,532	\$ 2,230	(\$ 6,943)	\$ 11,053	\$ 2,517	\$ 343,389
Institutional index	911,775	1,063	(10,730)	38,327	4,791	945,226
<i>iShares</i> /ETPs ⁽⁴⁾	448,160	7,198	—	16,888	2,720	474,966
Fixed income:						
Active	592,303	(2,676)	(413)	3,378	2,722	595,314
Institutional index	425,930	8,860	(113)	(2,557)	3,964	436,084
<i>iShares</i> /ETPs	123,091	2,339	—	(5)	1,366	126,791
Multi-asset class	185,587	14,940	—	4,953	2,502	207,982
Alternatives	109,738	777	(152)	4,589	301	115,253
Long-term	3,131,116	34,731	(18,351)	76,626	20,883	3,245,005
Cash management	279,175	(24,441)	—	322	1,638	256,694
Sub-total	3,410,291	10,290	(18,351)	76,948	22,521	3,501,699
Advisory ⁽⁵⁾	150,677	(4,508)	—	(85)	662	146,746
Total	\$3,560,968	\$ 5,782	(\$ 18,351)	\$ 76,863	\$ 23,183	\$3,648,445

⁽¹⁾ Includes distributions representing return of capital and return on investment to investors.

⁽²⁾ Includes outflows due to manager concentration considerations and scientific active equity performance.

⁽³⁾ Foreign exchange reflects the impact of converting non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

⁽⁴⁾ Exchange-traded products (“ETPs”).

⁽⁵⁾ Advisory AUM represents long-term portfolio liquidation assignments.

AUM increased approximately \$87.5 billion, or 2%, to \$3.648 trillion at March 31, 2011, compared to \$3.561 trillion at December 31, 2010. The increase in AUM was attributable to \$35 billion of net subscriptions in long-term products excluding outflows due to manager concentration considerations and scientific active equity performance (“merger-related outflows”), \$77 billion in net market appreciation and a \$23 billion increase due to foreign exchange movements, partially offset by \$24 billion of net outflows in cash management products, \$5 billion of net client distributions in advisory assignments and \$18 billion of BGI merger-related outflows.

Net market appreciation of \$77 billion included net appreciation of \$66 billion in equity products due to an increase in global equity markets, \$5 billion in multi-asset class products, \$5 billion in alternative investments and \$1 billion in fixed income products.

The \$23 billion net increase in AUM from foreign exchange movements was due to the weakening of the U.S. dollar, primarily against the euro, pound sterling and Canadian dollar, partially offset by the strengthening of the U.S. dollar against the Japanese yen, which resulted in a net increase in AUM from converting non-U.S. dollar denominated AUM into U.S. dollars.

Total Net Subscriptions/(Redemptions)

Combined net subscriptions of \$5.8 billion and BGI merger-related outflows of \$18.4 billion for the three months ended March 31, 2011, included net subscriptions of \$10.8 billion from retail and high net worth clients and \$10.5 billion from *iShares* clients, which were offset by net redemptions of \$33.9 billion from institutional clients.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Assets Under Management (continued)

Long-term Net Subscriptions/(Redemptions) excluding merger-related outflows

Net subscriptions in long-term mandates of \$35 billion were the result of net subscriptions of: (a) \$15 billion in multi-asset class products, led by strength in fiduciary, target-date funds (including *LifePath*® portfolios) and global allocation products, (b) \$9 billion in institutional index fixed income products, which were primarily related to local currency, sector-specific and target duration strategies partially offset by outflows in global bond mandates, (c) \$7 billion in *iShares* equity products, which were primarily related to U.S. equity, sector and global funds, (d) approximately \$7 billion in combined flows from institutional index and active equity, fixed income *iShares* and alternatives, partially offset by net redemptions of: (a) \$3 billion in active fixed income primarily related to outflows in U.S core and global fixed income strategies partially offset by inflows in U.S. target duration and local currency mandates.

Total *iShares* AUM grew \$34.2 billion to \$624.4 billion. The growth in AUM included net subscriptions driven by \$7.2 billion in equity, \$2.3 billion in fixed income and \$0.9 billion in alternatives.

Cash Management Net Subscriptions/(Redemptions)

Cash management net outflows of \$24 billion were substantially all from institutional clients across all strategies, concentrated in government and prime products. The net withdrawals largely reflected institutional reaction to the continued low interest rate environment.

The following table presents the component changes in BlackRock’s AUM for the twelve months ended March 31, 2011.

<i>(Dollar amounts in millions)</i>	March 31, 2010 ⁽¹⁾	Net subscriptions (redemptions) ⁽²⁾	BGI merger- related outflows ⁽³⁾	Acquisition/ reclassifications ⁽⁴⁾	Market appreciation/ (depreciation)	Foreign exchange ⁽⁵⁾	March 31, 2011
Equity:							
Active	\$ 347,659	\$ 3,579	(\$ 51,136)	(\$ 3,920)	\$ 39,985	\$ 7,222	\$ 343,389
Institutional index	846,471	30,483	(49,000)	(4,389)	101,643	20,018	945,226
<i>iShares</i> /ETPs ⁽⁶⁾	388,392	31,930	—	—	51,797	2,847	474,966
Fixed income:							
Active	588,198	(14,309)	(5,967)	(3,923)	24,024	7,291	595,314
Institutional index	361,568	40,714	(9,865)	7,374	12,064	24,229	436,084
<i>iShares</i> /ETPs	109,417	14,297	—	—	1,371	1,706	126,791
Multi-asset class	154,750	30,653	(137)	3,550	14,524	4,642	207,982
Alternatives	101,886	(1,858)	(608)	—	13,445	2,388	115,253
Long-term	2,898,341	135,489	(116,713)	(1,308)	258,853	70,343	3,245,005
Cash management	306,536	(46,755)	(574)	(4,852)	209	2,130	256,694
Sub-total	3,204,877	88,734	(117,287)	(6,160)	259,062	72,473	3,501,699
Advisory ⁽⁷⁾	159,021	(13,664)	(10)	—	13	1,386	146,746
Total	\$3,363,898	\$ 75,070	(\$ 117,297)	(\$ 6,160)	\$ 259,075	\$ 73,859	\$3,648,445

(1) Data reflects the reclassification of prior period AUM into the current period presentation.

(2) Includes distributions representing return of capital and return on investment to investors.

(3) Includes outflows due to manager concentration considerations and scientific active equity performance.

(4) Includes acquisition adjustments and reclasses of AUM acquired from Barclays in December 2009 and other reclassifications to conform to current period combined AUM policy.

(5) Foreign exchange reflects the impact of converting non-U.S. dollar denominated AUM into U.S. dollars for reporting purposes.

(6) Exchange-traded products (“ETPs”).

(7) Advisory AUM represents long-term portfolio liquidation assignments.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Assets Under Management (continued)

AUM increased approximately \$285 billion, or 8%, to \$3.648 trillion at March 31, 2011, compared to \$3.364 trillion at March 31, 2010. The increase in AUM primarily was attributable to \$259 billion in market appreciation, \$135 billion of net subscriptions in long-term products excluding merger-related outflows, and a \$74 billion increase due to foreign exchange movements, partially offset by \$117 billion of total BGI merger-related outflows, \$47 billion of cash management net outflows and \$14 billion of advisory distributions and outflows.

Net market appreciation of \$259 billion included \$193 billion in equity products, due to an increase in global equity markets, \$37 billion in fixed income products, \$15 billion in multi-asset class products and \$13 billion in alternative products.

The \$74 billion net increase in AUM from foreign exchange movements was due to the weakening of the U.S. dollar, primarily against the Japanese yen, pound sterling and euro, which resulted in an increase in AUM from converting non-U.S. dollar denominated AUM into U.S. dollars.

Net Subscriptions/(Redemptions)

Combined net subscriptions of \$75 billion and BGI merger-related outflows of \$117 billion for the twelve months ended March 31, 2011 included net redemptions of \$105 billion from institutional clients, partially offset by net subscriptions of \$49 billion from *iShares* clients and \$14 billion from retail and high net worth clients.

Long-term Net Subscriptions/(Redemptions) excluding merger-related outflows

Net subscriptions in long-term mandates of \$135 billion were the result of net subscriptions of: (a) \$41 billion in institutional index fixed income products related to local currency and U.S. core and targeted duration strategies, (b) \$32 billion in *iShares*/ETPs equity products, which were primarily related to regional/country and U.S. equity strategies, (c) \$31 billion in multi-asset class products, including global asset allocation and target-date funds (including *LifePath* portfolios), (d) \$30 billion in equity institutional index products in global strategies and (e) \$14 billion in *iShares*/ETPs fixed income products, which were primarily related to local currency, U.S. target duration products and U.S. sector-specialty products, partially offset by net redemptions of \$14 billion across various active U.S. fixed income strategies.

Cash Management Net Subscriptions/(Redemptions) excluding merger-related outflows

Cash management net outflows of \$47 billion included \$30 billion, \$16 billion and \$1 billion from institutional clients, retail/high net worth clients and *iShares* clients, respectively, across all strategies, concentrated in prime, government and tax exempt products.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010

Operating Income and Operating Margin Overview

GAAP

<i>(Dollar amounts in millions)</i>	Three months ended		Variance	
	2011	2010	Amount	% Change
Revenue	\$2,282	\$1,995	\$ 287	14%
Expenses	1,484	1,341	143	11%
Operating income	\$ 798	\$ 654	\$ 144	22%
Operating margin	35.0 %	32.8 %	2.2 %	7 %

Operating income

Operating income totaled \$798 million for the three months ended March 31, 2011, an increase of \$144 million compared with operating income for the three months ended March 31, 2010. Operating income for the three months ended March 31, 2010 included \$52 million of BGI integration costs as compared with no BGI integration costs in 2011. The integration expenses are not part of BlackRock’s on-going business and were principally comprised of compensation expense, legal fees, occupancy costs, marketing and promotional and consulting expenses.

The increase in operating income for the three months ended March 31, 2011 is attributable to the \$287 million increase in revenue primarily related to an increase in base fees associated with the growth in long-term AUM, which included market appreciation and net new business, and higher performance fees, partially offset by a \$143 million net increase in operating expenses related to increases in employee compensation and benefits, general and administration expenses, direct fund expenses and distribution and servicing costs.

Operating margin

The Company’s operating margin was 35.0% for the three months ended March 31, 2011, compared with 32.8% for the three months ended March 31, 2010.

The increase in operating margin for three months ended March 31, 2011 included the positive effects of the \$287 million growth in total revenue correlated to the \$347 billion growth in long-term AUM driven by market appreciation and net new business and a \$52 million decrease in BGI integration costs, which more than offset decreases to operating margin related to: (i) a \$57 million increase in employee compensation and benefits, (ii) a \$20 million change in foreign currency remeasurement costs/benefits, (iii) a \$19 million increase of closed-end fund launch costs (excluding compensation costs) associated with the March 2011 launch of the BlackRock Resources and Commodities Strategy Trust, as well as (iv) increased investments (including marketing and promotional costs) to grow the business.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010 (continued)

Operating Income and Operating Margin Overview (continued)

As Adjusted

<i>(Dollar amounts in millions)</i>	Three months ended		Variance	
	2011	2010	Amount	% Change
Revenue	\$2,282	\$1,995	\$ 287	14%
Expenses	1,463	1,268	195	15%
Operating income ⁽¹⁾	<u>\$ 819</u>	<u>\$ 727</u>	<u>\$ 92</u>	13%
Operating margin ⁽¹⁾	39.1 %	38.9 %	0.2 %	1 %

⁽¹⁾ Operating income, as adjusted, and operating margin, as adjusted, are described in more detail in the Overview to Management’s Discussion and Analysis of Financial Condition and Results of Operations.

Operating income

Operating income, as adjusted, totaled \$819 million for the three months ended March 31, 2011, which was an increase of \$92 million compared to operating income for the three months ended March 31, 2010.

The increase in operating income, as adjusted, for the three months ended March 31, 2011 is attributable to the \$287 million increase in revenue, primarily related to an increase in base and performance fees associated with the growth in long-term AUM, which included market appreciation and net new business, partially offset by a \$195 million net increase in operating expenses primarily related to increases in general and administration expenses, employee compensation and benefits, direct fund expenses and distribution and servicing costs.

Operating margin

The Company’s operating margin, as adjusted, was 39.1% for the three months ended March 31, 2011, compared with 38.9% for the three months ended March 31, 2010.

The increase in operating margin for three months ended March 31, 2011 included the positive effects of the \$287 million growth in total revenue correlated to the \$347 billion growth in long-term AUM driven by market appreciation and net new business and, which offset decreases to operating margin related to (i) a \$75 million increase in employee compensation and benefits, (ii) a \$20 million change in foreign currency remeasurement costs/benefits, as well as (iii) increased investments (including marketing and promotional costs) to grow the business.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010 (continued)

Revenue

(Dollar amounts in millions)	Three months ended		Variance	
	March 31,		Amount	% Change
	2011	2010 ⁽¹⁾		
Investment advisory, administration fees and securities lending revenue:				
Equity:				
Active	\$ 511	\$ 461	\$ 50	11%
Institutional index	111	98	13	13%
<i>iShares</i> / Exchange-traded products	463	391	72	18%
Fixed income:				
Active	269	254	15	6%
Institutional index	53	37	16	43%
<i>iShares</i> / Exchange-traded products	71	59	12	20%
Multi-asset class	218	166	52	31%
Alternatives	172	155	17	11%
Long-term	1,868	1,621	247	15%
Cash management	116	132	(16)	(12%)
Total	1,984	1,753	231	13%
Investment advisory performance fees:				
Equity	30	5	25	500%
Fixed income	1	13	(12)	(92%)
Multi-asset class	3	1	2	200%
Alternatives	49	31	18	58%
Total	83	50	33	66%
<i>BlackRock Solutions</i> and advisory	128	113	15	13%
Distribution fees	28	28	—	— %
Other revenue	59	51	8	16%
Total revenue	<u>\$ 2,282</u>	<u>\$ 1,995</u>	<u>\$ 287</u>	14%

⁽¹⁾ Certain prior period information has been reclassified to conform to current period presentation.

Total revenue for the three months ended March 31, 2011 increased \$287 million, or 14%, to \$2,282 million, compared with \$1,995 million for the three months ended March 31, 2010. The \$287 million increase was the result of a \$231 million increase in total investment advisory, administration fees and securities lending revenue, a \$33 million increase in performance fees, a \$15 million increase in *BlackRock Solutions* and advisory revenue and an \$8 million increase in other revenue.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010 (continued)

Revenue (continued)

Investment Advisory, Administration Fees and Securities Lending Revenue

Investment advisory, administration fees and securities lending revenues increased \$231 million to \$1,984 million for the three months ended March 31, 2011, compared to \$1,753 million for the three months ended March 31, 2010 primarily related to growth in long-term AUM due to market appreciation and net new business.

The \$231 million net increase in investment advisory, administration fees and securities lending revenues consisted of \$72 million in equity iShares / Exchange-traded products, \$52 million in multi-asset class products, \$50 million in active equity products, \$17 million in alternatives investment products including commodity iShares, \$16 million in institutional index fixed income products, \$15 million in active fixed income products, \$13 million in institutional index equity products and \$12 million in fixed income iShares / exchange-traded products, partially offset by a \$16 million decrease in cash management products, due to lower average AUM.

“Base Fee” / AUM Mix Analysis

The below table lists the asset type mix of investment advisory, administration fees and securities lending revenue (collectively “base fees”) and mix of AUM by asset class:

	Mix of Base Fees		Mix of AUM by Asset Class		
	Three months ended		March 31, 2011	December 31, 2010	March 31, 2010
	2011	2010			
Equity:					
Active	25%	27%	9%	9%	10%
Institutional index	6%	6%	27%	26%	25%
iShares / ETPs	22%	22%	13%	13%	12%
Fixed income:					
Active	14%	14%	16%	17%	17%
Institutional index	3%	2%	12%	12%	11%
iShares / ETPs	4%	3%	3%	3%	3%
Multi-asset class	11%	9%	6%	5%	5%
Alternatives	9%	9%	3%	3%	3%
Long-term	94%	92%	89%	88%	86%
Cash management	6%	8%	7%	8%	9%
Sub-total	100%	100%	96%	96%	95%
Advisory			4%	4%	5%
Total			100%	100%	100%

- Active equity base fees represented 25% of total base fees for the three months ended March 31, 2011 and represented 9% of total AUM at March 31, 2011.
- Institutional equity index base fees represented 6% of total base fees for the three months ended March 31, 2011 and represented 27% of total AUM at March 31, 2011.
- Active fixed income base fees represented 14% of total base fees for the three months ended March 31, 2011 and represented 16% of total AUM at March 31, 2011.
- Institutional fixed income index base fees represented 3% of total base fees for the three months ended March 31, 2011 and represented 12% of total AUM at March 31, 2011.
- Multi-asset class base fees represented 11% of total base fees for the three months ended March 31, 2011 and represented 6% of total AUM at March 31, 2011.
- Alternative investments base fees represented 9% of total base fees for the three months ended March 31, 2011 and represented 3% of total AUM at March 31, 2011.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010 (continued)

Revenue (continued)

Performance Fees

Investment advisory performance fees increased \$33 million, or 66%, to \$83 million for the three months ended March 31, 2011, as compared to \$50 million for the three months ended March 31, 2010, primarily due to an increase in performance fees earned upon exceeding absolute investment or relative investment return thresholds on regional/country and global equity strategies, fund of hedge funds and single strategy equity hedge funds, partially offset by decreases in fixed income strategies.

BlackRock Solutions and Advisory

BlackRock Solutions and advisory revenue for the three months ended March 31, 2011 increased \$15 million, or 13%, compared with the three months ended March 31, 2010. The increase in *BlackRock Solutions* and advisory revenue was primarily due to additional *Aladdin* mandates and an increase in advisory assignments. Revenue earned on advisory assignments was comprised of advisory and portfolio structuring assignment fees and ongoing fees based on AUM of the respective portfolio assignments.

Other Revenue

(Dollar amounts in millions)	Three months ended		Variance	
	2011	2010	Amount	% Change
Other revenue:				
Transition management service fees	\$ 19	\$ 18	\$ 1	6%
Commissions revenue	11	9	2	22%
iPath marketing fees ⁽¹⁾	8	6	2	33%
Equity method investment earnings ⁽²⁾	7	6	1	17%
Custody fees	3	4	(1)	(25%)
Other miscellaneous revenue ⁽³⁾	11	8	3	37%
Total other revenue	<u>\$ 59</u>	<u>\$ 51</u>	<u>\$ 8</u>	16%

⁽¹⁾ Related to exchange-traded notes issued by Barclays.

⁽²⁾ Related to operating advisory company investments.

⁽³⁾ Includes 529 program fees, fund accounting, and other miscellaneous revenues.

Other revenue of \$59 million for the three months ended March 31, 2011 increased \$8 million, or 16%, compared with \$51 million for the three months ended March 31, 2010. The increase in other revenue was the result of a \$3 million increase in other miscellaneous revenue (which includes 529 program fees), a \$2 million increase in marketing fees earned from Barclays for services to distribute Barclays iPath® products, a \$2 million increase in commissions revenue earned from sales of unit trust and class A open-end mutual funds and a \$1 million net increase in other revenues.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010 (continued)

Expenses

(Dollar amounts in millions)	Three months ended		Variance	
	2011	2010	Amount	% Change
Expenses:				
Employee compensation and benefits	\$ 830	\$ 773	\$ 57	7%
Distribution and servicing costs	109	100	9	9%
Amortization of deferred sales commissions	22	26	(4)	(15%)
Direct fund expenses	143	113	30	27%
General and administration	340	289	51	18%
Amortization of intangible assets	40	40	—	— %
Total expenses, GAAP	<u>\$ 1,484</u>	<u>\$ 1,341</u>	<u>\$ 143</u>	11%
Total expenses, GAAP	\$ 1,484	\$ 1,341	\$ 143	11%
Less non-GAAP expense adjustments:				
BGI integration costs				
Employee compensation and benefits	—	18	(18)	(100%)
General and administration	—	34	(34)	(100%)
Total BGI integration costs	—	52	(52)	(100%)
PNC LTIP funding obligation	14	15	(1)	(7%)
Merrill Lynch compensation contribution	2	3	(1)	(33%)
Compensation expense related to appreciation/(depreciation) on deferred compensation plans	5	3	2	67%
Total non-GAAP expense adjustments	<u>21</u>	<u>73</u>	<u>(52)</u>	(71%)
Total expenses, as adjusted	<u>\$ 1,463</u>	<u>\$ 1,268</u>	<u>\$ 195</u>	15%

Total GAAP expenses increased \$143 million, or 11%, to \$1,484 million for the three months ended March 31, 2011, compared to \$1,341 million for the three months ended March 31, 2010. Excluding certain items deemed non-recurring by management or transactions that ultimately will not affect the Company’s book value, total expenses, as adjusted, increased \$195 million, or 15%. The increase in total expenses, as adjusted, is primarily attributable to increases in general and administration expenses, employee compensation and benefits, direct fund expenses and distribution and servicing costs, partially offset by a reduction in amortization of deferred sales commissions.

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010 (continued)

Expenses (continued)

Employee Compensation and Benefits

<i>(Dollar amounts in millions)</i>	Three months ended March 31,		Variance	
	2011	2010	Amount	% Change
Employee compensation and benefits, GAAP expenses:	\$ 830	\$ 773	\$ 57	7%
Less non-GAAP expense adjustments:				
BGI integration costs	—	18	(18)	(100%)
PNC LTIP funding obligation	14	15	(1)	(7%)
Merrill Lynch compensation contribution	2	3	(1)	(33%)
Compensation expense related to appreciation/ (depreciation) on deferred compensation plans	5	3	2	67%
Total non-GAAP expense adjustments	21	39	(18)	(46%)
Employee compensation and benefits, as adjusted	<u>\$ 809</u>	<u>\$ 734</u>	<u>\$ 75</u>	10%

Employee compensation and benefits expense increased \$57 million, or 7%, to \$830 million, for the three months ended March 31, 2011, compared to \$773 million for the three months ended March 31, 2010. Employees at March 31, 2011 totaled approximately 9,300 as compared to approximately 8,600 at March 31, 2010.

Employee compensation and benefits, as adjusted, increased by \$75 million after excluding the decrease of \$18 million of non-GAAP adjustments primarily related to a decrease in BGI integration costs. The \$75 million increase was attributable to an increase in base salaries due to an increase in the number of employees and an increase in incentive compensation primarily associated with an increase in stock-based compensation expense related to the effect of additional grants at the end of January 2011, as well as the effect of higher operating income and advisory fees and an \$11 million increase in other compensation, including commissions and payroll taxes.

Distribution and Servicing Costs

Distribution and servicing costs increased \$9 million to \$109 million for the three months ended March 31, 2011, compared to \$100 million for the three months ended March 31, 2010. These costs include payments to Bank of America/Merrill Lynch under a global distribution agreement, PNC and Barclays, as well as other third parties, primarily associated with the distribution and servicing of client investments in certain BlackRock products. The \$9 million increase primarily related to increased levels of distribution payments due to increases in average AUM for open-end and closed-end funds, partially offset by a decrease in cash management costs due to lower average cash management AUM.

Distribution and servicing costs for the three months ended March 31, 2011 included \$62 million of costs attributable to Bank of America/Merrill Lynch and affiliates, and \$1 million of costs attributable to PNC and affiliates as compared to \$59 million and \$5 million, respectively, in the three months ended March 31, 2010. Distribution and servicing costs related to other third parties, including Barclays, increased \$10 million to \$46 million for the three months ended March 31, 2011, as compared to \$36 million for the three months ended March 31, 2010 due to an expansion of distribution platforms and higher long-term AUM.

Amortization of Deferred Sales Commissions

Amortization of deferred sales commissions decreased \$4 million to \$22 million for the three months ended March 31, 2011, as compared to \$26 million for the three months ended March 31, 2010. The decrease in amortization of deferred sales commissions was primarily the result of lower sales in certain share classes of U.S. open-end mutual funds.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010 (continued)

Expenses (continued)

Direct Fund Expenses

Direct fund expenses increased \$30 million primarily related an increase in average AUM for the funds (including *iShares*) subject to these arrangements under which BlackRock pays certain fund expenses.

General and Administration Expenses

(Dollar amounts in millions)	Three months ended March 31,		Variance	
	2011	2010	Amount	% Change
General and administration expenses⁽¹⁾, GAAP:				
Marketing and promotional	\$ 82	\$ 70	\$ 12	17%
Occupancy and office related	75	75	—	— %
Portfolio services	45	41	4	10%
Technology	36	39	(3)	(8%)
Professional services	29	32	(3)	(9%)
Communications	10	13	(3)	(23%)
Regulatory, filing and license fees	4	2	2	100%
Closed-end fund launch costs	19	—	19	*
Other general and administration	40	17	23	135%
Total general and administration expenses, GAAP	\$ 340	\$ 289	\$ 51	18%
Less BGI integration costs:				
Marketing and promotional	\$ —	\$ 16	(\$ 16)	(100%)
Occupancy and office related	—	4	(4)	(100%)
Technology	—	2	(2)	(100%)
Professional services	—	9	(9)	(100%)
Other general and administration	—	3	(3)	(100%)
Total BGI integration costs	\$ —	\$ 34	(\$ 34)	(100%)
General and administration expenses, as adjusted:				
Marketing and promotional	\$ 82	\$ 54	\$ 28	52%
Occupancy and office related	75	71	4	6%
Portfolio services	45	41	4	10%
Technology	36	37	(1)	(3%)
Professional services	29	23	6	26%
Communications	10	13	(3)	(23%)
Regulatory, filing and license fees	4	2	2	100%
Closed-end fund launch costs	19	—	19	*
Other general and administration	40	14	26	186%
Total general and administration expenses, as adjusted	\$ 340	\$ 255	\$ 85	33%

* – Not applicable or the percentage is in excess of +/- 1,000%.

(1) Prior period data reflects certain reclassifications to conform to the current period presentation.

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010 (continued)

Expenses (continued)

General and Administration Expenses (continued)

General and Administration Expenses, GAAP

General and administration expenses increased \$51 million, or 18%, to \$340 million, for the three months ended March 31, 2011 compared with \$289 million for the three months ended March 31, 2010, primarily due to \$19 million of closed-end fund launch costs (excluding compensation costs) associated with the March 2011 launch of the BlackRock Resources and Commodities Strategy Trust, a \$20 million increase in foreign currency measurement costs and a \$12 million increase in costs for global marketing and exchange-traded fund marketing.

BGI Integration Costs

There were no BGI integration costs for the three months ended March 31, 2011 as compared with \$34 million for the three months ended March 31, 2010. The BGI integration costs consist primarily of marketing and promotional costs incurred for the three months ended March 31, 2010.

General and Administration Expenses, as Adjusted

Excluding the BGI integration expenses, general and administration expenses, as adjusted, of \$340 million, increased \$85 million, or 33%, for the three months ended March 31, 2011 compared with \$255 million for the three months ended March 31, 2010. The \$85 million increase was primarily related to a \$28 million increase in costs for global marketing and exchange-traded fund marketing, \$19 million of closed-end fund launch costs (excluding compensation costs) associated with the March 2011 launch of the BlackRock Resources and Commodities Strategy Trust, a \$20 million increase in foreign currency measurement costs, a \$6 million increase in professional services related to higher consulting costs and a \$12 million net increase in other expenses, including occupancy, portfolio services and recruiting costs.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Non-operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010

Non-Operating Income (Expense), Less Net Income (Loss) Attributable to Non-Controlling Interests

Non-operating income (expense), less net income (loss) attributable to non-controlling interests for the three months ended March 31, 2011 and 2010 was as follows:

<i>(Dollar amounts in millions)</i>	Three months ended March 31,		Variance	
	2011	2010	Amount	% Change
Non-operating income (expense), GAAP basis	\$ 15	\$ 2	\$ 13	650%
Less: Net income (loss) attributable to NCI ⁽¹⁾	(4)	5	(9)	*
Non-operating income (expense) ⁽²⁾	19	(3)	22	*
Compensation expense related to (appreciation)/depreciation on deferred compensation plans	(5)	(3)	(2)	(67%)
Non-operating income (expense), as adjusted ⁽²⁾	<u>\$ 14</u>	<u>(\$ 6)</u>	<u>\$ 20</u>	<u>*</u>

* – Not applicable or the percentage is in excess of +/- 1,000%.

⁽¹⁾ Includes a \$15 million loss and a \$1 million gain attributable to consolidated variable interest entities for the three months ended March 31, 2011 and 2010, respectively.

⁽²⁾ Net of net income (loss) attributable to non-controlling interests.

The components of non-operating income (expense), less net income (loss) attributable to non-controlling interests, for the three months ended March 31, 2011 and 2010 were as follows:

<i>(Dollar amounts in millions)</i>	Three months ended March 31,		Variance	
	2011	2010	Amount	% Change
Net gain (loss) on investments ⁽¹⁾				
Private equity	\$ 8	\$ 8	\$ —	— %
Real estate	1	(1)	2	*
Distressed credit/mortgage funds	27	20	7	35%
Hedge funds/funds of hedge funds	4	6	(2)	(33%)
Other investments ⁽²⁾	3	(3)	6	*
Sub-total	43	30	13	43%
Investments related to deferred compensation plans	5	3	2	67%
Total net gain (loss) on investments	48	33	15	45%
Interest and dividend income	9	4	5	125%
Interest expense	(38)	(40)	2	(5%)
Net interest expense	(29)	(36)	7	19%
Total non-operating income (expense) ⁽¹⁾	19	(3)	22	*
Compensation expense related to (appreciation)/depreciation on deferred compensation plans	(5)	(3)	(2)	(67%)
Non-operating income (expense), as adjusted ⁽¹⁾	<u>\$ 14</u>	<u>(\$ 6)</u>	<u>\$ 20</u>	<u>*</u>

* – Not applicable or the percentage is in excess of +/- 1,000%.

⁽¹⁾ Net of net income (loss) attributable to non-controlling interests.

⁽²⁾ Includes net gains / (losses) related to equity and fixed income investments and BlackRock’s seed capital hedging program.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Non-operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010 (continued)

Non-Operating Income (Expense), Less Net Income (Loss) Attributable to Non-Controlling Interests (continued)

Non-operating income, less net income (loss) attributable to non-controlling interests, increased \$22 million to \$19 million for the three months ended March 31, 2011, as compared to \$3 million net non-operating expense for the three months ended March 31, 2010. The \$19 million non-operating income, net of non-controlling interests, for the three months ended March 31, 2011 was comprised of \$43 million of net gains on co-investments and seed investments and \$5 million of positive marks related to hedges of deferred compensation, partially offset by \$29 million of net interest expense.

The \$43 million net gain on investments, less non-controlling interests, related to the Company’s co-investments and seed investments, included net gains in distressed credit/mortgage funds of \$27 million, private equity investments of \$8 million, hedge funds/funds of hedge funds of \$4 million, real estate equity/debt products of \$1 million and other investments of \$3 million.

Net gains on co-investments and seed investments increased \$13 million from the three months ended March 31, 2010 primarily due to an increase in gains on distressed credit/mortgage funds and other investments.

Net interest expense was \$29 million, a decrease of \$7 million as compared to \$36 million for the three months ended March 31, 2010. The decrease is due to higher interest and dividend income.

Income Tax Expense

	Three months ended			Three months ended		
	March 31,		% Change	March 31,		% Change
	2011	2010		2011	2010	
<i>(Dollar amounts in millions)</i>	<u>GAAP</u>	<u>GAAP</u>		<u>As adjusted</u>	<u>As adjusted</u>	
Income before income taxes ⁽¹⁾	\$ 817	\$ 651	25%	\$ 833	\$ 721	16%
Income tax expense	\$ 249	\$ 228	9%	\$ 251	\$ 252	— %
Effective tax rate	30.5%	35.0%		30.1%	35.0%	

⁽¹⁾ Net of net income (loss) attributable to non-controlling interests.

Income tax expense increased \$21 million for the three months ended March 31, 2011 as compared to the three months ended March 31, 2010. The effective income tax rates for the three months ended March 31, 2011 and 2010 were 30.5% and 35.0%, respectively.

The three months ended March 31, 2011 GAAP effective tax rate included a \$24 million benefit related to the resolution of certain outstanding tax positions partially offset by a \$3 million increase due to enacted state tax legislation.

The three months ended March 31, 2011 as adjusted effective tax rate included a \$24 million benefit related to the resolution of certain outstanding tax positions and excluded a \$3 million tax increase due to enacted state tax legislation that will not have a cash flow impact. Excluding the \$24 million tax benefit, the as adjusted effective tax rate was 33%.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010 (continued)

Net Income Attributable to BlackRock, Inc.

The components of net income attributable to BlackRock, Inc. and net income attributable to BlackRock, Inc., as adjusted, for the three months ended March 31, 2011 and 2010 are as follows:

	Three months ended March 31,			Three months ended March 31,		
	2011	2010	% Change	2011	2010	% Change
	GAAP	GAAP		As adjusted	As adjusted	
<i>(Dollar amounts in millions, except per share data)</i>						
Operating income	\$ 798	\$ 654	22%	\$ 819	\$ 727	13%
Non-operating income (expense) ⁽¹⁾	19	(3)	*	14	(6)	*
Income tax expense	(249)	(228)	9%	(251)	(252)	— %
Net income attributable to BlackRock, Inc.	<u>\$ 568</u>	<u>\$ 423</u>	34%	<u>\$ 582</u>	<u>\$ 469</u>	24%
% attributable to common shares	98.8%	98.4%		98.8%	98.4%	
Net income attributable to common shares	<u>\$ 561</u>	<u>\$ 417</u>	35%	<u>\$ 575</u>	<u>\$ 462</u>	24%
Diluted weighted-average common shares outstanding ⁽²⁾	194,296,504	192,152,251	1%	194,296,504	192,152,251	1%
Diluted EPS components:						
Operating income	\$ 2.72	\$ 2.18	25%	\$ 2.79	\$ 2.42	15%
Non-operating income (expense) ⁽¹⁾	0.06	(0.01)	*	0.05	(0.02)	*
Net income tax benefit	0.11	—	*	0.12	—	*
Diluted earnings per common share	<u>\$ 2.89</u>	<u>\$ 2.17</u>	33%	<u>\$ 2.96</u>	<u>\$ 2.40</u>	23%

* – Not applicable or the percentage is in excess of +/- 1,000%.

⁽¹⁾ Net of net income (loss) attributable to non-controlling interests (redeemable and nonredeemable).

⁽²⁾ Unvested RSUs that contain non-forfeitable rights to dividends are not included as they are deemed participating securities in accordance with GAAP. Upon vesting of the participating RSUs the shares are added to the weighted-average shares outstanding which results in an increase to the percentage of net income attributable to common shares. In addition, series B, C, and D non-voting preferred stock are considered to be common stock equivalents for purposes of determining basic and diluted earnings per share calculations.

GAAP

Net income attributable to BlackRock, Inc. for the three months ended March 31, 2011 includes operating income of \$798 million, or \$2.72 per diluted common share, non-operating income, less net income attributable to non-controlling interests, of \$19 million, or \$0.06 per diluted common share, and \$21 million, or \$0.11 per diluted common share, net income tax benefit, which included a \$24 million benefit related to the resolution of certain outstanding tax positions, partially offset by a \$3 million increase due to enacted state tax legislation. Net income attributable to BlackRock, Inc. totaled \$568 million, or \$2.89 per diluted common share, for the three months ended March 31, 2011, which was an increase of \$145 million, or \$0.72 per diluted common share, compared to the three months ended March 31, 2010.

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Operating results for the three months ended March 31, 2011, as compared with the three months ended March 31, 2010 (continued)

Net Income Attributable to BlackRock, Inc. (continued)

Net income attributable to BlackRock, Inc. of \$568 million for the three months ended March 31, 2011 included the after-tax effect of the portion of certain LTIP awards, which will be funded through a capital contribution of BlackRock stock held by PNC of \$9 million and an expected contribution by Merrill Lynch of \$2 million to fund certain compensation of former MLIM employees, a portion of which was received by BlackRock in the three months ended March 31, 2011. Net income for the three months ended March 31, 2011 included a \$24 million tax benefit related to the resolution of certain outstanding tax positions offset by a \$3 million increase due to enacted state tax legislation.

Net income attributable to BlackRock, Inc. of \$423 million for the three months ended March 31, 2010 included the after-tax effect of BGI integration costs of \$34 million, the after-tax effect of the portion of certain LTIP awards, which will be funded through a capital contribution of BlackRock stock held by PNC of \$10 million and certain compensation of former MLIM employees of \$2 million to be funded through a cash contribution by Merrill Lynch, a portion of which was received by BlackRock in 2010.

As Adjusted

Exclusive of the items discussed above, diluted earnings per common share, as adjusted, of \$2.96 for the three months ended March 31, 2011 increased \$0.56, or 23%, compared to the three months ended March 31, 2010.

Net income attributable to BlackRock, Inc., as adjusted, for the three months ended March 31, 2011 included operating income of \$819 million, or \$2.79 per diluted common share, non-operating income, less net income attributable to non-controlling interests, of \$14 million, or \$0.05 per diluted common share and \$21 million, or \$0.12 per diluted common share, net income tax benefit, which included a \$24 million benefit related to the resolution of certain outstanding tax positions.

Net income of \$469 million or \$2.40 per diluted common share attributable to BlackRock, Inc., as adjusted, for the three months ended March 31, 2010 included operating income of \$727 million, or \$2.42 per diluted common share and non-operating expense, less net income attributable to non-controlling interests, of \$6 million, or \$0.02 per diluted common share. Diluted earnings per common share, as adjusted, is described in more detail in the Overview to Management’s Discussion and Analysis of Financial Condition and Results of Operations.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Balance Sheet Overview

The following table presents a reconciliation of the Company’s condensed consolidated statement of financial condition presented on a GAAP basis to the Company’s condensed consolidated statement of financial condition, excluding the impact of consolidated variable interest entities (“VIEs”), consolidated sponsored investment funds, separate account assets and collateral held under securities lending agreements and separate account liabilities and collateral liabilities under securities lending agreements:

	March 31, 2011				
	GAAP Basis	Separate Account Assets/ Collateral	Consolidated VIEs	Consolidated Sponsored Investment Funds	As Adjusted
<i>(Dollar amounts in millions)</i>					
Assets					
Cash and cash equivalents	\$ 2,779	\$ —	\$ —	\$ 42	\$ 2,737
Accounts receivable	2,223	—	—	—	2,223
Investments	1,528	—	—	165	1,363
Assets of consolidated variable interest entities	1,407	—	1,407	—	—
Separate account assets and collateral held under securities lending agreements	139,139	139,139	—	—	—
Other assets ⁽¹⁾	1,070	—	—	11	1,059
Sub-total	148,146	139,139	1,407	218	7,382
Goodwill and intangible assets, net	30,276	—	—	—	30,276
Total assets	<u>\$178,422</u>	<u>\$139,139</u>	<u>\$ 1,407</u>	<u>\$ 218</u>	<u>\$37,658</u>
Liabilities					
Accrued compensation and benefits	\$ 538	\$ —	\$ —	\$ —	\$ 538
Accounts payable and accrued liabilities	1,366	—	—	—	1,366
Borrowings ⁽²⁾	3,255	—	—	—	3,255
Liabilities of consolidated variable interest entities	1,304	—	1,304	—	—
Separate account liabilities and collateral liabilities under securities lending agreements	139,139	139,139	—	—	—
Deferred income tax liabilities	5,526	—	—	—	5,526
Other liabilities ⁽³⁾	578	—	—	26	552
Total liabilities	<u>151,706</u>	<u>139,139</u>	<u>1,304</u>	<u>26</u>	<u>11,237</u>
Equity					
Total stockholders’ equity	26,479	—	58	—	26,421
Non-controlling interests	237	—	45	192	—
Total equity	<u>26,716</u>	<u>—</u>	<u>103</u>	<u>192</u>	<u>26,421</u>
Total liabilities and equity	<u>\$178,422</u>	<u>\$139,139</u>	<u>\$ 1,407</u>	<u>\$ 218</u>	<u>\$37,658</u>

- (1) Includes due from related parties, deferred sales commissions, property and equipment and other assets.
(2) Includes short-term borrowings, convertible debentures and long-term borrowings.
(3) Includes due to related parties and other liabilities.

Management reviews its as adjusted balance sheet, a non-GAAP financial measure, for the reasons described below. BlackRock’s management does not advocate that investors consider such non-GAAP financial measure in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. The Company presents the as adjusted balance sheet to enable investors to eliminate gross presentation of certain assets that have equal and offsetting liabilities and ultimately do not have an impact on stockholders’ equity (excluding appropriated retained earnings related to consolidated collateralized loan obligations (“CLOs”)) or cash flows. The recognition of the as adjusted assets and liabilities generally results in net income (loss) attributable to BlackRock, Inc.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Balance Sheet Overview (continued)

The following table presents selected significant components of BlackRock’s GAAP condensed consolidated statements of financial condition at March 31, 2011 and December 31, 2010:

<i>(Dollar amounts in millions)</i>	March 31,	December 31,	Variance	
	2011	2010	Amount	% Change
Cash and cash equivalents	\$ 2,779	\$ 3,367	(\$ 588)	(17%)
Accounts receivable	2,223	2,095	128	6%
Investments	1,528	1,540	(12)	(1%)
Goodwill and intangible assets, net	30,276	30,317	(41)	— %
Other assets ⁽¹⁾	1,070	960	110	11%
Accrued compensation and benefits	538	1,520	(982)	(65%)
Accounts payable and accrued liabilities	1,366	1,068	298	28%
Borrowings ⁽²⁾	3,255	3,359	(104)	(3%)
Deferred income tax liabilities	5,526	5,477	49	1%
Other liabilities ⁽³⁾	578	641	(63)	(10%)
Stockholders’ equity	26,479	26,094	385	1%

⁽¹⁾ Includes due from related parties, deferred sales commissions, property and equipment and other assets.

⁽²⁾ Includes short-term borrowings, convertible debentures and long-term borrowings.

⁽³⁾ Includes due to related parties and other liabilities.

The following discussion summarizes the significant changes in assets and liabilities. These changes do not include assets and liabilities that are equal and offsetting and have no impact on BlackRock’s stockholders’ equity or cash flows.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Balance Sheet Overview (continued)

Cash and Cash Equivalents

Cash and cash equivalents at March 31, 2011 and December 31, 2010 included \$42 million and \$65 million of cash held by consolidated sponsored investment funds, respectively. See Liquidity and Capital Resources for further details on the change in cash and cash equivalents for the three months ended March 31, 2011.

Accounts Receivable

Accounts receivable at March 31, 2011 increased \$128 million from December 31, 2010, resulting from increases in unit trust receivables, (substantially offset by the increase in unit trust payables) and higher base fees related to AUM growth offset by the collection of higher performance fees related to revenue earned in the fourth quarter 2010.

Investments

The Company presents total net “economic” investments to enable investors to understand the portion of its investments that are owned by the Company, net of non-controlling interests, as a gauge to measure the impact of changes in net non-operating gain (loss) on investments to net income (loss) attributable to BlackRock, Inc.

<i>(Dollar amounts in millions)</i>	March 31,	December 31,	Variance	
	2011	2010	Amount	% Change
Total investments, GAAP	\$ 1,528	\$ 1,540	(\$ 12)	(1%)
Investments held by consolidated sponsored investment funds ⁽¹⁾	(424)	(397)	(27)	(7%)
Net exposure to consolidated investment funds	259	260	(1)	— %
Total net “economic” investments	<u>\$ 1,363</u>	<u>\$ 1,403</u>	<u>(\$ 40)</u>	<u>(3%)</u>

⁽¹⁾ At March 31, 2011 and December 31, 2010, approximately \$424 million and \$397 million, respectively, of BlackRock’s total investments were maintained in sponsored investment funds that are deemed to be controlled by BlackRock in accordance with GAAP and therefore are consolidated even though BlackRock may not own a majority of such funds.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

*Balance Sheet Overview (continued)**Investments (continued)*

The Company further presents the total net “economic” investment exposure, net of deferred compensation investments and hedged investments, to reflect another gauge for investors as the economic impact of investments held pursuant to deferred compensation arrangements is substantially offset by a change in compensation expense and the impact of hedged investments is substantially mitigated by total return swap hedges. Carried interest is excluded as generally there is no impact to BlackRock’s stockholders’ equity as the balance fluctuates. Finally, the Company’s regulatory investment in Federal Reserve Bank stock, which is not subject to market or interest rate risk, is excluded from the Company’s net economic investment exposure.

The following table represents the carrying value of investments, by asset type, at March 31, 2011 and December 31, 2010:

(Dollar amounts in millions)	March 31,	December 31,	Variance	
	2011	2010	Amount	% Change
Private equity	\$ 284	\$ 277	\$ 7	3%
Real estate	65	54	11	20%
Distressed credit/mortgage funds	275	267	8	3%
Hedge funds/funds of hedge funds	90	97	(7)	(7%)
Other investments ⁽¹⁾	226	269	(43)	(16%)
Total net “economic” investment exposure	940	964	(24)	(2%)
Federal Reserve Bank stock	326	325	1	— %
Carried interest	13	13	—	— %
Deferred compensation investments	77	76	1	1%
Hedged investments	7	25	(18)	(72%)
Total net “economic” investments	<u>\$ 1,363</u>	<u>\$ 1,403</u>	<u>(\$ 40)</u>	<u>(3%)</u>

⁽¹⁾ Other investments primarily include seed investments in fixed income and equity funds/strategies as well as U.K. government securities held for regulatory purposes.

Total net “economic” investments at March 31, 2011 decreased \$40 million from December 31, 2010, resulting from changes in the investment portfolio due to \$60 million of purchases/capital contributions, \$123 million of sales/maturities and \$28 million of distributions representing return of capital and return on investments, as well as \$51 million for market valuations, earnings from equity method investments and other adjustments.

BlackRock reports its investments on a GAAP basis, which includes investments that are owned by sponsored investment funds that are deemed to be controlled by BlackRock in accordance with GAAP and therefore consolidated even though BlackRock may not own the majority of any such funds. As a result, management reviews its investments on an “economic” basis, which eliminates the portion of investments that do not impact BlackRock’s book value. BlackRock’s management does not advocate that investors consider such non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with GAAP.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Balance Sheet Overview (continued)

Investments (continued)

The following table represents investments measured at fair value on a recurring basis at March 31, 2011:

<i>(Dollar amounts in millions)</i>	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Other Investments Not Held at Fair Value ⁽¹⁾	Investments at March 31, 2011
Total investments, GAAP	\$ 217	\$ 133	\$ 665	\$ 513	\$ 1,528
Net assets for which the Company does not bear “economic” exposure ⁽²⁾	(9)	(17)	(139)	—	(165)
Net “economic” investments ⁽³⁾	<u>\$ 208</u>	<u>\$ 116</u>	<u>\$ 526</u>	<u>\$ 513</u>	<u>\$ 1,363</u>

⁽¹⁾ Comprised of investments held at cost, amortized cost, carried interest and equity method investments, which include investment companies, and other assets which in accordance with GAAP are not accounted for under a fair value measure. In accordance with GAAP, certain equity method investees do not account for both their financial assets and financial liabilities under fair value measures, therefore, the Company’s investment in such equity method investees may not represent fair value.

⁽²⁾ Consists of net assets attributable to non-controlling investors of consolidated non-VIE sponsored investment funds.

⁽³⁾ Includes BlackRock’s portion of cash and cash equivalents, other assets, accounts payable and accrued liabilities, and other liabilities that are consolidated from non-VIE sponsored investment funds.

Goodwill and Intangible Assets

Goodwill and intangible assets at March 31, 2011 decreased \$41 million from December 31, 2010, primarily resulting from \$40 million of amortization expense related to finite-lived intangibles.

Other Assets

Other assets at March 31, 2011 increased \$110 million from December 31, 2010, resulting from a \$51 million increase in property and equipment due to additional leasehold improvements and construction in progress, including costs related to Drapers Gardens, and increases in other assets, including tax receivables, prepaid assets and strategic advisory investments.

Accrued Compensation and Benefits

Accrued compensation and benefits at March 31, 2011 decreased \$982 million from December 31, 2010, primarily related to 2010 incentive compensation cash payments, partially offset by the effect of 2011 year-end incentive compensation accruals.

Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities at March 31, 2011 increased \$298 million from December 31, 2010, resulting from increases in unit trust payables, current income taxes payable, retrocessions, interest accruals, payables to certain investment products and other accruals.

Borrowings

Borrowings at March 31, 2011 decreased \$104 million from December 31, 2010, resulting from repayments of \$100 million of short-term borrowings and conversions of \$4 million of convertible debt.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Balance Sheet Overview (continued)

Deferred Income Tax Liabilities

Deferred income tax liabilities at March 31, 2011 increased \$49 million from December 31, 2010, primarily related to the effects of temporary differences associated with deferred stock compensation and investment income. The increase included revaluation of certain deferred income tax liabilities due to state tax legislation enacted in 2011.

Other Liabilities

Other liabilities at March 31, 2011 decreased \$63 million from December 31, 2010, primarily resulting from repayments to Barclays of approximately \$31 million to settle certain non-interest bearing notes assumed in the BGI Transaction, a payment related to a U.K. regulatory assessment and a decrease related to the resolution of certain outstanding tax positions, partially offset by increases in various other liabilities.

Stockholders’ Equity

Total stockholders’ equity at March 31, 2011 increased \$385 from December 31, 2010, principally resulting from \$568 million of net income attributable to BlackRock, \$137 million of stock-based compensation expense, \$44 million of foreign currency translation adjustments and \$13 million excess tax benefits from vested stock-based compensation, partially offset by \$272 million of payments for cash dividends, and \$96 million of net issuances of common shares related to employee stock transactions.

Liquidity and Capital Resources

BlackRock Cash Flows Excluding the Impact of Consolidated Sponsored Investment Funds and VIEs

In accordance with GAAP, certain BlackRock sponsored investment funds and CLOs are consolidated into the financial statements of BlackRock, notwithstanding the fact that BlackRock may only have a minority interest, if any, in these funds or CLOs. As a result, BlackRock’s condensed consolidated statements of cash flows include the cash flows of consolidated sponsored investment funds and CLOs. The Company uses an adjusted cash flow statement, which excludes the impact of consolidated sponsored investment funds and CLOs, as a supplemental non-GAAP measure to assess liquidity and capital requirements. The Company believes that its cash flows, excluding the impact of the consolidated sponsored investment funds and CLOs, provide investors with useful information on the cash flows of BlackRock relating to its ability to fund additional operating, investing and financing activities. BlackRock’s management does not advocate that investors consider such non-GAAP measures in isolation from, or as a substitute for its cash flows presented in accordance with GAAP.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Liquidity and Capital Resources (continued)

BlackRock Cash Flows Excluding the Impact of Consolidated Sponsored Investment Funds and VIEs (continued)

The following table presents a reconciliation of the Company’s condensed consolidated statements of cash flows presented on a GAAP basis to the Company’s condensed consolidated statements of cash flows, excluding the impact of the cash flows of consolidated sponsored investment funds and consolidated VIEs:

(Dollar amounts in millions)

	Three months ended March 31, 2011			
	GAAP Basis	Impact on Cash Flows of Consolidated Sponsored Investment Funds	Impact on Cash Flows of Consolidated VIEs	Cash Flows Excluding Impact of Consolidated Sponsored Investment Funds and VIEs
Cash and cash equivalents, beginning of period	\$3,367	\$ 65	\$ —	\$ 3,302
Cash flows from operating activities	(156)	(8)	2	(150)
Cash flows from investing activities	(15)	(3)	—	(12)
Cash flows from financing activities	(465)	(12)	(2)	(451)
Effect of exchange rate changes on cash and cash equivalents	48	—	—	48
Net change in cash and cash equivalents	(588)	(23)	—	(565)
Cash and cash equivalents, end of period	<u>\$2,779</u>	<u>\$ 42</u>	<u>\$ —</u>	<u>\$ 2,737</u>

Cash and cash equivalents, excluding cash held by consolidated sponsored investment funds and VIEs at March 31, 2011 decreased \$565 million from December 31, 2010, resulting from \$451 million of cash outflows from financing activities, \$150 million of cash outflows from operating activities, and \$12 million of cash outflows from investing activities partially offset by a \$48 million increase due to the effect of foreign exchange rate changes.

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Liquidity and Capital Resources (continued)

BlackRock Cash Flows Excluding the Impact of Consolidated Sponsored Investment Funds and VIEs (continued)

Operating Activities

Sources of BlackRock’s operating cash primarily include investment advisory, administration fees and securities lending revenue, performance fees, revenues from *BlackRock Solutions* and advisory products and services, other revenue and distribution fees. BlackRock uses its cash to pay compensation and benefits, distribution and servicing costs, direct fund expenses, general and administration expenses, interest and principal on the Company’s borrowings, income taxes, dividends on BlackRock’s capital stock, capital expenditures and to purchase co-investments and seed investments.

Cash flows from operating activities, excluding the impact of consolidated sponsored investment funds and VIEs, primarily include the receipt of investment advisory and administration fees, securities lending revenue and other revenue offset by the payment of operating expenses incurred in the normal course of business. Net cash outflows for the three months ended March 31, 2011 included the effect of cash payments related to 2010 year-end incentive compensation.

Investing Activities

Cash outflows from investing activities, excluding the impact of consolidated sponsored investment funds and VIEs, for the three months ended March 31, 2011 were \$12 million and primarily included \$53 million of purchases of investments and \$83 million of purchases of property and equipment, partially offset by \$104 million of net proceeds from sales and maturities of investments and \$17 million of return of capital from equity method investees.

Financing Activities

Cash outflows from financing activities, excluding the impact of consolidated sponsored investment funds and VIEs, for the three months ended March 31, 2011 were \$451 million, which included repayments of short-term borrowings and convertible debt of \$104 million, \$272 million of payments for cash dividends and \$106 million related to repurchases of common stock to satisfy tax withholding obligations of employees related to vesting of certain restricted stock awards. Cash outflows from financing activities were partially offset by cash inflows related to \$13 million of excess tax benefits from vested stock-based compensation.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Liquidity and Capital Resources (continued)

Capital Resources

The Company manages its financial condition and funding to maintain appropriate liquidity for the business. Capital resources at March 31, 2011 and December 31, 2010 were as follows:

<i>(Dollar amounts in millions)</i>	March 31,	December 31,	Variance	
	2011	2010	Amount	% Change
Cash and cash equivalents	\$ 2,779	\$ 3,367	(\$ 588)	(17%)
Cash and cash equivalents held by consolidated sponsored investment funds ⁽¹⁾	(42)	(65)	23	35%
Subtotal	2,737	3,302	(565)	(17%)
2011 credit facility – undrawn	3,500	—	3,500	*
2007 credit facility – undrawn ⁽²⁾	—	2,266	(2,266)	(100%)
Total liquidity	\$ 6,237	\$ 5,568	\$ 669	12%
Required regulatory capital ⁽³⁾	\$ 1,157	\$ 897	\$ 260	29%

* – Not applicable or the percentage is in excess of +/- 1,000%.

(1) The Company may not be able to access such cash to use in its operating activities.

(2) Excludes \$134 million of undrawn amounts at December 31, 2010 related to Lehman Commercial Paper, Inc. The 2007 credit facility terminated in March 2011.

(3) A portion of the required regulatory capital is partially met with cash and cash equivalents.

The \$669 million increase in total liquidity during the three months ended March 31, 2011 included the effects on liquidity of the following: the increase in the size of the new credit facility, positive operating cash flows which were partially offset by cash payments of 2010 year end incentive awards, and \$104 million of repayments related to short-term borrowings and convertible debt.

During the three months ended March 31, 2011, the Company’s net capital requirements increased \$260 million due to increases related to certain European and Asia-Pacific regulated legal entities.

A significant portion of the Company’s \$1,363 million of net economic investments are illiquid in nature and, as such, may not be readily convertible to cash.

Table of Contents

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Liquidity and Capital Resources (continued)

Investment Commitments

At March 31, 2011, the Company had \$223 million of various capital commitments to fund sponsored investment funds, including funds of private equity funds, real estate funds and distressed credit funds. This amount excludes additional commitments made by consolidated funds of funds to underlying third party funds as third party non-controlling interest holders have the legal obligation to fund the respective commitments of such funds of funds. Generally, the timing of the funding of these commitments is unknown and the commitments are callable on demand at any time prior to the expiration of the commitment. These unfunded commitments are not recorded on the Company’s condensed consolidated statements of financial condition. The above amount does not include potential future commitments approved by the Company’s Capital Committee, but which are not yet legally binding. The Company intends to make additional capital commitments from time to time to fund additional investment products for, and with, its clients.

Carried Interest Claw-back

As a general partner in certain investment funds, including private equity partnerships and certain hedge funds, the Company may receive certain carried interest cash distributions from the partnerships in accordance with distribution provisions of the partnership agreements. The Company may, from time to time, be required to return all or a portion of such distributions to the limited partners in the event the limited partners do not achieve a certain return as specified in the various partnership agreements. At March 31, 2011, the Company has received less than \$20 million in cash that was not recorded as revenue and is subject to claw-back.

Short-term Borrowings:

The following describes the Company’s short-term borrowing arrangements, which the Company has access to utilize.

2007 Credit Facility

In August 2007, the Company entered into a five-year, \$2.5 billion unsecured revolving credit facility (the “2007 facility”) to provide back-up liquidity, fund ongoing working capital for general corporate purposes and to fund investment opportunities. At December 31, 2010, the Company had \$100 million outstanding under the 2007 facility. On February 28, 2011, the \$100 million was repaid and the 2007 facility was terminated in March 2011. The Company had a daily average of \$66 million outstanding during the three months ended March 31, 2011.

2011 Revolving Credit Facility

In March 2011, the Company entered into a five-year \$3.5 billion unsecured revolving credit facility (the “2011 facility”), which replaced the 2007 credit facility. The 2011 facility permits the Company to request an additional \$1.0 billion of borrowing capacity, subject to lender credit approval, up to a maximum of \$4.5 billion. Interest on borrowings outstanding will accrue at a rate based on the applicable London Interbank Offered Rate plus a spread. The 2011 facility requires the Company not to exceed a maximum leverage ratio (ratio of net debt to earnings before interest, taxes, depreciation and amortization, where net debt equals total debt less unrestricted cash) of 3 to 1, which was satisfied with a ratio of less than 1 to 1 at March 31, 2011.

The 2011 facility provides back-up liquidity, funds ongoing working capital for general corporate purposes and funds various investment opportunities. At March 31, 2011, the Company did not have any borrowings outstanding under the 2011 facility. During May 2011, the Company borrowed \$100 million from this facility with an interest rate of 1.21% and a maturity during June 2011.

Bank of America and Barclays each have a \$255 million participation under the 2011 facility.

Table of Contents

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Liquidity and Capital Resources (continued)

Short-term Borrowings (continued):

Commercial Paper Program

On October 14, 2009, BlackRock established a commercial paper program (the “CP Program”) under which the Company may issue unsecured commercial paper notes (the “CP Notes”) on a private placement basis up to a maximum aggregate amount outstanding at any time of \$3 billion. The initial proceeds of the commercial paper issuances were used to finance a portion of the BGI Transaction. Subsidiaries of Bank of America and Barclays, as well as other third parties, act as dealers under the CP Program. At March 31, 2011 the CP Program was supported by the 2011 facility.

As of March 31, 2011 and December 31, 2010, BlackRock did not have any outstanding CP Notes.

Japan Commitment-line

In September 2010, BlackRock Japan Co., Ltd., a wholly-owned subsidiary of the Company, renewed its five billion Japanese yen commitment-line agreement (the “Japan Commitment-line”) for a term of one year. The Japan Commitment-line is intended to provide liquidity and flexibility for operating requirements in Japan. At March 31, 2011 and December 31, 2010, the Company had no borrowings outstanding under the Japan Commitment-line.

Convertible Debentures

In February 2005, the Company issued \$250 million aggregate principal amount of convertible debentures due in 2035 and bearing interest at a rate of 2.625% per annum. Beginning in February 2009, the convertible debentures became convertible at the option of the holders at any time and on, and after, February 20, 2010 the convertible debentures became callable by the Company at any time following not more than 60 but not less than 30 days notice. During the three months ended March 31, 2011, holders of \$4 million of debentures converted their holdings into cash and shares. At March 31, 2011, \$63 million in convertible debentures were outstanding.

In addition, on April 20, 2011, the Company issued a notice of redemption for the remaining outstanding convertible debentures of approximately \$60 million.

Long-term Borrowings

At March 31, 2011, the principal amount of long-term borrowings was \$3.2 billion. During the three months ended March 31, 2011, the Company paid approximately \$22 million related to interest on long-term borrowings. Principal repayments and interest requirements are as follows:

(Dollar amounts in millions)			
Year	Principal	Interest	Total Payments
Remainder of 2011	\$ —	\$ 118	\$ 118
2012	500	140	640
2013	—	129	129
2014	1,000	129	1,129
2015	—	94	94
2016	—	94	94
Thereafter	1,700	194	1,894
Total	<u>\$ 3,200</u>	<u>\$ 898</u>	<u>\$ 4,098</u>

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Liquidity and Capital Resources (continued)

Barclays Support of Certain Securities Lending Related Cash Funds

Barclays has provided capital support agreements to support certain securities lending related cash management products acquired by BlackRock in the BGI Transaction. Pursuant to the terms of the capital support agreements, Barclays agreed to cover losses on covered securities within the products in the aggregate of up to \$2.2 billion from December 1, 2009 through December 1, 2013 or until certain criteria are met. BlackRock and Barclays have procedures in place to determine loss events on covered securities within the products and to ensure support payments from Barclays. At March 31, 2011, Barclays’ remaining maximum potential obligation in the aggregate under the capital support agreements was \$1.7 billion. At March 31, 2011, BlackRock concluded that although these funds were variable interest entities, it was not the primary beneficiary (“PB”) of these funds.

Net Capital Requirements

The Company is required to maintain net capital in certain regulated subsidiaries within a number of jurisdictions, which is partially maintained by retaining cash and cash equivalents in those jurisdictions. As a result, such subsidiaries of the Company may be restricted in their ability to transfer cash between different jurisdictions and to their parents. Additionally, transfers of cash between international jurisdictions, including repatriation to the United States, may have adverse tax consequences that could discourage such transfers.

BlackRock Institutional Trust Company, N.A. (“BTC”) is chartered as a national bank that does not accept client deposits and whose powers are limited to trust activities. BTC provides investment management services, including investment advisory and securities lending agency services to institutional investors and other clients. BTC is subject to various regulatory capital and liquid asset requirements administered by Federal banking agencies.

At March 31, 2011, the Company was required to maintain approximately \$1,157 million in net capital in certain regulated subsidiaries, including BTC, and was in compliance with all applicable regulatory minimum net capital requirements.

Table of Contents

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Critical Accounting Policies

The preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ significantly from those estimates. In addition to Consolidation of VIEs, Fair Value Measurements and Performance Fees / Carried Interest discussed below, see Note 2, Significant Accounting Policies, in the Company’s condensed consolidated financial statements contained in Part I, Item 1 of this filing and the Company’s Significant Accounting Policies in Management’s Discussion and Analysis of Financial Condition and Results of Operations in BlackRock’s 2010 Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 28, 2011 for details on Significant Accounting Policies.

Consolidation of Variable Interest Entities

In June 2009, the FASB issued Accounting Standards Update (“ASU”) 2009-17, *Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities* (“ASU 2009-17”), which became effective for BlackRock on January 1, 2010. In February 2010 the FASB issued ASU 2010-10, *Amendments to Statement 167 for Certain Investment Funds* (“ASU 2010-10”). This ASU deferred the application of Statement of Financial Accounting Standards (“SFAS”) No. 167, *Amendments to FASB Interpretation No. 46(R)*, for a reporting enterprise’s interest in an entity if certain conditions are met. In the normal course of business, the Company is the manager of various types of sponsored investment vehicles, including collateralized debt obligations (“CDOs”) or CLOs and sponsored investment funds, which may be considered VIEs. At March 31, 2011, the Company was the PB of four VIEs, including three CLOs and one sponsored private equity fund, which resulted in consolidation.

CLOs

As of March 31, 2011, BlackRock was the manager of over 20 CLOs/CDOs and other securitization entities, including three CLOs in which BlackRock, in accordance with ASU 2009-17, was determined to be the PB, which resulted in consolidation of these VIEs in the Company’s condensed consolidated financial statements. BlackRock was deemed to be the PB because it has the power to direct the activities of the CLO that most significantly impact the entity’s economic performance and has the right to receive benefits that potentially could be significant to the VIE. At March 31, 2011, the Company had \$1,362 million, \$1,304 million and \$58 million in assets, liabilities and appropriated retained earnings, respectively, on its condensed consolidated statement of financial condition related to these consolidated CLOs. The changes in the assets and liabilities of these CLOs have no impact on net income attributable to BlackRock, Inc. or its cash flows. Excluding outstanding management fee receivables, the Company has no risk of loss with its involvement with these VIE’s.

Sponsored Private Equity Fund of Funds

As of March 31, 2011, BlackRock was determined to be the PB of one sponsored private equity investment fund of funds, in which it had a non-substantive investment and was deemed to absorb the majority of the variability due to its de-facto third party relationships with other partners in the fund, which limited the ability of the partners to transfer or sell their interests without BlackRock’s consent as the general partner of the fund. At March 31, 2011, the Company had recorded \$9 million, \$36 million and \$45 million in cash and cash equivalents, investments and nonredeemable non-controlling interests of consolidated VIEs, respectively, on its condensed consolidated statement of financial condition related to this VIE. The changes in the assets and liabilities of this VIE have no impact on net income attributable to BlackRock, Inc. Excluding outstanding management fee receivables, the Company has no risk of loss with its involvement with this VIE.

[Table of Contents](#)

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Critical Accounting Policies (continued)

Fair Value Measurements

BlackRock adopted the applicable provisions of ASC 820-10, *Fair Value Measurements and Disclosures* (“ASC 820-10”), as of January 1, 2008, which require, among other things, disclosures about assets and liabilities that are measured and reported at fair value. The provisions of ASC 820-10 establish a hierarchy that prioritizes inputs to valuation techniques used to measure fair value and requires companies to disclose the fair value of their financial instruments according to a fair value hierarchy (i.e., Level 1, 2 and 3 inputs, as defined). The fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. Additionally, companies are required to provide disclosure regarding instruments in the Level 3 category (which have inputs to the valuation techniques that are unobservable and require significant management judgment), including a reconciliation of the beginning and ending balances separately for each major class of assets and liabilities.

Level 3 inputs include the most currently available information, including capital account balances for its partnership interests in various alternative investments and returns of certain market indices. Certain investments that are valued using net asset values and are subject to current redemption restrictions that will not be lifted in the near term are included in Level 3. BlackRock’s \$665 million of Level 3 investments, or 44% of total GAAP investments at March 31, 2011 primarily include co-investments in private equity fund of funds and private equity funds, funds of hedge funds as well as alternative hedge funds that invest in distressed credit and mortgage securities and real estate equity products. Many of these investees are investment companies, which record their underlying investments at fair value based on fair value policies established by management of the underlying fund, which could include BlackRock employees. Fair value policies at the underlying fund generally utilize pricing/valuation information, including independent appraisals from third party sources; however, in some instances current valuation information, for illiquid securities or securities in markets that are not active, may not be available from any third party source or fund management may conclude that the valuations that are available from third party sources are not reliable. In these instances, fund management may perform model-based analytical valuations that may be used to value these investments.

The Company’s assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the financial instrument. See Note 2, Significant Accounting Policies, in the Company’s condensed consolidated financial statements contained in Part I, Item 1 of this filing for further information regarding fair value measurements.

PART I – FINANCIAL INFORMATION (continued)

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Critical Accounting Policies (continued)

Performance Fees / Carried Interest

The Company receives performance fees or an incentive allocation from certain actively managed investment funds and certain separately managed accounts which are primarily alternative, equity or multi-asset class products. These performance fees generally are earned upon exceeding specified relative or absolute investment return thresholds. Such fees are recorded upon completion of the measurement periods, which vary by product or account and could be monthly, quarterly, annually or longer.

In addition, the Company may receive carried interest in the form of an investment capital allocation or cash from certain alternative investment funds upon exceeding performance thresholds. However, BlackRock may be required to return all, or part, of such carried interest depending upon performance of these investment products in future periods. Therefore, BlackRock records carried interest subject to such claw-back provisions in investments or cash to the extent that it is distributed, on its condensed consolidated statements of financial condition. Carried interest is realized upon the earlier of the termination of the alternative investment fund or when the likelihood of claw-back is mathematically improbable. The Company records realized carried interest as performance fees on its condensed consolidated statements of income. The Company records a deferred carried interest liability to the extent it receives cash or capital allocations prior to meeting the revenue recognition criteria.

For the three months ended March 31, 2011 and 2010, performance fee revenue totaled \$83 million and \$50 million, respectively. At March 31, 2011 and December 31, 2010, the Company had \$24 million and \$23 million, respectively, of deferred carried interest recorded in other liabilities on the condensed consolidated statements of financial condition.

PART I – FINANCIAL INFORMATION (continued)

Item 3. Quantitative and Qualitative Disclosures About Market Risk

AUM Market Price Risk

BlackRock's investment advisory and administration fees are primarily comprised of fees based on a percentage of the value of AUM and, in some cases, performance fees expressed as a percentage of the returns realized on AUM. At March 31, 2011, the majority of our investment advisory and administration fees were based on average or period end AUM of the applicable investment funds or separate accounts. Movements in equity market prices, interest rates/credit spreads, foreign exchange rates, or all three could cause the value of AUM to decline, which would result in lower investment advisory and administration fees.

Corporate Investments Portfolio Risks

As a leading investment management firm, BlackRock devotes significant resources across all of its operations to identifying, measuring, monitoring, managing and analyzing market and operating risks, including the management and oversight of its own investment portfolio. The Board of Directors of the Company has adopted guidelines for the review of investments to be made by the Company, requiring, among other things, that all investments be reviewed by the Company's Capital Committee, which consists of senior officers of the Company, and that certain investments may be referred to the Audit Committee or the Board of Directors, depending on the circumstances, for approval.

In the normal course of its business, BlackRock is exposed to equity market price risk, interest rate/credit spread risk and foreign exchange rate risk associated with its corporate investments.

BlackRock has investments primarily in sponsored investment products that invest in a variety of asset classes including real estate, private equity and hedge funds. Investments generally are made for co-investment purposes, to establish a performance track record, to hedge exposure to certain deferred compensation plans or for regulatory purposes. Currently, the Company has a seed capital hedging program in which it enters into total return swaps to hedge market exposure to certain equity investments. At March 31, 2011, the outstanding total return swaps had an aggregate notional value of approximately \$7 million.

Table of Contents

PART I – FINANCIAL INFORMATION (continued)

Item 3. Quantitative and Qualitative Disclosures About Market Risk (continued)

Corporate Investments Portfolio Risks (continued)

At March 31, 2011, approximately \$424 million of BlackRock's total investments were maintained in sponsored investment funds that are deemed to be controlled by BlackRock in accordance with GAAP and therefore are consolidated even though BlackRock may not own a majority of such funds. Excluding the impact of the Federal Reserve Bank stock, carried interest, investments made to hedge exposure to certain deferred compensation plans and certain equity investments that are hedged via the seed capital hedging program, the Company's net economic exposure to its investment portfolio is as follows:

<i>(Dollar amounts in millions)</i>	March	December	Variance	
	31, 2011	31, 2010	Amount	% Change
Total investments, GAAP	\$1,528	\$ 1,540	(\$ 12)	(1%)
Investments held by consolidated sponsored investment funds	(424)	(397)	(27)	(7%)
Net exposure to consolidated investment funds	259	260	(1)	— %
Total net "economic" investments	1,363	1,403	(40)	(3%)
Federal Reserve Bank stock	(326)	(325)	(1)	— %
Carried interest	(13)	(13)	—	— %
Deferred compensation investments	(77)	(76)	(1)	(1%)
Hedged investments	(7)	(25)	18	72%
Total net "economic" investment exposure	<u>\$ 940</u>	<u>\$ 964</u>	<u>(\$ 24)</u>	<u>(2%)</u>

The net "economic" investment exposure of the portfolio is presented in either the equity market price or the interest rate/credit spread risk disclosures below:

Equity Market Price Risk

At March 31, 2011, the Company's net exposure to market price risk in its investment portfolio was approximately \$610 million of the Company's net economic investment exposure. Investments that are subject to market price risk include private equity and real estate investments, hedge funds and fund of funds, as well as mutual funds. The Company estimates that a 10% adverse change in market prices would result in a decrease of approximately \$61 million in the carrying value of such investments.

Interest Rate/Credit Spread Risk

At March 31, 2011, the Company was exposed to interest-rate risk and credit spread risk as a result of approximately \$330 million of investments in debt securities and sponsored investment products that invest primarily in debt securities. Management considered a hypothetical 100 basis point fluctuation in interest rates or credit spreads and estimates that the impact of such a fluctuation on these investments, in the aggregate, would result in a decrease, or increase, of approximately \$7 million in the carrying value of such investments.

Foreign Exchange Rate Risk

As discussed above, the Company invests in sponsored investment products that invest in a variety of asset classes. The carrying value of the net economic investment exposure denominated in foreign currencies, primarily the pound sterling and euro was \$127 million. A 10% adverse change in foreign exchange rates would result in approximately a \$12.7 million decline in the carrying value of such investments.

PART I – FINANCIAL INFORMATION (continued)

Item 4. Controls and Procedures

Disclosure Controls and Procedures

Under the direction of BlackRock's Chief Executive Officer and Chief Financial Officer, BlackRock evaluated the effectiveness of its disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d - 15(e) under the Exchange Act) at March 31, 2011. Based on this evaluation, BlackRock's Chief Executive Officer and Chief Financial Officer have concluded that BlackRock's disclosure controls and procedures were effective at March 31, 2011.

Internal Control over Financial Reporting

There have been no changes in internal control over financial reporting during the quarter ended March 31, 2011 that have materially affected or are reasonably likely to materially affect, such internal control over financial reporting.

[Table of Contents](#)

PART II – OTHER INFORMATION

Item 1. Legal Proceedings

See Note 11, Commitments and Contingencies, to the Company's condensed consolidated financial statements contained in Part I, Item 1 of this filing.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended March 31, 2011, the Company made the following purchases of its common stock, which are registered pursuant to Section 12 (b) of the Exchange Act.

	<u>Total Number of Shares Purchased</u>	<u>Average Price Paid per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plans Of Programs</u>	<u>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs⁽¹⁾</u>
January 1, 2011 through January 31, 2011	412,223 ⁽²⁾	\$ 194.23	—	4,203,898
February 1, 2011 through February 28, 2011	113,418 ⁽²⁾	\$ 194.36	—	4,203,898
March 1, 2011 through March 31, 2011	14,042 ⁽²⁾	\$ 201.46	—	4,203,898
Total	<u>539,683</u>	\$ 194.44	<u>—</u>	4,203,898

⁽¹⁾ In July 2010 the Company announced a 5.1 million share repurchase program with no stated expiration date.

⁽²⁾ Includes purchases made by the Company primarily to satisfy income tax withholding obligations of employees and members of our Board of Directors related to the vesting of certain restricted stock or restricted stock unit awards. All such purchases were made outside of the publicly announced share repurchase program.

[Table of Contents](#)

PART II – OTHER INFORMATION (continued)

Item 6. Exhibits

<u>Exhibit No.</u>	<u>Description</u>
10.1	Letter Agreement, dated December 23, 2010, between Blake Grossman and BlackRock, Inc.+
10.2(1)	Five-Year Revolving Credit Agreement, dated as of March 10, 2011, by and among BlackRock, Inc., certain of its subsidiaries, Wells Fargo Bank, National Association, as administrative agent, swingline lender, issuing lender and L/C agent, Sumitomo Mitsui Banking Corporation, as Japanese Yen lender, a group of lenders, Wells Fargo Securities, LLC, Citigroup Global Markets Inc., Merrill Lynch, Pierce, Fenner & Smith Incorporated, Barclays Capital, J.P. Morgan Securities LLC and Morgan Stanley Senior Funding, Inc., as joint lead arrangers and joint bookrunners, Citibank, N.A., as syndication agent and Bank of America, N.A., Barclays Bank PLC, JPMorgan Chase Bank, N.A. and Morgan Stanley Senior Funding, Inc., as documentation agents.
12.1	Computation of Ratio of Earnings to Fixed Charges
31.1	Section 302 Certification of Chief Executive Officer
31.2	Section 302 Certification of Chief Financial Officer
32.1	Section 906 Certification of Chief Executive Officer and Chief Financial Officer
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

(1) – Incorporated by reference to BlackRock’s Current Report on Form 8-K filed on March 11, 2011.

+ Denotes compensatory plans or arrangements

Table of Contents

EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Description</u>
10.1	Letter Agreement, dated December 23, 2010, between Blake Grossman and BlackRock, Inc.+
10.2(1)	Five-Year Revolving Credit Agreement, dated as of March 10, 2011, by and among BlackRock, Inc., certain of its subsidiaries, Wells Fargo Bank, National Association, as administrative agent, swingline lender, issuing lender and L/C agent, Sumitomo Mitsui Banking Corporation, as Japanese Yen lender, a group of lenders, Wells Fargo Securities, LLC, Citigroup Global Markets Inc., Merrill Lynch, Pierce, Fenner & Smith Incorporated, Barclays Capital, J.P. Morgan Securities LLC and Morgan Stanley Senior Funding, Inc., as joint lead arrangers and joint bookrunners, Citibank, N.A., as syndication agent and Bank of America, N.A., Barclays Bank PLC, JPMorgan Chase Bank, N.A. and Morgan Stanley Senior Funding, Inc., as documentation agents.
12.1	Computation of Ratio of Earnings to Fixed Charges
31.1	Section 302 Certification of Chief Executive Officer
31.2	Section 302 Certification of Chief Financial Officer
32.1	Section 906 Certification of Chief Executive Officer and Chief Financial Officer
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

(1) – Incorporated by reference to BlackRock’s Current Report on Form 8-K filed on March 11, 2011.

+ Denotes compensatory plans or arrangements

[\(Back To Top\)](#)

Section 2: EX-10.1 (LETTER AGREEMENT, DATED DECEMBER 23, 2010)

Exhibit 10.1

CONFIDENTIAL

December 23, 2010

Blake Grossman
BlackRock
400 Howard Street
San Francisco, CA 94105

Re: Separation from Employment

Dear Blake:

This letter (“Agreement”) sets forth the agreement reached concerning the termination of your employment with BlackRock, Inc., its current and former parents, subsidiaries and affiliated entities, and its current and former successors, assigns, representatives, agents, attorneys, shareholders, officers, directors and employees, both individually and in their official capacities (collectively “BlackRock”).

1. You acknowledge and agree that your employment with BlackRock will terminate on **December 31, 2010** (the “Termination Date”). BlackRock will continue your base salary, less applicable withholdings and deductions, through that date. Except as described in Paragraph 2(b) below, your active participation in all benefit plans of BlackRock will cease on the Termination Date. As of the close of business on the Termination Date, any authority you may have had to act on behalf of BlackRock shall end. You agree that until the Termination Date, you will continue your active employment and transition your responsibilities and provide such other assistance as may be reasonably requested by BlackRock. Additionally, you agree that until March 31, 2011, you will make yourself available to provide assistance in an advisory role as may be reasonably requested by BlackRock, including in connection with the transition of your responsibilities, with such assistance to be provided without additional compensation beyond that provided in this Agreement.

2. Whether or not you execute this Agreement, upon the termination of your employment, you shall be eligible to receive the following:

- (a) a lump sum payment representing your vacation days accrued, but not taken, less applicable withholdings and deductions; and
- (b) coverage for you and your eligible dependents under BlackRock’s medical, dental and vision insurance plans through **December 31, 2010**. After that date, you will be eligible to continue coverage under BlackRock’s medical, dental and vision insurance plans pursuant to the provisions of the Consolidated Omnibus Reconciliation Act, known as “COBRA” for a period of up to 18 months. If you elect to continue coverage under COBRA, you must pay all applicable costs of the medical, dental or vision insurance and remit checks per the invoice and guidelines you receive from BlackRock or designated third party.

3. In consideration for your signing and complying with the terms of this Agreement and in exchange for the promises, covenants and waivers set forth herein, and provided you have not revoked this Agreement as set forth below, BlackRock will provide the following:

- (a) payment to you of \$11,882,500, payable to you as follows: (i) a lump-sum cash payment of \$6,357,500, less applicable withholdings and deductions, payable to you by the date BlackRock pays employees bonuses for 2010 or the eighth day following BlackRock's receipt of your executed Agreement, whichever date is later; and (ii) a lump-sum cash payment of \$5,525,000, less applicable withholdings and deductions, payable to you in the first payroll period in February 2012; and
- (b) ongoing vesting of any Restricted Stock Unit award agreements previously granted to you until the Termination Date and treatment of your termination of employment as an involuntary termination "other than for Cause" for purposes of, and resulting in, the respective treatment provided in Paragraph 4 of the applicable Restricted Stock Unit award agreements (the "Equity-Based Award Agreements"), subject to the terms and conditions of such agreements. The resulting vesting and payment schedules for these awards are summarized in Exhibit C.

4.(a) Except as stated in this Paragraph 4, in consideration of the payment and benefits described above and for other good and valuable consideration, to the fullest extent permitted by applicable law, you hereby release and forever discharge, and by this instrument release and forever discharge, BlackRock from all debts, obligations, promises, covenants, agreements, contracts, endorsements, bonds, controversies, suits, actions, causes of action, judgments, damages, expenses, claims or demands, in law or in equity, which you ever had, now have, or which may arise in the future, regarding any matter arising on or before the date of your execution of this Agreement, including but not limited to all claims (whether known or unknown) regarding your employment at or termination of employment from BlackRock, any contract (express or implied), any claim for equitable relief or recovery of punitive, compensatory, or other damages or monies, attorneys' fees, any tort, and all claims for alleged discrimination based upon age, race, color, sex, sexual orientation, marital status, religion, national origin, handicap, disability, or retaliation, including any claim, asserted or unasserted, which could arise under any federal, state or local law (including, without limitation, Title VII of the Civil Rights Act of 1964; the Equal Pay Act of 1963; the Age Discrimination in Employment Act of 1967 ("ADEA"); the Older Workers Benefit Protection Act of 1990; the Americans With Disabilities Act of 1990; the Civil Rights Act of 1866, 42 U.S.C. § 1981; the Employee Retirement Income Security Act of 1974; the Family and Medical Leave Act of 1993; the Civil Rights Act of 1991; the Worker Adjustment and Retraining Notification Act of 1988; the Corporate and Criminal Fraud Accountability Act of 2002, 18 U.S.C. § 1514A, also known as the Sarbanes Oxley Act; the California Fair Employment and Housing Act, Cal. Gov't. Code § 12940 *et seq.*; and all other statutes regulating the terms and conditions of your employment, including, but not limited to those state laws set forth in Exhibit A to this Agreement), regulation, rules or ordinance, whether equal employment opportunity laws, rules or regulations or otherwise, or under any policy, plan, agreement, understanding or promise, written or oral, formal or informal. The exceptions to the general release, waiver and discharge of claims of this Paragraph 4 are any claims you may have for (i) benefits and other entitlements, if any, vested as of the Termination Date under the existing terms of BlackRock's pension, stock or deferred compensation plans, (ii) unemployment and other government administered benefits under the terms of applicable California and federal law; (iii) defense and indemnification under California Labor Code Section 2802, applicable

corporations law, BlackRock's Bylaws and BlackRock's Directors & Officers and other insurance policies covering claims arising from any acts, facts, events or omissions occurring during your employment with BlackRock or any Affiliates or predecessor thereof; and (iv) any other claims which, per applicable law, are not waivable. This Agreement may not be cited as, and does not constitute any admission by BlackRock of, any violation of any such law or legal obligation with respect to any aspect of your employment or termination therefrom.

(b) You do hereby expressly waive and relinquish all rights and benefits afforded to you by Section 1542 of the Civil Code of California and do so understanding and acknowledging the significance and consequence of such specific waiver of Section 1542. Section 1542 of the Civil Code of California states as follows:

A general release does not extend to claims which the creditor does not know or suspect to exist in his or her favor at the time of executing the release, which if known by him or her must have materially affected his or her settlement with the debtor.

Thus, notwithstanding the provisions of Section 1542, and for the purpose of implementing a full and complete release of the Company, you expressly acknowledge that this Agreement is also intended to include in its effect, without limitation, all claims which you do not know or suspect to exist at the time of your execution of this Agreement, and that this Agreement contemplates the extinguishment of any such claim or claims.

5. You represent and agree that you have not filed any lawsuits against BlackRock, or filed or caused to be filed any charges or complaints against BlackRock with any municipal, state or federal agency charged with the enforcement of any law. Nothing in the foregoing Paragraph shall prevent you (or your attorneys) from (i) commencing an action or proceeding to enforce this Agreement or (ii) exercising your right under the Older Workers Benefit Protection Act of 1990 to challenge the validity of your waiver of ADEA claims set forth in Paragraph 4 of this Agreement.

6. You represent, warrant and acknowledge that BlackRock owes you no wages, commissions, bonuses, sick pay, personal leave pay, severance pay, vacation pay or other compensation or benefits or payments or form of remuneration of any kind or nature, other than that specifically provided for in this Agreement. You also hereby acknowledge and agree that you have received any and all leave(s) of absence to which you may have been entitled pursuant to the federal Family and Medical Leave Act of 1993, and if any such leave was taken, you were not discriminated against or retaliated against regarding same.

7. You and BlackRock hereby agree that the covenants relating to confidentiality, work product, non-solicitation of clients and employees, and non-disparagement applicable to you under BlackRock's Confidentiality and Employment Policy (the "Confidentiality Policy"), the Equity-Based Award Agreements and the Barclays Global Investors Equity Ownership Plan shall continue to apply to you following the Termination Date, to the same extent as if the same were fully set forth herein.

8. BlackRock and you shall respond to any inquiries with respect to the circumstances of the termination of your employment with BlackRock in a manner that is not inconsistent with the statement attached hereto as Exhibit B, and you agree that you will not, and BlackRock hereby agrees that it will not, and it will use its best efforts to cause its officers to not, at any time during or subsequent to your employment with BlackRock, make public statements or statements to anyone within BlackRock who is not an officer or director that are inconsistent with Exhibit B.

9. You agree not to disclose, nor use for your benefit or the benefit of any other person or entity, any information received in connection with BlackRock which is confidential or proprietary and (i) which has not been disclosed publicly by BlackRock, (ii) which is otherwise not a matter of public knowledge or (iii) which is a matter of public knowledge but you know or have reason to know that such information became a matter of public knowledge through an unauthorized disclosure. Proprietary or confidential information shall include information the unauthorized disclosure or use of which would reduce the value of such information to BlackRock, and such proprietary or confidential information may be in written or electronic form, or merely committed to your memory. Such information includes, without limitation, BlackRock's client lists, its trade secrets, any confidential information about (or provided by) any client or prospective or former client of BlackRock, information concerning BlackRock's business or financial affairs, including its books and records, commitments, procedures, plans and prospects, or current or prospective transactions or business of BlackRock and any "inside information." You hereby confirm that you have delivered to BlackRock and retained no copies of any written materials, records and documents (including those that are electronically stored) made by you or coming into your possession during the course of your employment with BlackRock which contain or refer to any such proprietary or confidential information. You further confirm that you have delivered to BlackRock any and all property and equipment of BlackRock, including laptop computers, stationery, business cards, credit cards, photo identification, card keys, etc., which may have been in your possession. Notwithstanding the above, you will be permitted to retain photo identification and card keys and retain access to BlackRock e-mail and use of any BlackRock devices issued to you (including laptop computer, home computer and BlackBerry) and any written materials, records or documents needed to perform advisory services as requested of you by BlackRock, until March 31, 2011, at which time you will be required to comply with the provisions of this Paragraph 9. You understand that your compliance with this paragraph is a material term of this Agreement and a condition of your receiving the payments and benefits described in Paragraph 3 above.

10. You agree not to disclose the terms, contents or execution of this Agreement, the claims that have been or could have been raised against BlackRock, or the facts and circumstances underlying this Agreement, except in the following circumstances:

- (a) You may disclose the terms of this Agreement to your immediate family, so long as such family member agrees to be bound by the confidential nature of this Agreement;

-
- (b) You may disclose the terms of this Agreement to (i) your tax advisors so long as such tax advisors agree in writing to be bound by the confidential nature of this Agreement (ii) taxing authorities if requested by such authorities and so long as they are advised in writing of the confidential nature of this Agreement or (iii) your legal counsel;
 - (c) Pursuant to the order of a court or governmental agency of competent jurisdiction, or for purposes of securing enforcement of the terms and conditions of this Agreement; and
 - (d) Any non-disclosure provision in this Agreement does not prohibit or restrict you (or your attorney) from responding to any inquiry, or providing testimony, about this Agreement or its underlying facts and circumstances by, or before the Securities and Exchange Commission, FINRA (formerly the National Association of Securities Dealers, Inc.), any other self-regulatory organization, or any other federal or state regulatory authority.

11. Upon service on you, or anyone acting on your behalf, of any subpoena, order, directive or other legal process requiring you to engage in conduct encompassed within Paragraphs 8, 9 or 10 of this Agreement, you or your attorney shall immediately notify BlackRock of such service and of the content of any testimony or information to be provided pursuant to such subpoena, order, directive or other legal process and within five (5) business days send to the undersigned representative of BlackRock via overnight delivery (at BlackRock's expense) a copy of said documents served upon you, provided, however, that if you are requested to engage in conduct encompassed within paragraph 10(d) of this Agreement, you (or your attorney) should fulfill your obligation to BlackRock as set forth in this paragraph only after you have responded to the inquiry or provided the testimony sought.

12. All payments or benefits under this Agreement are subject to any applicable employment or tax withholdings or deductions. You are advised to seek independent advice from your tax advisor(s) with respect to the application of Section 409A of the Internal Revenue Code of 1986, as amended, to any payments or benefits under this Agreement. BlackRock does not guarantee the tax treatment of any payments or benefits under this Agreement, including without limitation under the Code, state or local laws.

13. Subject to your personal legal rights and interests arising from or relating to the subject at hand, you agree that, upon reasonable notice, you will assist and cooperate with BlackRock in connection with the defense or prosecution of any claim that may be made against or by BlackRock, or in connection with any ongoing or future investigation or dispute or claim of any kind involving BlackRock, including any proceeding before any arbitral, administrative, judicial, legislative, or other body or agency, including testifying in any proceeding to the extent such claims, investigations or proceedings relate to services performed or required to be performed by you, pertinent knowledge possessed by you, or any act or omission by you. Subject to your personal legal rights and interests arising from or relating to the subject at hand, you further agree to perform all acts and execute and deliver any documents that may be reasonably necessary to carry out the provisions of this paragraph. BlackRock will reimburse you for reasonable expenses incurred by you in providing assistance and cooperation as may be requested by BlackRock pursuant to this paragraph. BlackRock acknowledges that the right to indemnification, established by Article VI of the corporation's bylaws existing as of the Termination Date, is an existing and ongoing contractual right for your benefit.

14. This Agreement constitutes the entire agreement between BlackRock and you, and supersedes and cancels all prior and contemporaneous written and oral agreements, if any, between BlackRock and you, except that the Confidentiality and Employment Policy, the Equity-Based Award Agreements and agreements relating to confidentiality, work product and non-solicitation of clients and employees executed by you in connection with the Barclays Global Investors Equity Ownership Plan as referenced in Paragraphs 3 and 7 above, shall remain in full force and effect. You affirm that, in entering into this Agreement, you are not relying upon any oral or written promise or statement made by anyone at any time on behalf of BlackRock.

15. This Agreement is binding upon you and your successors, assigns, heirs, executors, administrators and legal representatives.

16. If any of the provisions, terms or clauses of this Agreement are declared illegal, unenforceable or ineffective in a legal forum, those provisions, terms and clauses shall be deemed severable, such that all other provisions, terms and clauses of this Agreement shall remain valid and binding upon both parties.

17. Without detracting in any respect from any other provision of this Agreement:

- (a) You, in consideration of the payment and benefits provided to you as described in Paragraph 3 of this Agreement, agree and acknowledge that this Agreement constitutes a knowing and voluntary waiver of all rights or claims you have or may have against BlackRock as set forth herein, including, but not limited to, all rights or claims arising under the ADEA, including, but not limited to, all claims of age discrimination in employment and all claims of retaliation in violation of the ADEA; and you have no physical or mental impairment of any kind that has interfered with your ability to read and understand the meaning of this Agreement or its terms, and that you are not acting under the influence of any medication or mind-altering chemical of any type in entering into this Agreement.
- (b) You understand that, by entering into this Agreement, you do not waive rights or claims that may arise after the date of your execution of this Agreement, including without limitation any rights or claims that you may have to secure enforcement of the terms and conditions of this Agreement.
- (c) You agree and acknowledge that the consideration provided to you under this Agreement is in addition to anything of value to which you are already entitled.
- (d) BlackRock hereby advises you to consult with an attorney prior to executing this Agreement.
- (e) You acknowledge that you were informed that you had at least twenty-one (21) days in which to review and consider this Agreement and to consult with an attorney regarding the terms and effect of this Agreement.

18. You may revoke this Agreement within seven (7) days from the date you sign this Agreement, in which case this Agreement shall be null and void and of no force or effect on either BlackRock or you. Any revocation must be in writing and received by BlackRock by 5:00 p.m. on or before the seventh day after this Agreement is executed by you. Such revocation must be sent to Jeff Smith, Senior Managing Director, Head of Human Resources, BlackRock, 40 East 52nd Street, New York, NY 10022.

19. This Agreement may not be changed or altered, except by a writing signed by BlackRock and you. This Agreement will be governed, construed and interpreted under the laws of the State of California, without regard to the conflicts of laws principles thereof, except as otherwise preempted by the laws of the United States.

YOU EXPRESSLY ACKNOWLEDGE, REPRESENT, AND WARRANT THAT YOU HAVE READ THIS AGREEMENT CAREFULLY; THAT YOU FULLY UNDERSTAND THE TERMS, CONDITIONS, AND SIGNIFICANCE OF THIS AGREEMENT; THAT BLACKROCK HAS ADVISED YOU TO CONSULT WITH AN ATTORNEY CONCERNING THIS AGREEMENT; THAT YOU HAVE HAD A FULL OPPORTUNITY TO REVIEW THIS AGREEMENT WITH AN ATTORNEY; THAT YOU UNDERSTAND THAT THIS AGREEMENT HAS BINDING LEGAL EFFECT; AND THAT YOU HAVE EXECUTED THIS AGREEMENT FREELY, KNOWINGLY AND VOLUNTARILY.

Date: January 21, 2011

/s/ Blake Grossman

BLAKE GROSSMAN

BLACKROCK, INC.

Date: February 15, 2011

By: /s/ Jeff Smith

Name: Jeff Smith

Title: Senior Managing Director,
Head of Human Resources

You must sign and return this Agreement to Jeff Smith, Senior Managing Director, Head of Human Resources, BlackRock, 40 East 52nd Street, New York, NY 10022, no later than 5:00 p.m. on the 21st day following receipt of this document or you will irrevocably lose the opportunity to receive the consideration detailed herein.

[\(Back To Top\)](#)

Section 3: EX-12.1 (COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES)

Exhibit 12.1

RATIO OF EARNINGS TO FIXED CHARGES (unaudited) (Dollar amounts in millions)

	Three months ended	Year ended December 31,				
	March 31,	2010	2009	2008	2007	2006
	2011					
Income before income taxes	\$ 813	\$3,021	\$1,272	\$1,016	\$1,820	\$ 525
Less: Net income (loss) attributable to non-controlling interests ⁽¹⁾	(4)	(13)	22	(155)	364	16
Pre-tax income attributable to BlackRock, Inc.	817	3,034	1,250	1,171	1,456	509
Add: Fixed charges	51	209	104	102	80	25
Distributions of earnings from equity method investees	5	14	18	28	23	2
Less: (Losses) earnings from equity method investees	41	141	30	(294)	84	6
Pre-tax income before fixed charges	\$ 832	\$3,116	\$1,342	\$1,595	\$1,475	\$ 530
Fixed charges:						
Interest expense	\$ 38	\$ 150	\$ 68	\$ 69	\$ 52	\$ 13
Interest expense on uncertain tax positions ⁽²⁾	—	8	8	5	2	—
Portion of rent representative of interest	13	51	28	28	26	12
Total fixed charges	\$ 51	\$ 209	\$ 104	\$ 102	\$ 80	\$ 25
Ratio of earnings to fixed charges	16.3x	14.9x	12.9x	15.6x	18.4x	21.2x

⁽¹⁾ Includes redeemable and nonredeemable non-controlling interests.

⁽²⁾ Interest expense on uncertain tax positions, in accordance with ASC 740-10, *Income Taxes*, has been recorded within income tax expense on the condensed consolidated statements of income.

[\(Back To Top\)](#)

Section 4: EX-31.1 (SECTION 302 CERTIFICATION OF CHIEF EXECUTIVE OFFICER)

Exhibit 31.1

CEO CERTIFICATION

I, Laurence D. Fink, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q, for the period ended March 31, 2011 of BlackRock, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)), for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting, which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2011

By: /s/ Laurence D. Fink

Laurence D. Fink
Chairman & Chief Executive Officer

[\(Back To Top\)](#)

Section 5: EX-31.2 (SECTION 302 CERTIFICATION OF CHIEF FINANCIAL OFFICER)

Exhibit 31.2

CFO CERTIFICATION

I, Ann Marie Petach, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q, for the period ended March 31, 2011 of BlackRock, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)), for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting, which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

[\(Back To Top\)](#)

Section 6: EX-32.1 (SECTION 906 CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER)

Exhibit 32.1

**Certification of CEO and CFO Pursuant to
18 U.S.C. Section 1350,
as Adopted Pursuant to
Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report on Form 10-Q of BlackRock, Inc. (the "Company") for the quarterly period ended March 31, 2011 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Laurence D. Fink, as Chief Executive Officer of the Company, and Ann Marie Petach, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Laurence D. Fink

Name: Laurence D. Fink
Title: Chairman & Chief Executive Officer
Date: May 9, 2011

/s/ Ann Marie Petach

Name: Ann Marie Petach
Title: Managing Director & Chief Financial Officer
Date: May 9, 2011

[\(Back To Top\)](#)